April 15, 2026

Round Robin: PA Updates

WE ARE MASS SAVE®:

Small Business Update

WE ARE MASS SAVE®:

Berkshire Gas
An Avangrid company

Cape Light Compact

EVERSOURCE

Liberty

nationalgrid

Unitil

Small Business Turnkey and CDO RFP Update

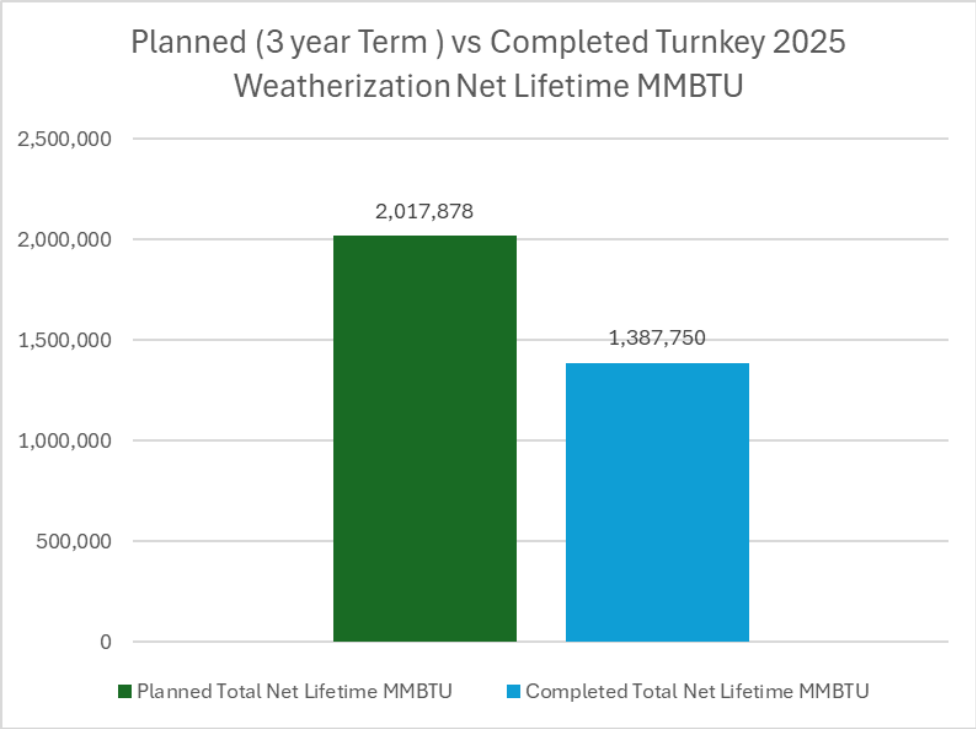
- Statewide RFP by Region to improve customer experience
- Have received interest to bid from over 30 suppliers

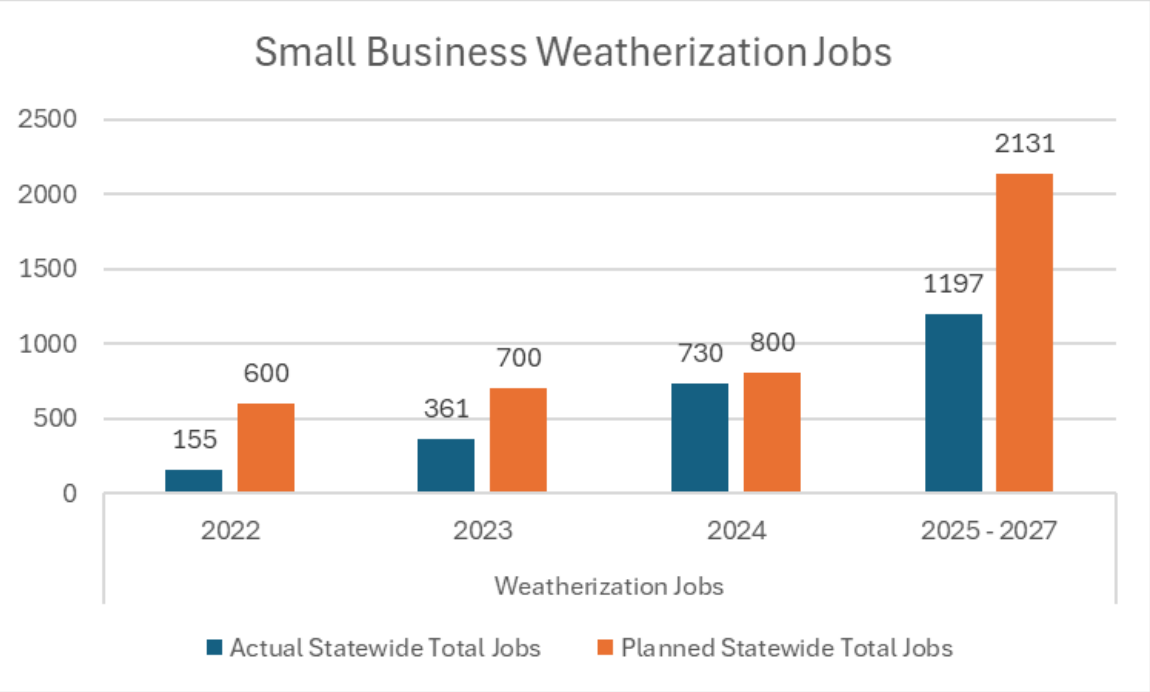
Key Dates:

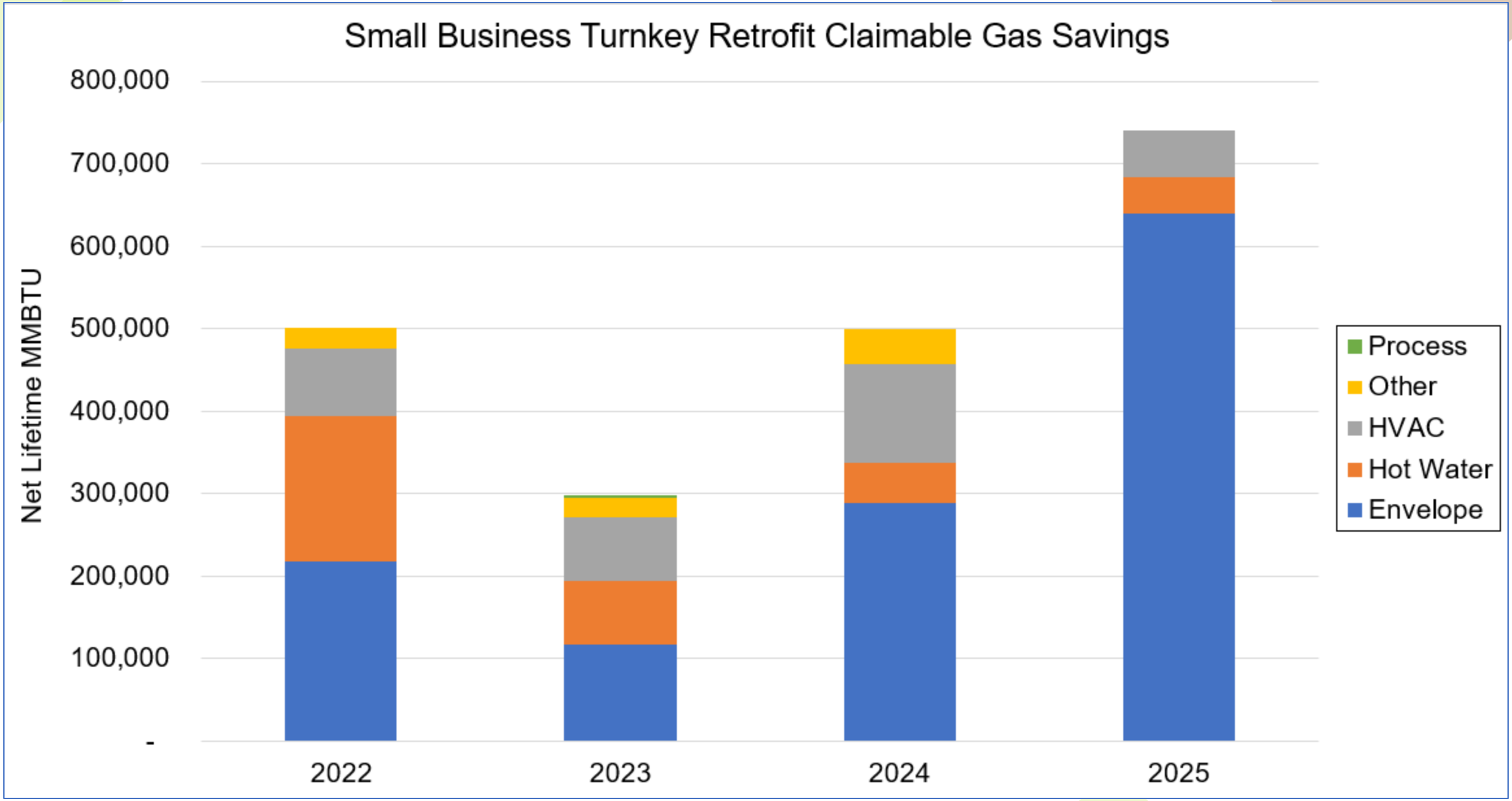
- RFP issued - 3/12/26
- Bid due date - 4/14/26
- Supplier award – mid/end July
- Contract begin – 1/1/27

