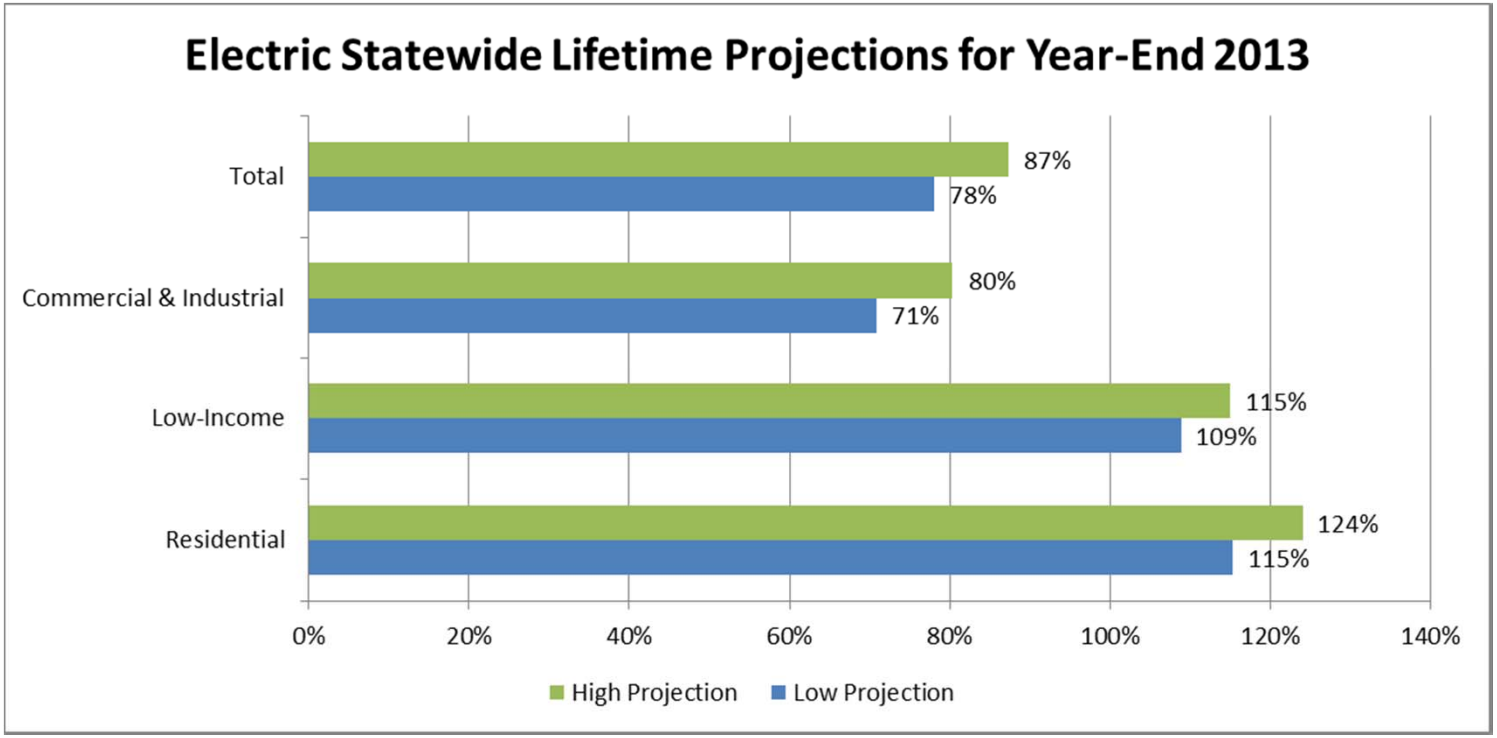
mass save®
Savings through energy efficiency

2013 Year-End Projections

