



2013 Plan Year Report Performance

Presentation to the EEAC by the PAs

July 8, 2014



Statewide Overview

NEW FORMAT

- One master data tab with savings, benefits, budgets and BCR standard outputs
- Plan Year and Three-Year look
- Improved user interface for access to data

MORE INFORMATION

- More consistent approach to BCR Screening Tools. Common naming conventions used wherever possible
- National Grid added cost information by measure or end-use to be more consistent with other PAs providing this level of detail

STREAMLINED REPORTING

- Data reported month and half earlier than previous years
- PAs working to put data on MassSave Data website



Changes Between Q4 & Plan Year Report

EVALUATION RESULTS

General Hours of Use Study

Increased annual savings, lifetime savings, benefits for residential lighting

C&I Upstream Lighting Impact Study

Baseline assumptions shifted resulting in net increase to benefits

HEHE Time of Replacement Study

Increased annual and lifetime savings

GENERAL QC

Savings

Corrections made to ensure consistency among PAs and with TRM

Thorough review of vendor-calculated savings

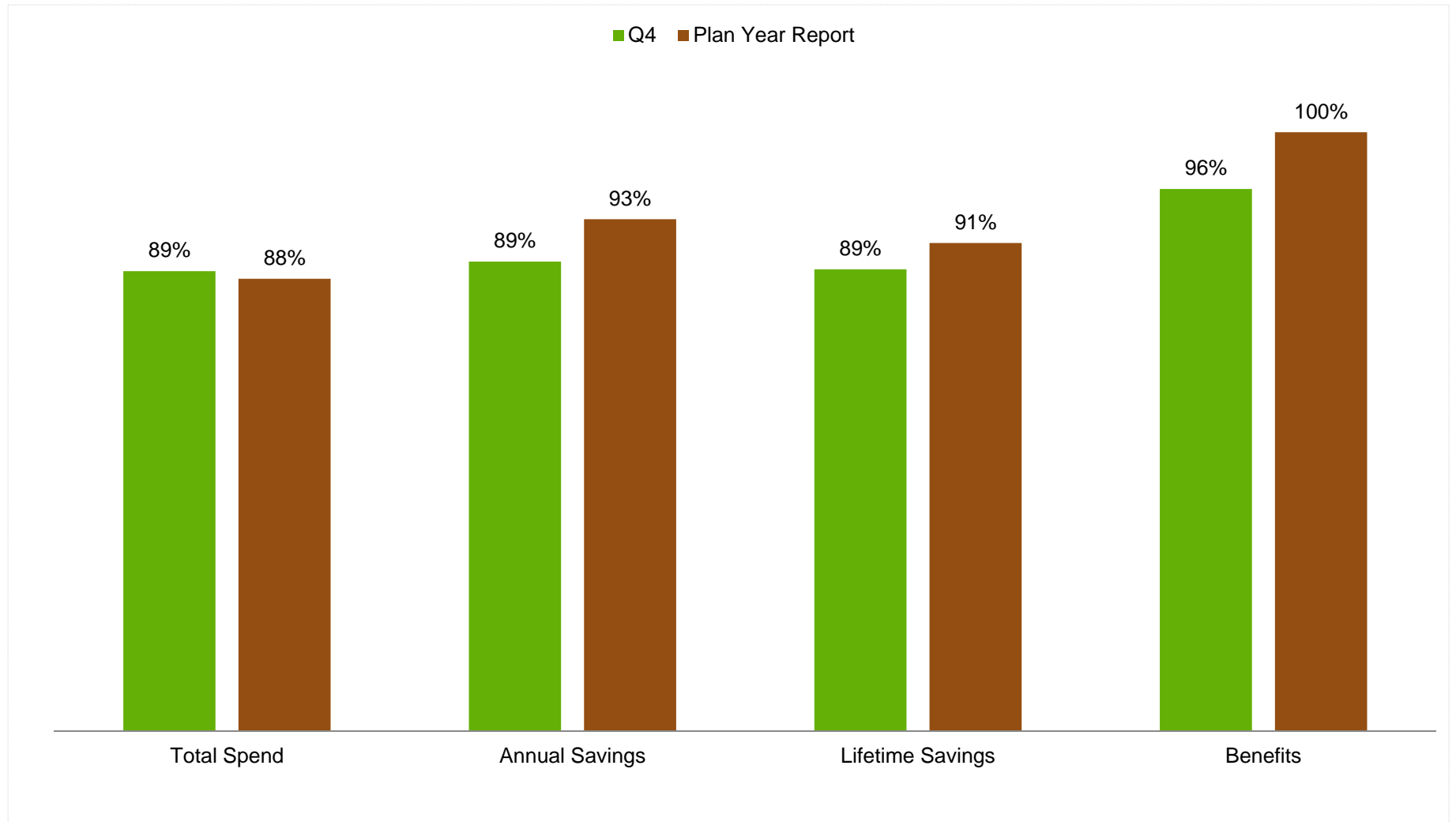
Costs

No big corrections made to total spend

Most changes were shifts in reporting categories (i.e. PP&A to STAT)

