25 March 2026

Programmatic Updates

WE ARE MASS SAVE®:

Berkshire Gas
An Avangrid company

Cape Light Compact

EVERSOURCE

Liberty

nationalgrid

Unitil

2025 Portfolio Metrics

Portfolio Metrics	Year Achieved	Annual Plan	Percent to Annual Goal
Spending ($)	$1,145,983,748	$ 1,415,143,471	81%
2030 GHG Reductions (MTC02e)	257,688	273,333	94%
Savings (Net Lifetime MMBTU)	52,621,063	53,605,519	98%
Benefits ($)	$3,614,697,190	$3,875,240,130	93%

- **2025 was a strong year, particularly given the slower start to the term associated with the delay in finalizing budgets.**
    - Strong overall performance at 98% of annual lifetime savings goal and 93% of annual benefits goal, achieved at lower cost than planned

2025 Program Metrics – Residential and Low-Income Wx

Program Metrics	Year Achieved	Annual Plan	% to Annual Goal
Weatherization Jobs (Homes)	***51,948***	***52,647***	***99%***
Not income qualified	28,872	31,698	91%
Low-income	14,841	14,685	101%
Moderate-income	8,235	6,264	131%
Rental	14,862	16,274	91%

- Weatherization performance was also incredibly strong, particularly for our most vulnerable low- and moderate-income customers, which is aligned with an increased focus on affordability;

- Overall performance resulted from underperformance in electric and overperformance in gas, and the PAs are taking multiple steps to recalibrate demand and production across territories to realign with planned levels.

2025 Program Metrics – Residential and Low-Income HPs

Program Metrics	Year Achieved	Annual Plan	% to Annual Goal
Heat Pump Installs (Homes)	***31,696***	***38,710***	***82%***
Not income qualified	19,651	20,766	95%
Low-income	4,191	5,241	80%
Moderate-income	802	1,539	52%
Rental	3,678	3,927	94%

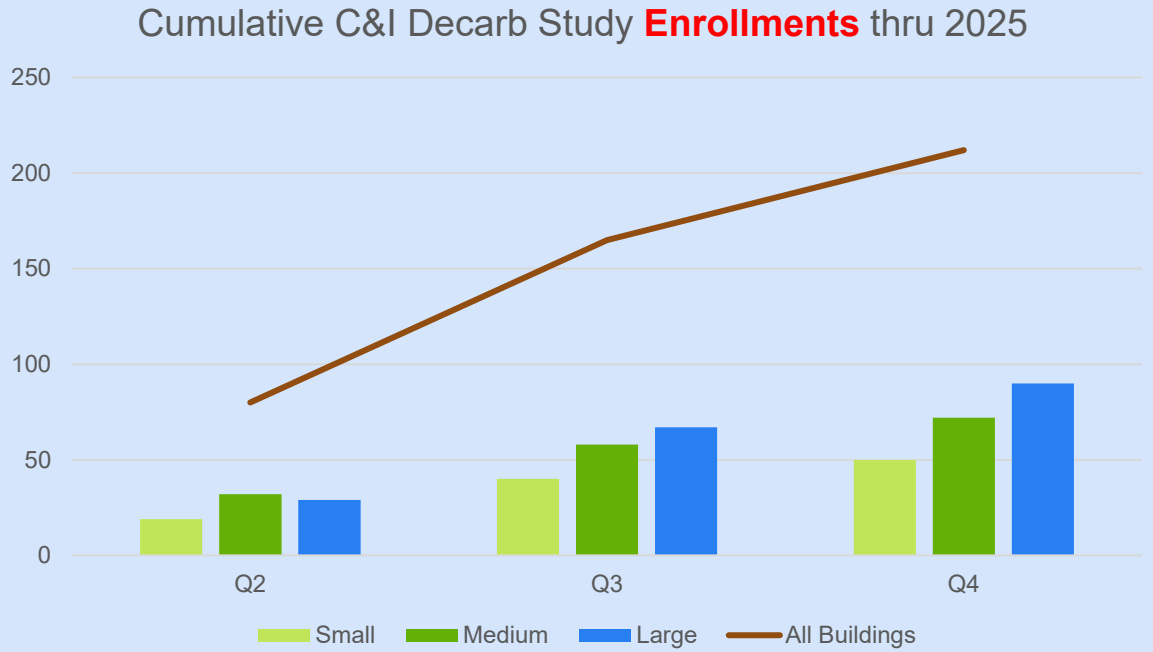
- Electrification performance was mixed
- **Low Income SF** at 86% of the annual goal due to high demand and uptake in gas-heated areas and lower than planned electric resistance and delivered fuels conversions.
  - The PAs are working with their partners to shift customer acquisition efforts into geographies with lower gas-heat populations and hope to see better uptake among electric and delivered-fuel customers in 2026.
- **Low-Income MF** lagged behind SF, due to the complexity and long timeframes for these projects, as well as the need to prioritize stability of SF demand and spending under a shared sector budget.