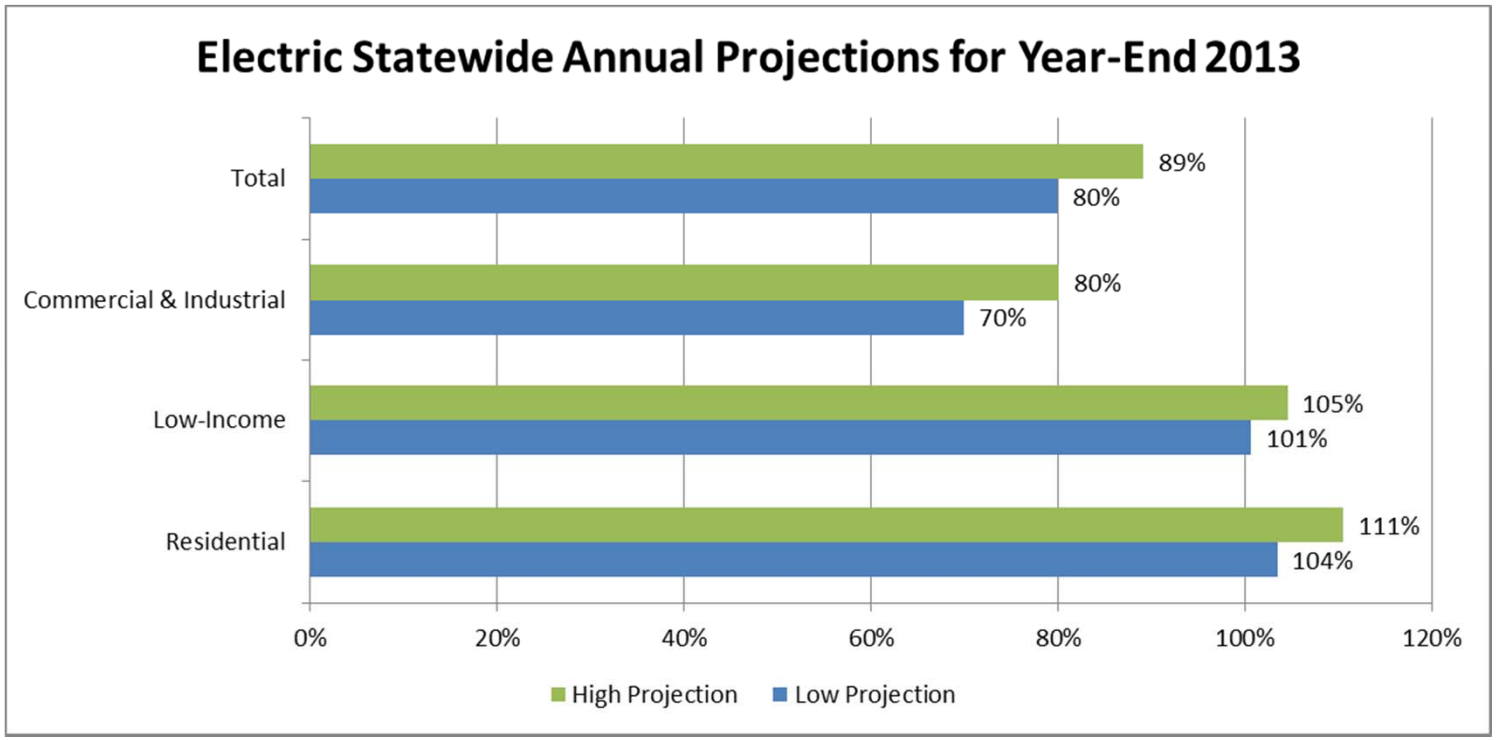
Presentation to the EEAC

December 10, 2013

