Highest Priorities (at least 2 councilors selecting as an overall priority)

Category	Recommendation	Number of councilors selecting as an overall priority	Number of councilors selecting as a priority
Cross Cutting	Prepare a revised Draft Plan with benefit-cost models to be submitted to the Council no later than September 25, that reflects the PAs commitment to changes reflected herein and represents the contents of the final plan to be filed with the Department on or before October 31, 2024	**2**	**4**
	a) Refine the existing market transformation logic models to reflect current understanding of the heat pump market and the policy environment around it. Continue to update the document as the term progresses to ensure it is a live document representing an agreed upon strategy to transform the Residential HVAC market	**2**	**3**
Cross Cutting	Reach an agreement on data tracking and reporting for the 2025-2027 term, including key performance indicators, quarterly reporting and council data requests, as well as equity data tracking including: a. review and update equity targets to reflect the increased emphasis on equitable outcomes and distributive justice, as well as the Council's equity priorities and recommendations for the 2025-2027 Term; **b.** ensure consistent tracking and reporting of data to assess progress toward achieving recommendations, including for "ready access" geography-based rental property and moderate-income programs, for multi-family projects (by project type, e.g., building size, ownership status, projects in certain geographies), language access, and to measure success of Community First Partnership (CFP) outreach efforts	**4**	**4**
Equity	Significantly increase planned funding for rental properties, preferably by reallocating funding from other residential sector investment	**4**	**5**
Equity	Continue collaboration with DOER, the Council Consultants, AGO, and the EWG to determine the appropriate and significant increase in the number of planned LMI heat pumps (space and water heating) to advance goals of distributive justice with a priority on delivered fuel and electric resistance heat customers. The EWG and its co-chairs have called on the PAs to substantially increase the number of planned LMI heat pumps, with the co-chairs requesting 28,000 – 30,000 heat pumps or greater	**4**	**3**
C&I	Include a section that presents in detail the PAs electrification market strategies and their understanding of the market, including identification of the key market actors, barriers, leverage points and a description of cohesive strategies to transform the market for heating and other equipment from fossil fuel fired equipment to efficient electric technologies. In addition, the narrative and approach should include the following Council recommendations pertaining to electrification: a) engage specifically with delivered fuels vendors to help them expand their business to include heat pumps and dedicated outside air system installation and maintenance and provide them with incentives to engage customers in fuel conversions. b) the specific C&I electrification targets on which the Plan goals are based; c) a clear commitment to maximizing full fuel conversions; d) the development of tools, such as standard measure packages, that can simplify and streamline participation and address right sizing of new HP systems; e) the creation of market pull towards comprehensive approaches which include weatherization, heat pumps and ventilation and specifically explore mechanisms to improve adoption of weatherization as a precursor to HP procurement and installation; and f) a discussion of the opportunities for the integration and support of geothermal networks;	**2**	**7**
Residential	Increase planned weatherization units for the Low-Income and Residential sectors by 5 percent each year	**2**	**2**
C&I	The Plan should address in detail the Small Business recommendations including: a) the tracking electrification associated with Small Business Turnkey so that it can be associated with the delivery channel as required by the Department of Public Utilities; b) project facilitation services provided by turnkey vendors and the potential for CFPs to augment those services to provide a higher level of support to customers in the equity communities.	**2**	**3**
Performance Incentives	Include an equity component that is directed to achieve desired equity outcomes	**2**	**3**

Next Highest Priorities (at least one councilor selecting as an overall priority)

Category	Recommendation	Number of councilors selecting as an overall priority	Number of councilors selecting as a priority
Residential	Budget no more than $200 million for HEAT Loans, reinstate a 7-year repayment term, and implement means testing (e.g., tiered interest rates based on income level) to direct program funds to customers in greatest need; a. Explore the impact of excluding pre-weatherization & pre-electrification barrier mitigation from the $25K HEAT Loan cap. b. Secure lower interest rates for HEAT Loans by renegotiating the underlying formulae, implementing a loan loss reserve, or taking other appropriate steps to realize programmatic savings on interest buydowns.	**1** **1**	**3**
Residential	Conduct a review of low-income workflow processes to identify opportunities to achieve efficiencies (cost/human resource, reduced time), including through automation and/or electronic methods to manage capacity in face of higher weatherization and heat pump production	**1**	**4**
Residential	Maintain this Term's per/ton incentive structure for partial displacement heat pumps and use heating tons rather than cooling tons to better align with greenhouse gas reduction priorities and consider other incentive revisions as necessary to achieve priorities for equity, GHG reductions, and cost management	**1**	**3**
Residential	Conduct a review to identify non-incentive cost reductions from planned Residential and Low-Income budget values, prioritizing reductions in Program Planning and Administration and Sales, Technical Assistance and Training cost categories. Include a summary of cost reductions identified as a result of this analysis and review	**1**	**2**
C&I	Incorporate the Council recommendations regarding existing-building commissioning (EBCx) including, but not limited to: a. overcoming the first cost market barrier and the mechanism by which the PAs will assess, on an ongoing basis, whether the approach is adequate, too generous or otherwise misaligned with the targeted barrier; b. streamlining the EBCx process, including clarifying the proposed modular approach, addressing the approach to project development and delivery, including whether the EBCx reports will include cost proposals from the commissioning and controls vendors to enable customers to move seamlessly into implementation and if not, then address how the offer will address the significant customer barrier that results from receiving a report that does not include a clear next step that is easy for the customer to execute (i.e. sign here and we will implement the agreed upon measures); c. ensuring the approach is designed to achieve performance improvements in HVAC system and envelop optimization; d. identifying the timeline for offer development and roll out including key milestones; e. engaging evaluation to enable fast feedback and the ability to improve delivery early in the plan period to support increased participation and success;	**1**	**5**
Equity	Clearly express the Program Administrators' commitment to distributive justice in both the plan language and the distribution of investment	**1**	**4**