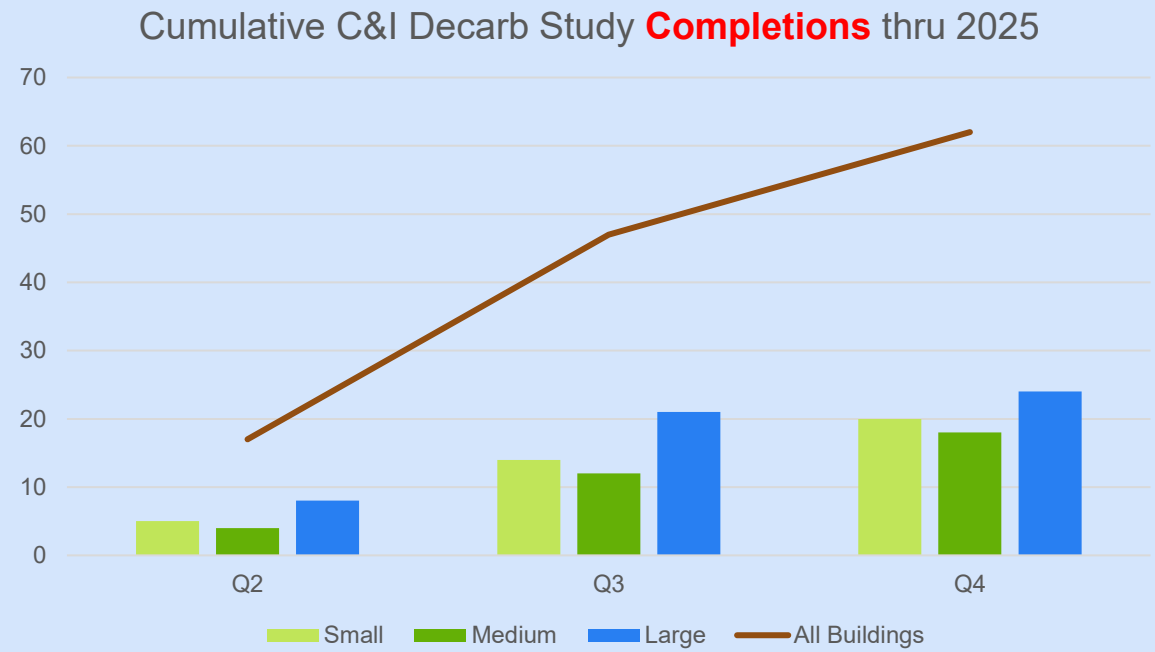
2025 Program Metrics – Moderate-Income HPs

Program Metrics	Year Achieved	Annual Plan	% to Annual Goal
Heat Pump Installs (Homes)	***31,696***	***38,710***	***82%***
Not income qualified	19,651	20,766	95%
Low-income	4,191	5,241	80%
Moderate-income	802	1,539	52%
Rental	3,678	3,927	94%

- Moderate income electrification
  - The timing of budget approvals and resulting delay in roll-out of the moderate-income turnkey and Designated Equity Community ("DEC") electrification offers resulted in lower uptake of moderate-income turnkey electrification than planned for 2025.
    - The PAs are encouraged to see performance at 52% given offers only in the field a few months.
  - The PAs are focused on targeted outreach around these offers in DECs and hope to see greater uptake in 2026. Further discussion planned on this topic for EWG and May EEAC.

2025 Program Metrics – C&I Studies





- Steady increase in Comprehensive Building Assessments throughout 2025
  - Strong mix of small (<40k ft^2), Medium (40-100k ft^2), and large (100k+ ft^2) buildings
- Municipal sector is predominant building type
  - Assistance with grant applications, including Green School Works (MassCEC), Transforming Energy in Schools Initiative, Accelerated Repair Program (MSBA), and Green Communities (DOER)