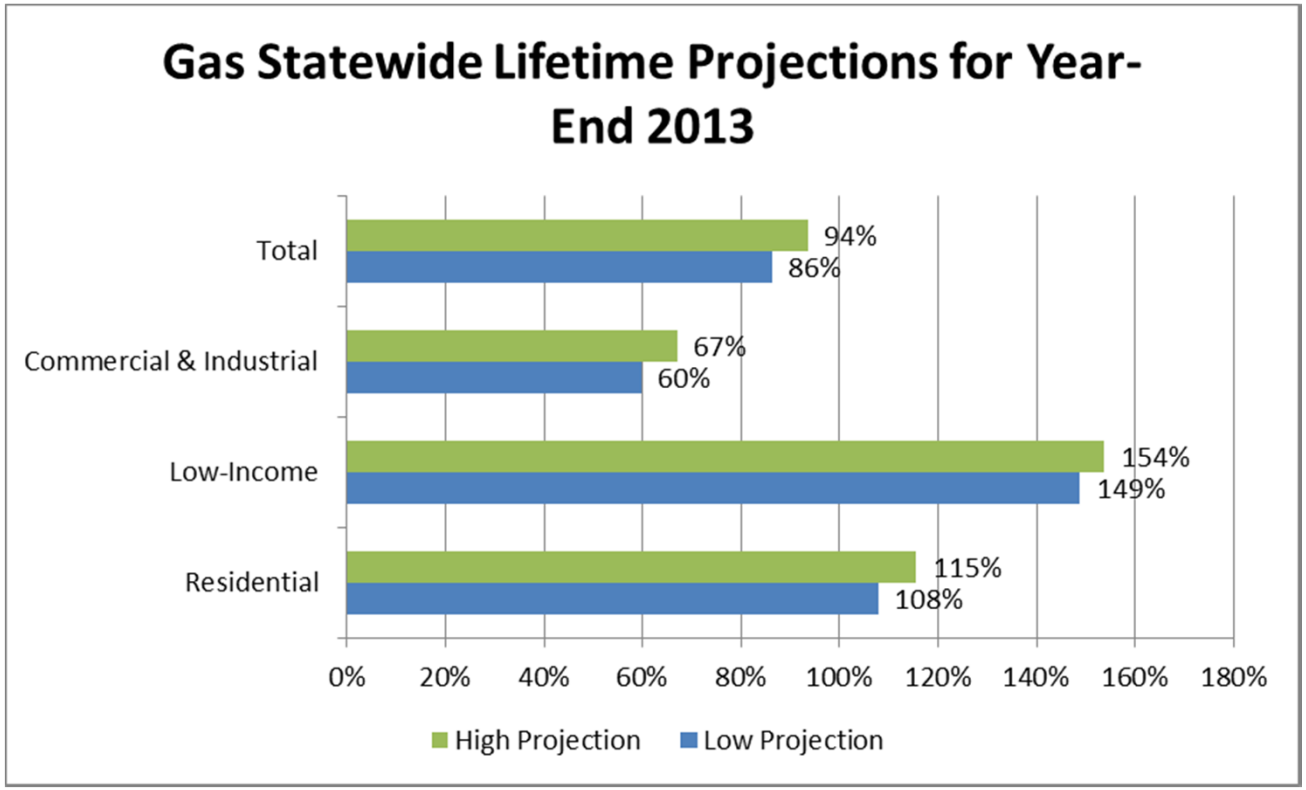
Statewide Lifetime Electric Savings



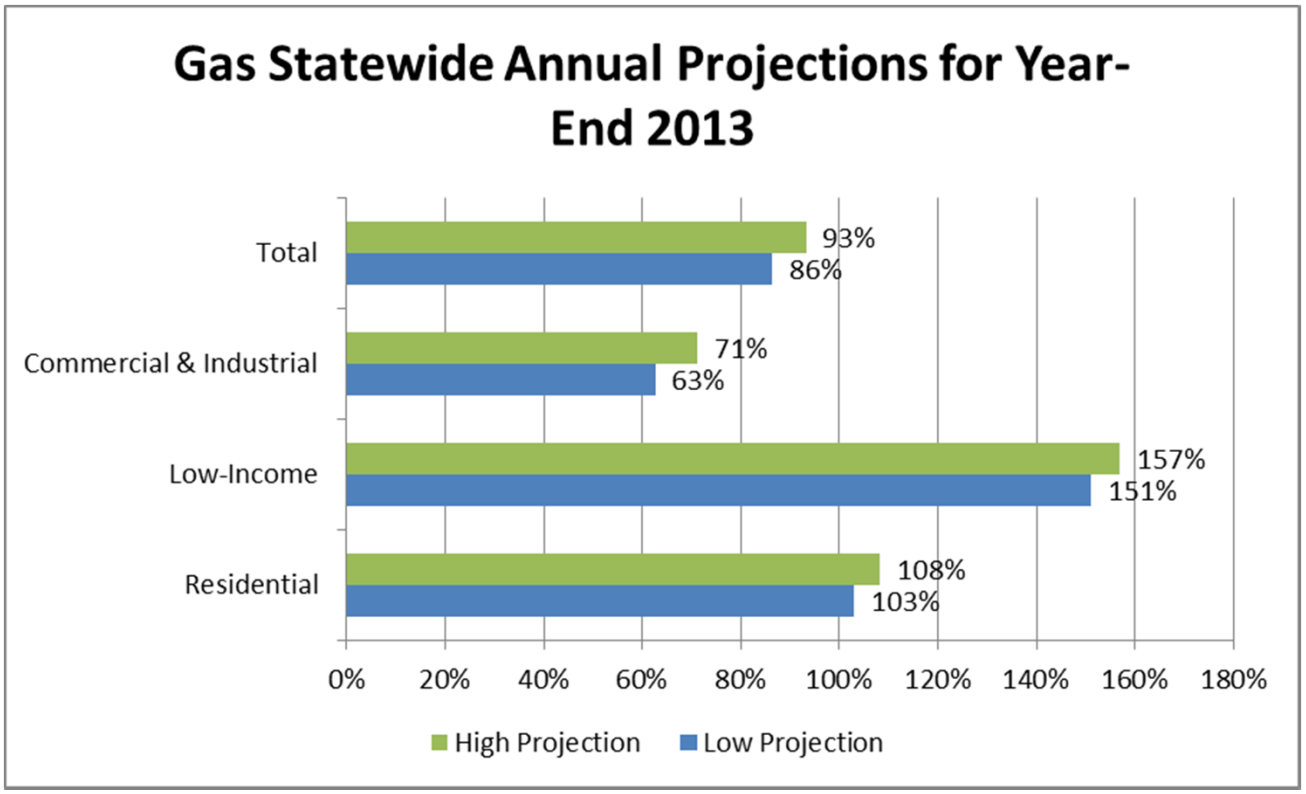