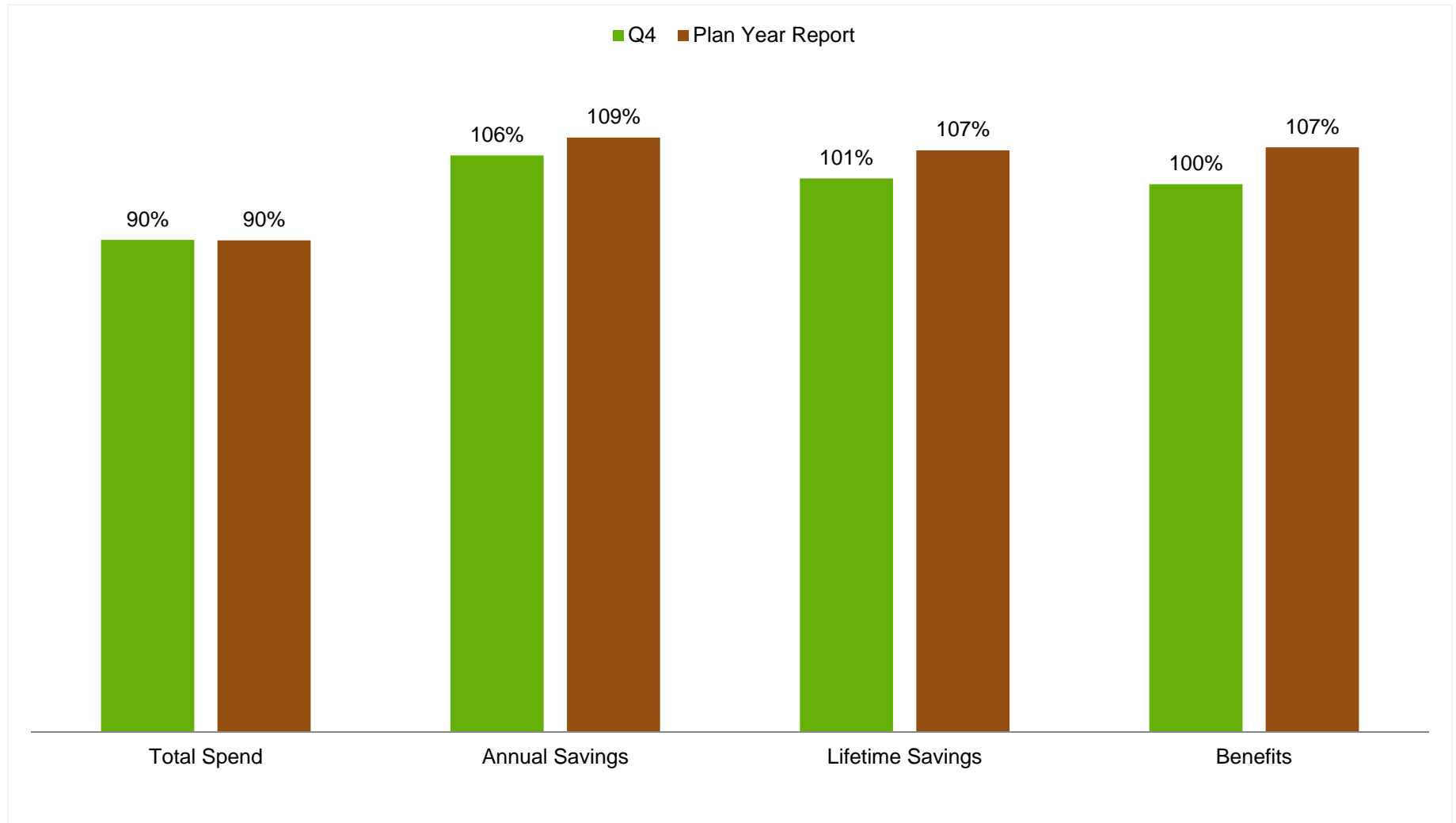


Q4 Report vs 2013 Plan Year Report – Statewide Electric



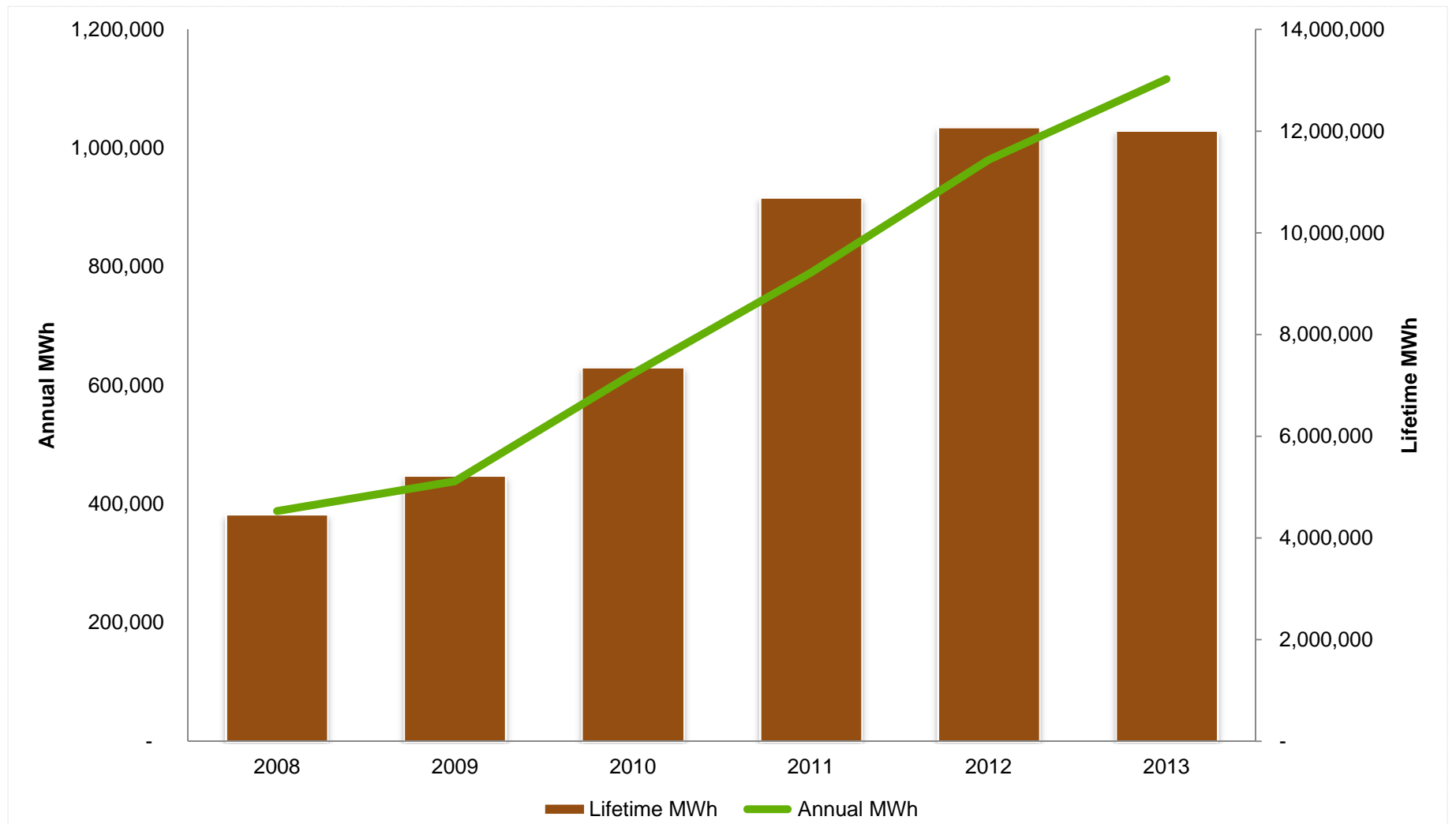


Q4 Report vs 2013 Plan Year Report – Statewide Gas