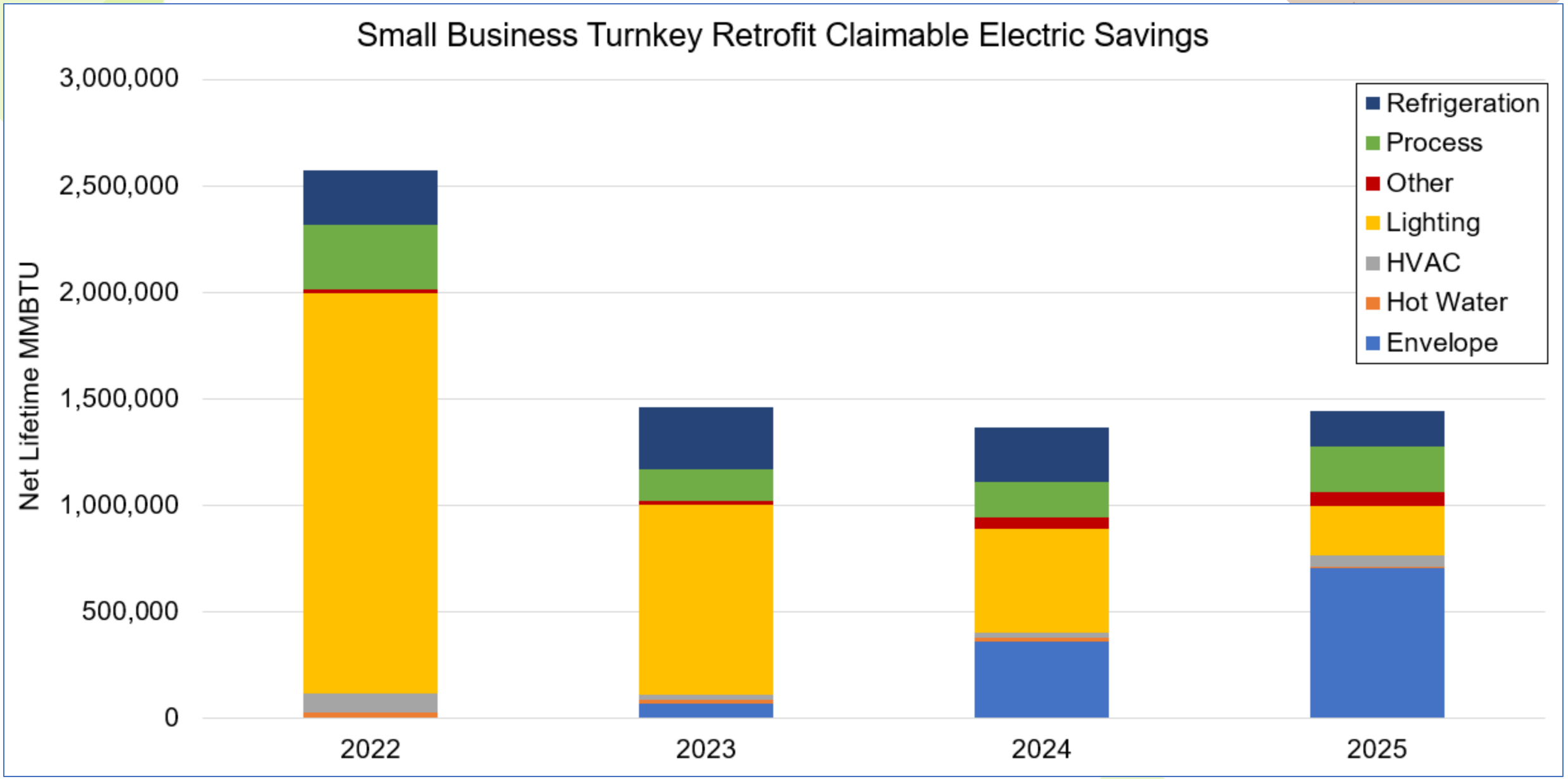
Small Business Weatherization

- Turnkey Weatherization projects have reached 56% of the three-year term goal.
- Over two-thirds (69%) of the three-year Total Net Lifetime MMBTU goal completed.






