

1. Need to provide incentives for replacing or switching from existing natural gas heating systems to cold weather heat pumps. That over comes the increase in electricity costs for low income households. if the total cost of new heat pumps are covered with additional monthly incentive. for a limited period of time.

2. need to include air to water heat pumps as well in equipment list. and training for installers.

3. don't see where solar hot water thermal systems are being added to the list of possible equipment with incentives? Need incentive at about the same value of the rebates from MA CEC which recently ended. Could be based on income.

4. is it possible to create a solar loan product with loan support like MA CEC's solar PV system loan program which just ended? need the 30% loan support for low to moderate income homeowners who want to install solar PV systems but are not able to take full advantage of the Federal ITC, so this would be like a cash payment for the ITC and State tax credit. but since the loan support was paid directly to the lender, no additional income resulted for low income customers.

5, induction hot plates for switching from fossil fuel cooking systems. Simple, easy introduction to induction cooking. many households can use a single or double hot plate. provide bulk buying discount for hardware or retail outlet stores.

thank you for your consideration.

Claire Chang

Solar Store of Greenfield