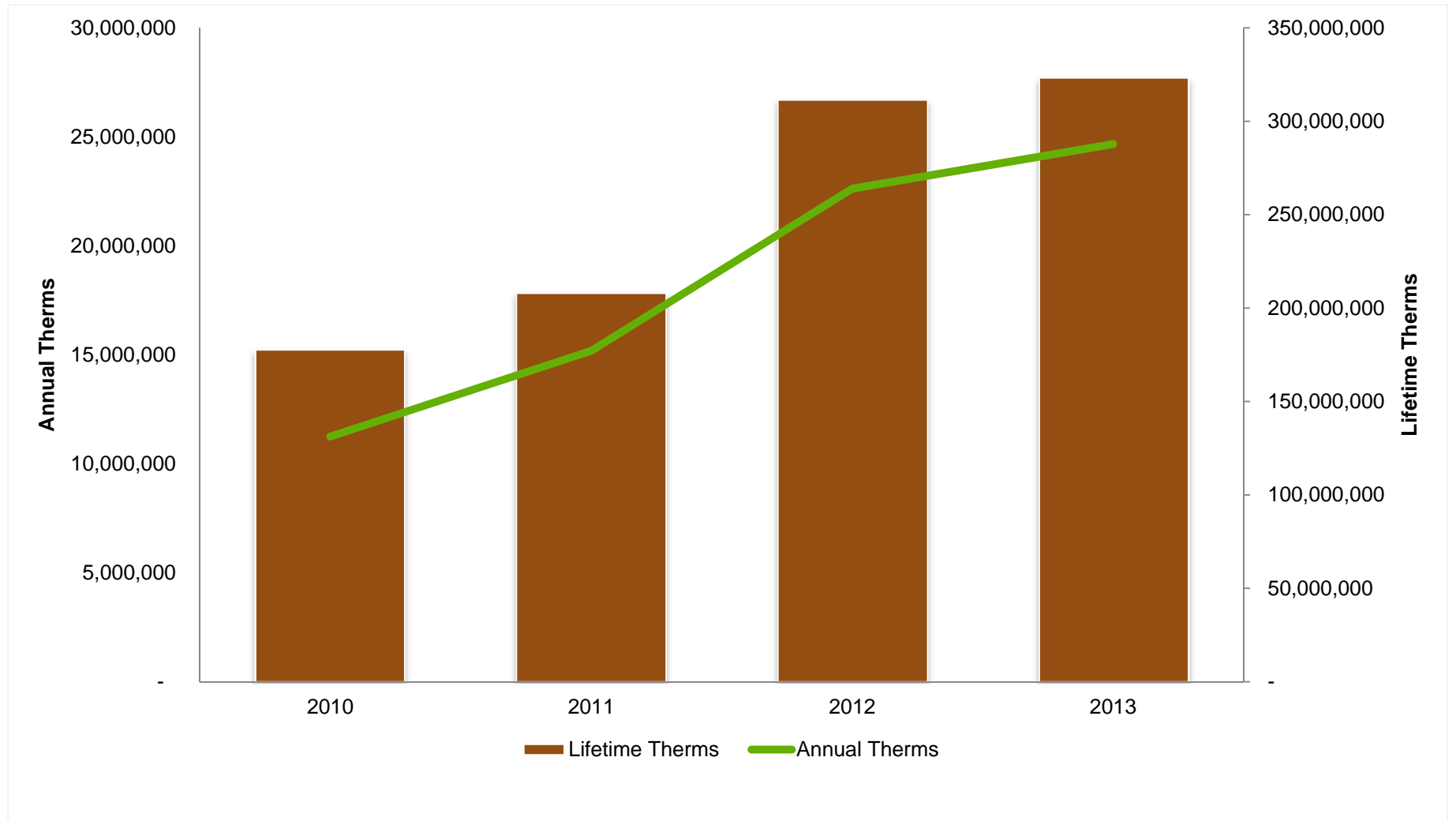


Electric Annual & Lifetime Savings





Gas Annual & Lifetime Savings





Statewide Summary

2013 Plan Year

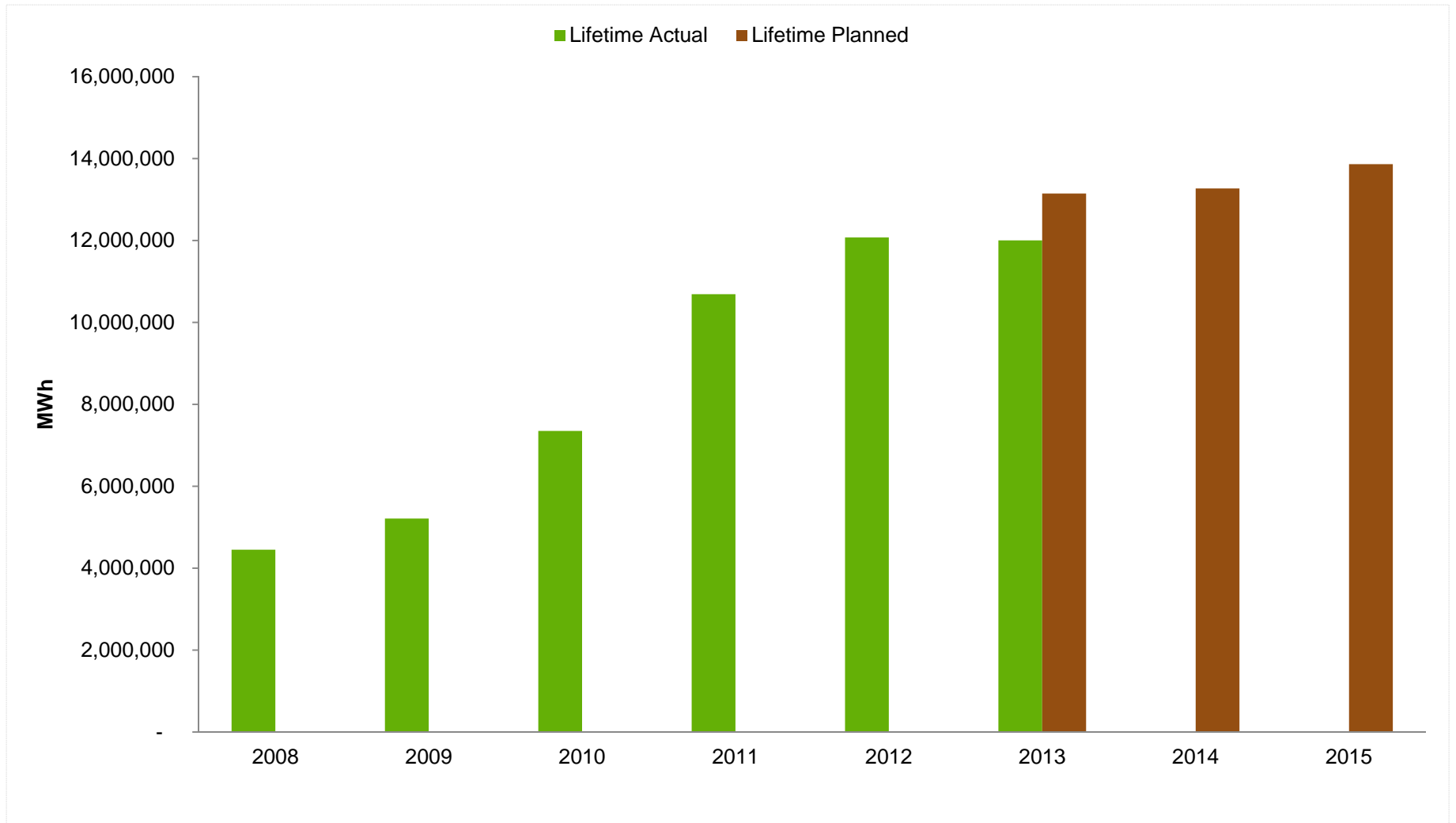
- Best year yet for total annual savings & benefits
- Achieved over 100% of benefits statewide
- Evaluated results for savings & benefits higher than preliminary data reported in Q4

2013-2015 Three Year Goals

- Gas - On track to exceed 2013-2015 goals
- Electric – PAs confident in ability to close gap and achieve 2013-2015 goals
- Plan Year Report evaluated results closer to 2013 goal than results reported in Implementation Update; closer to three-year goal

