Hi ,

I hope you are well . My name is Patrick Mclaughlin , co owner of Mclaughlin and Williams Insulation and Best Practices group member. I just wanted to voice my frustration with yesterday's meeting . Kate Peters and Chris Porter sat up there and lied . Martin Fleuryn got a chance to represent the HPCs and out representive Paul Johnson got told to be quiet . Why weren't the IICs given a chance ce for one of us to speak to represent the IICs directly? Since this has began theres hasn't been one chance for the contractors to have an open and honest conversation about this rfq . The PAs and Lead Vendors have hid behind emails , virtual listening sessions that gave no answers, and the rfq answers section in wich they used chat gbt to answer us . If the HPCs are doing 70% of the work its because the lead vendors are giving them jobs wich is a violation of the contract. HPCs are not supposed to recieve jobs from the Lead Vendors, but they admitted they have in recent years in a monthly meeting . We should have had a chance to defend ourselves and the hard work we all put into this program . What those 2 said was a complete misrepresentation of the rfq . They need to be stopped , audited , something. They are playing games with the rate payers money and its not right . We as contractors are not far from contacting lawyers and news outlets . It's not a good look for the program, someone needs to intervene. We lost 2 more contractors this week that had to close their doors due to being stuck in bottom tiers of program for asking for increases in their bids last year. More closures are coming . Im a second generation owner , with a son I'd love to get the chance to pass on to next . This process is meant to take us out theres no questions. You cant bid how you feel is fair when they have told us the lowest bidder will get the territory. Its cut and dry that they are running a colluded/threatening bid process. We deserve to judged on our efforts to serve the rate payers . I.E . Work quality, customer satisfaction, leads brought in , and time to serve . Not who submitted the lowest bid in that zone. They need to come back with a better proposal for this rfq. Thank you for your time and listening.

Thanks

Patrick Mclaughlin

Mclaughlin and Williams Insulation