Statewide Annual Electric Savings



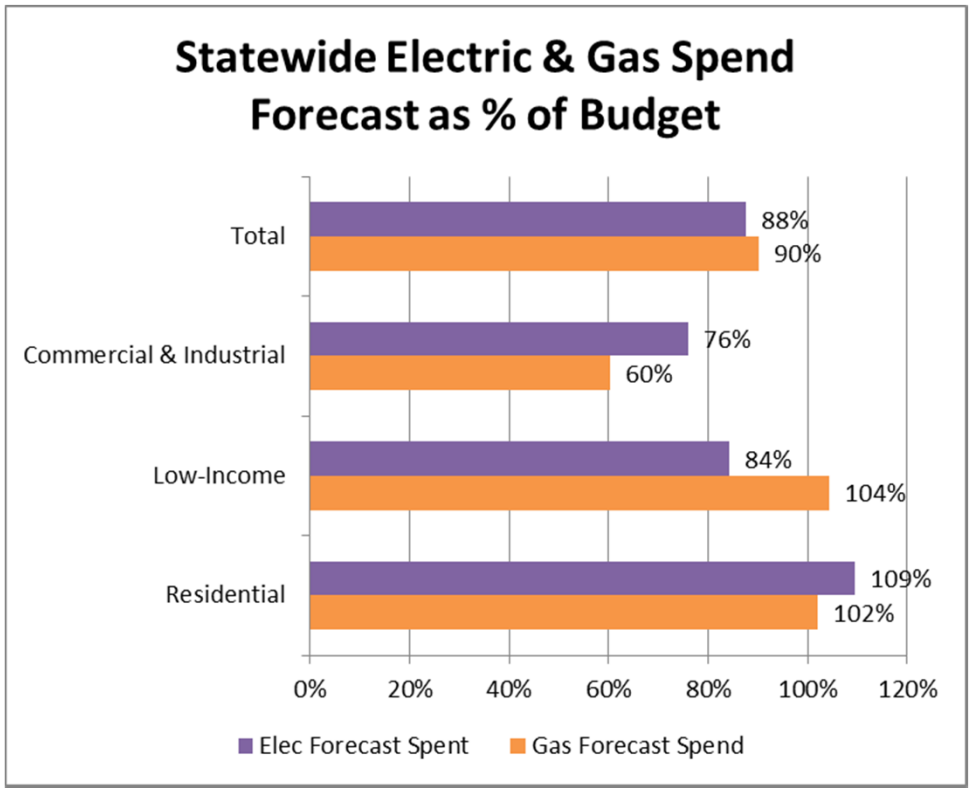
Statewide Gas