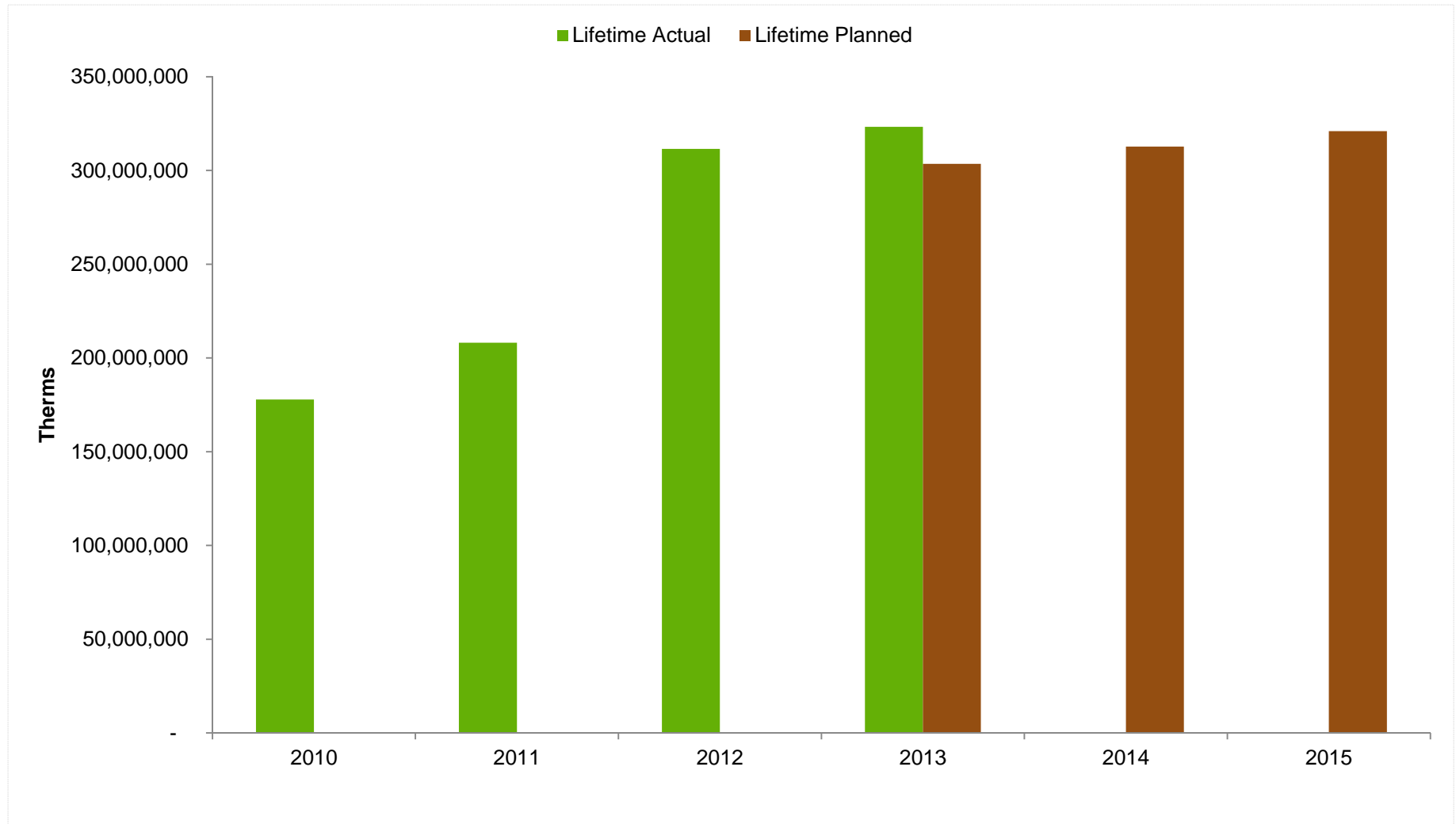


Electric Lifetime Savings – Historical & Planned



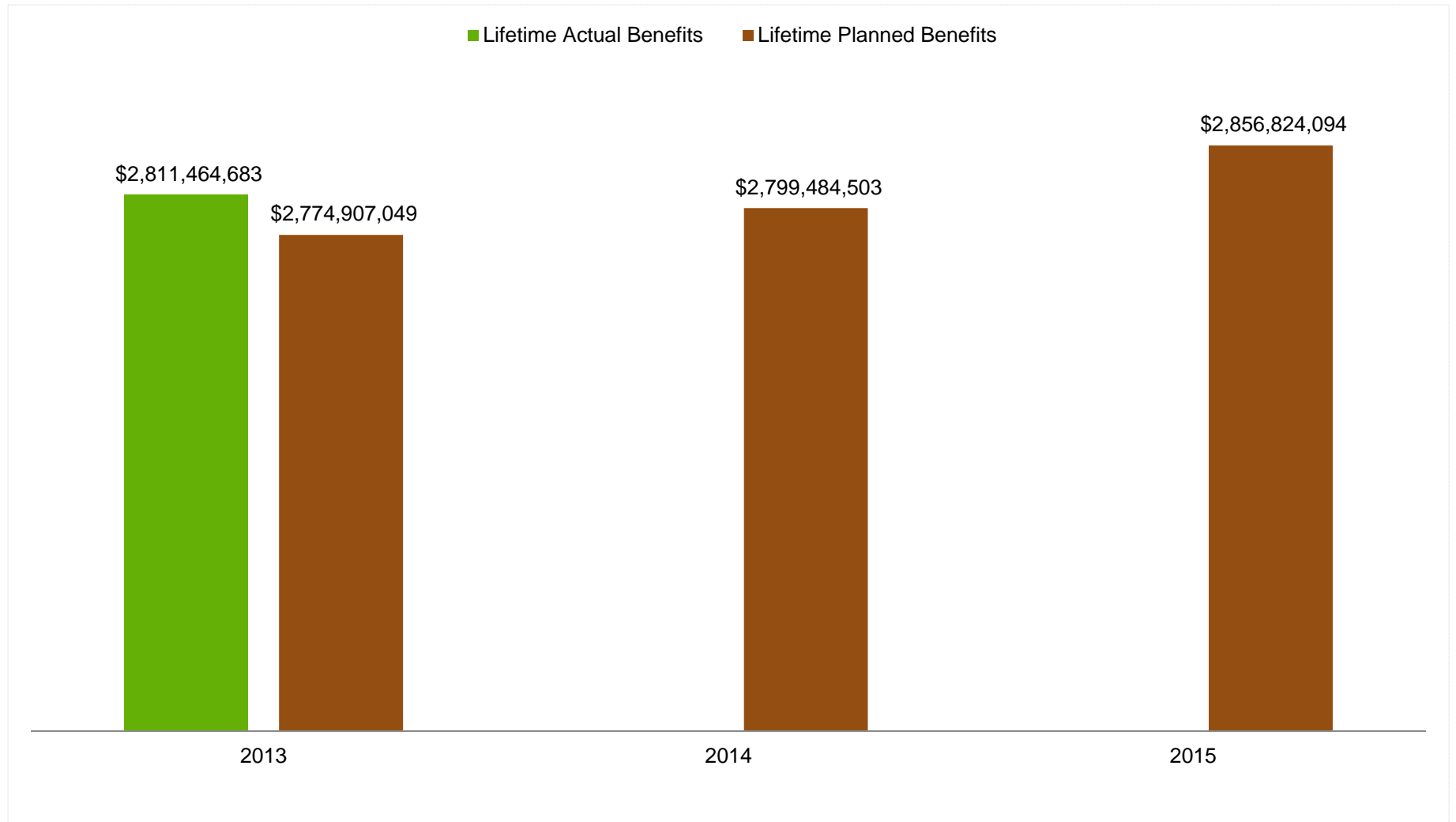


Gas Lifetime Savings – Historical & Planned





Electric and Gas Combined Benefits





Performance Incentives Summary

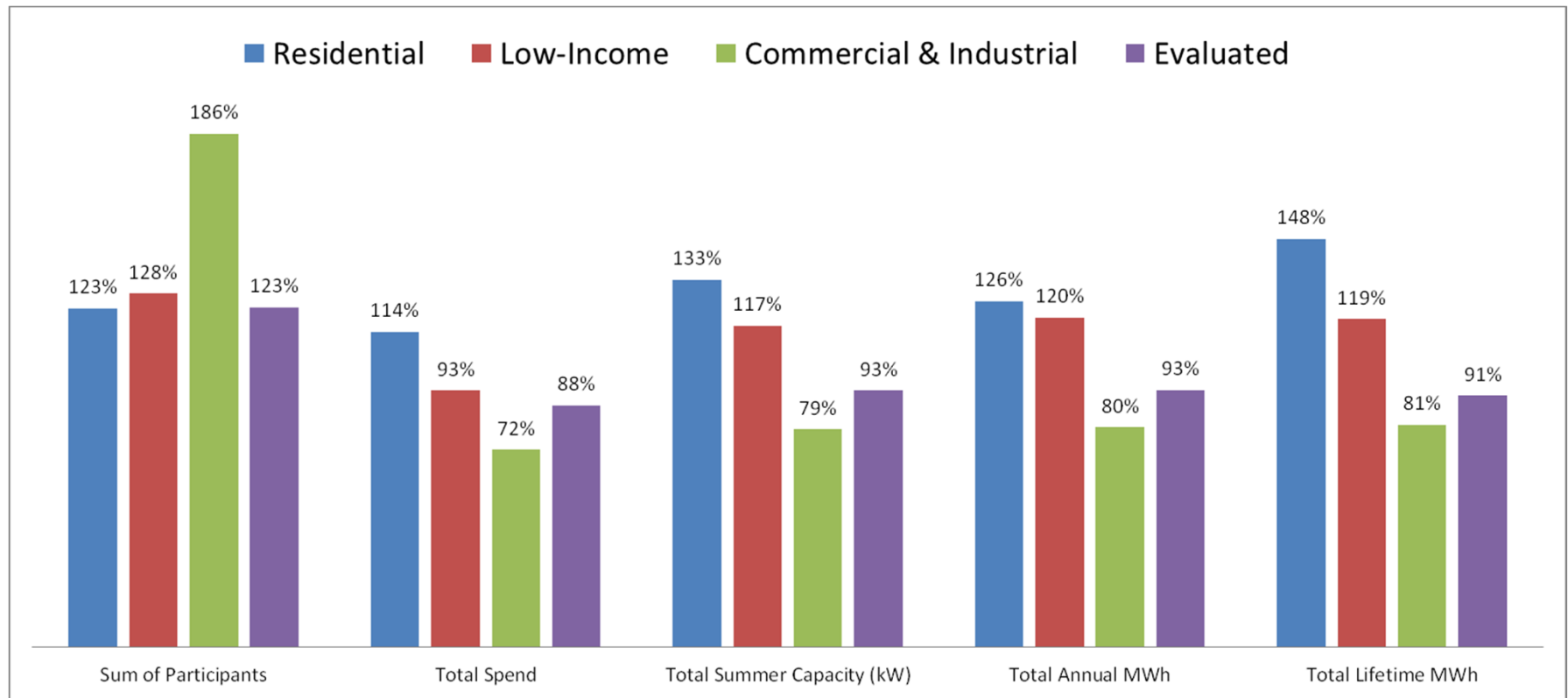
	Residential Metric #1	Residential Metric #2	Low-Income Metric #1	Low-Income Metric #2	C&I Metric #1	C&I Metric #2	C&I Metric #3	Benefits	Net Benefits
	Whole House/HES: Deeper Savings	Whole House/HES: Early Boiler Replacement	Strategic Targeting	Multi-Family Building Inventory	C&I Large Retrofit Depth of Savings	C&I New Construction Depth of Savings	Small Business Direct Install Depth of Savings	Savings Component	Value Component