Small Business Turnkey Retrofit Claimable Gas Savings
Net Lifetime MMBTU
800,000
700,000
600,000
500,000
400,000
300,000
200,000
100,000
-
2022
2023
2024
2025
Process
Other
HVAC
Hot Water
Envelope



Note: Lighting measure lives significantly reduced in 2023

Customer Directed Outreach (CDO)

- Customer Directed Outreach is a Small Business delivery model that gives customers flexibility and control over their program experience.
- Small business customers can choose their own contractor, even if they are not contracted with the PAs, allowing for a more diverse and inclusive contractor base.

	# of Contractors (approx.)	# of Projects (approx.)
2024	40	275
2025	100	800

Annual Impact Report & Municipal Newsletter

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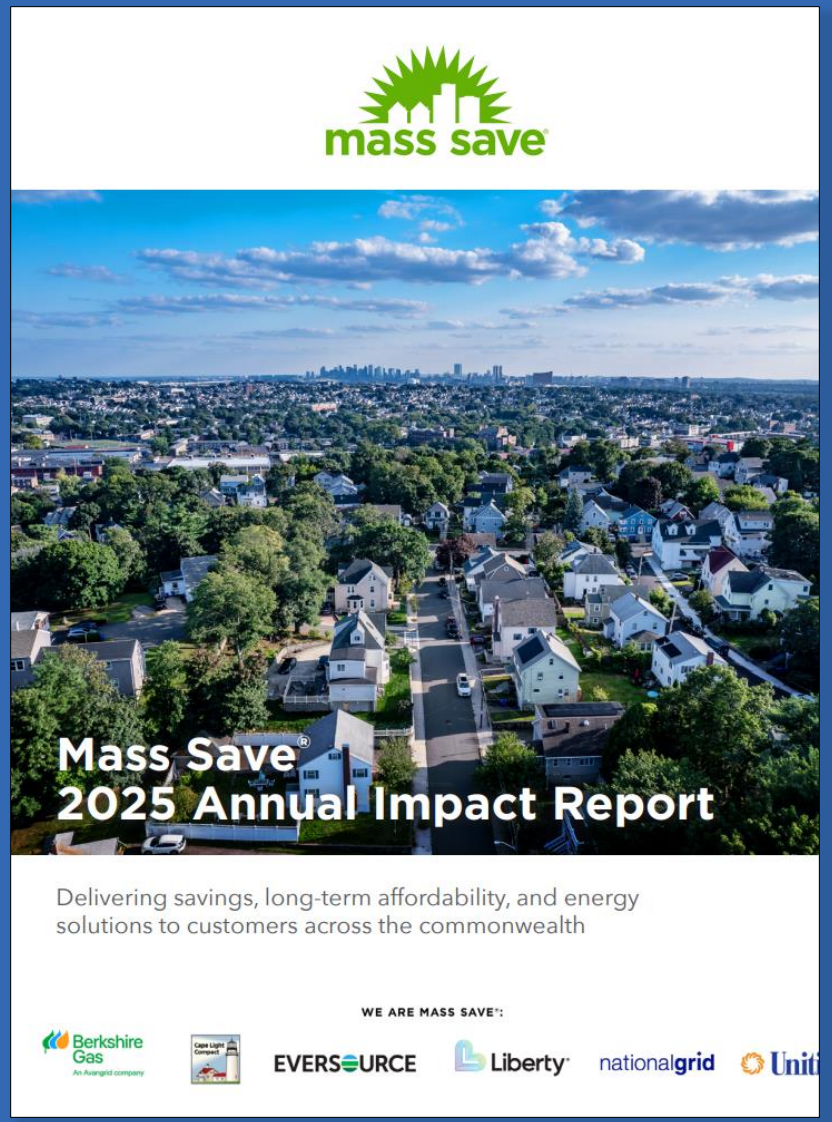
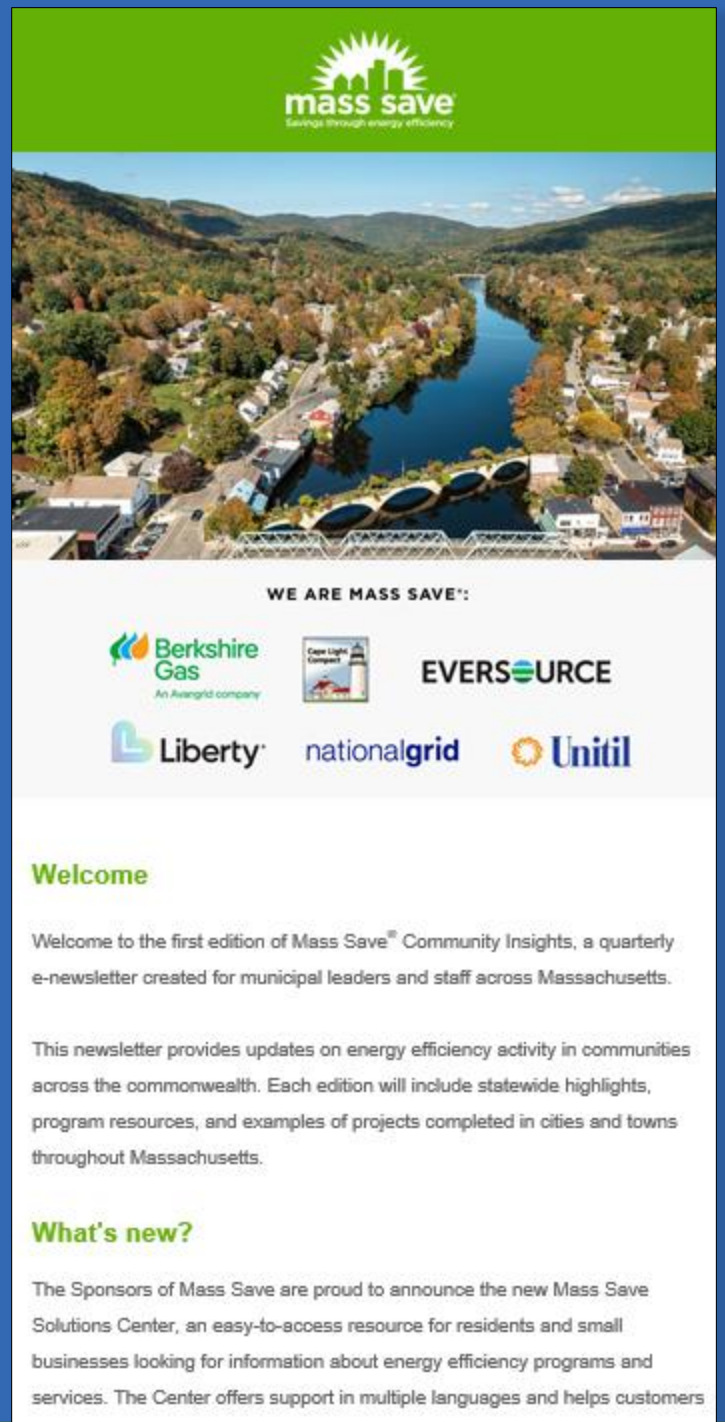
2025 Annual Impact Report

- Report released on March 31, 2026
- Published on MassSave.com and supported with a press release and social media content
- Emailed to ~300 key stakeholders including state officials
- Hard copies being mailed to key stakeholders



2025 Annual Impact Report Highlights

- **$3.6 billion in total benefits**
- 3.98 million lifetime metric tons of CO2e emissions avoided (*equivalent to **900,000 gasoline-powered cars off the road for a year***)
- **52.5 million MMBtus savings** from all fuel types
- **$825 million in incentives paid**
- **52k** homes and **14.8k** rental units **weatherized**
- **31.7k** homes and **3.7k** rental units with **heat pumps installed**

Community Insights Newsletter

- The inaugural *Mass Save Community Insights* Newsletter released the end of March
- eNewsletter distributed to nearly 300 municipal leaders and staff
- Newsletter highlighted relevant content, including town-by-town savings information, energy-savings tips, community highlights, and more.
- Newsletters will be available on MassSave.com