Lifetime Savings



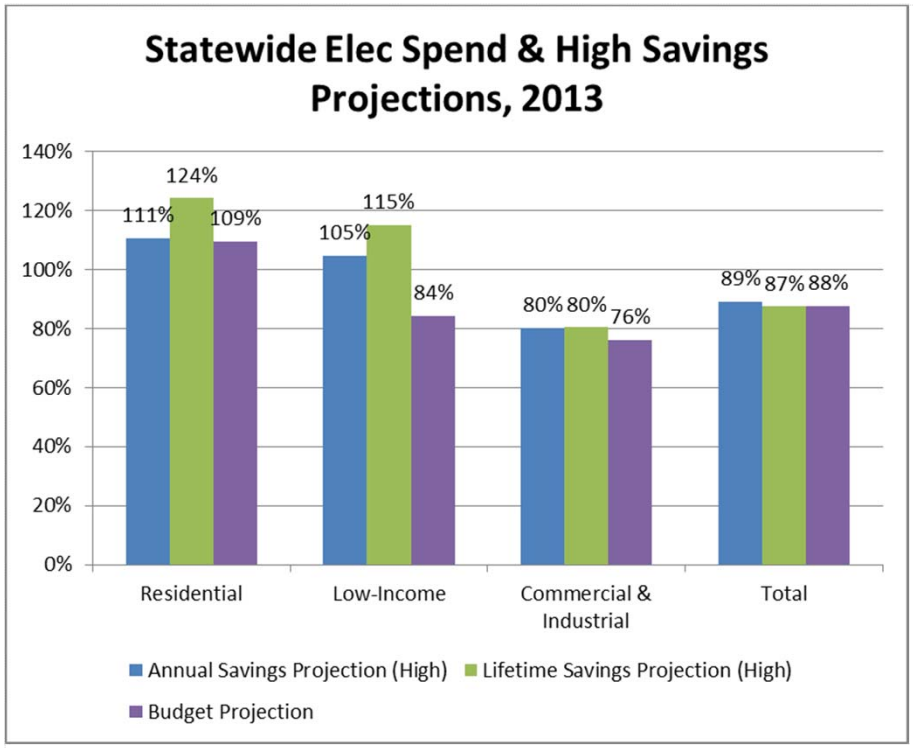
Statewide Gas Annual Savings