National Grid Electric	EXEMPLARY	EXEMPLARY	EXEMPLARY	EXEMPLARY	EXEMPLARY	EXEMPLARY	DESIGN	92%	93%
NU (NSTAR Electric)	THRESHOLD	DID NOT ACHIEVE	EXEMPLARY	EXEMPLARY	THRESHOLD	EXEMPLARY	THRESHOLD	111%	120%
NU (WMECO)	DID NOT ACHIEVE	EXEMPLARY	EXEMPLARY	EXEMPLARY	THRESHOLD	DID NOT ACHIEVE	DID NOT ACHIEVE	95%	98%
Unitil Electric	EXEMPLARY	EXEMPLARY	EXEMPLARY	EXEMPLARY	DID NOT ACHIEVE	DID NOT ACHIEVE	DID NOT ACHIEVE	125+%	125+%
National Grid Gas	DID NOT ACHIEVE	EXEMPLARY	EXEMPLARY	EXEMPLARY	EXEMPLARY	EXEMPLARY	DID NOT ACHIEVE	109%	123%
NU (NSTAR Gas)	EXEMPLARY	EXEMPLARY	EXEMPLARY	EXEMPLARY	EXEMPLARY	DID NOT ACHIEVE	DESIGN	120%	125+%
Columbia Gas	DID NOT ACHIEVE	EXEMPLARY	EXEMPLARY	EXEMPLARY	DID NOT ACHIEVE	DID NOT ACHIEVE	DID NOT ACHIEVE	88%	91%
Unitil Gas	DID NOT ACHIEVE	EXEMPLARY	EXEMPLARY	EXEMPLARY	DID NOT ACHIEVE	DID NOT ACHIEVE	EXEMPLARY	81%	55%
Berkshire Gas	DID NOT ACHIEVE	EXEMPLARY	EXEMPLARY	EXEMPLARY	DID NOT ACHIEVE	DID NOT ACHIEVE	DID NOT ACHIEVE	125+%	125+%
Liberty Utilities	DID NOT ACHIEVE	EXEMPLARY	DESIGN	EXEMPLARY	DID NOT ACHIEVE	DID NOT ACHIEVE	DID NOT ACHIEVE	79%	64%
Statewide Total	88%	79%	125%	125%	99%	109%	75%	101%	106%
	\$3,901,242							\$ 18,939,732	\$ 12,196,398

Appendix





Electric Summary by Sector As % of Goal





Gas Summary by Sector As % of Goal