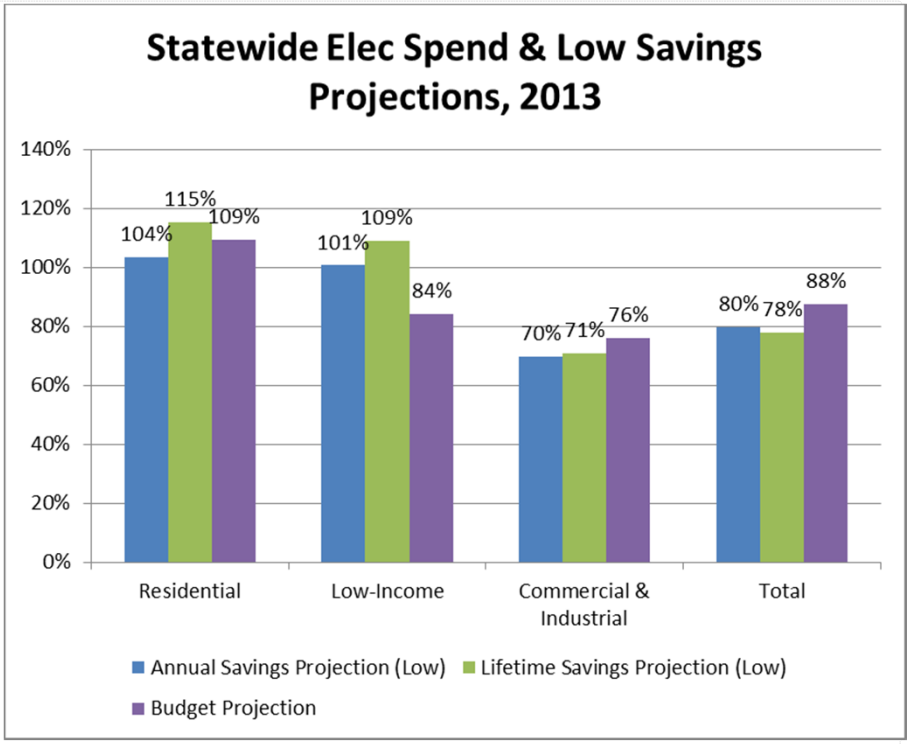


Statewide Electric and Gas Spend

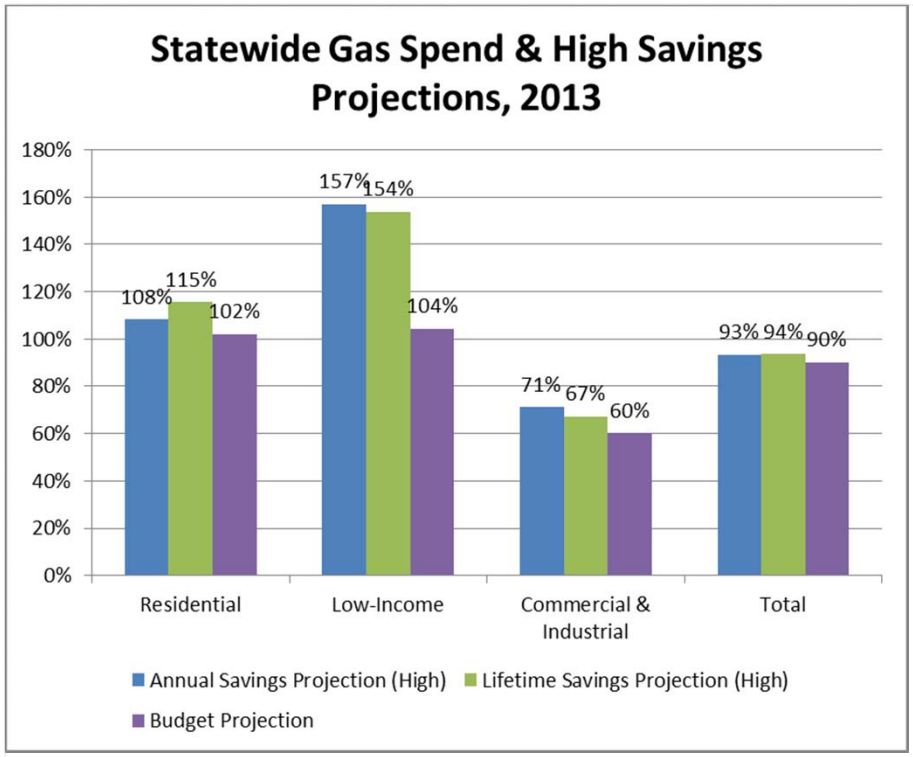


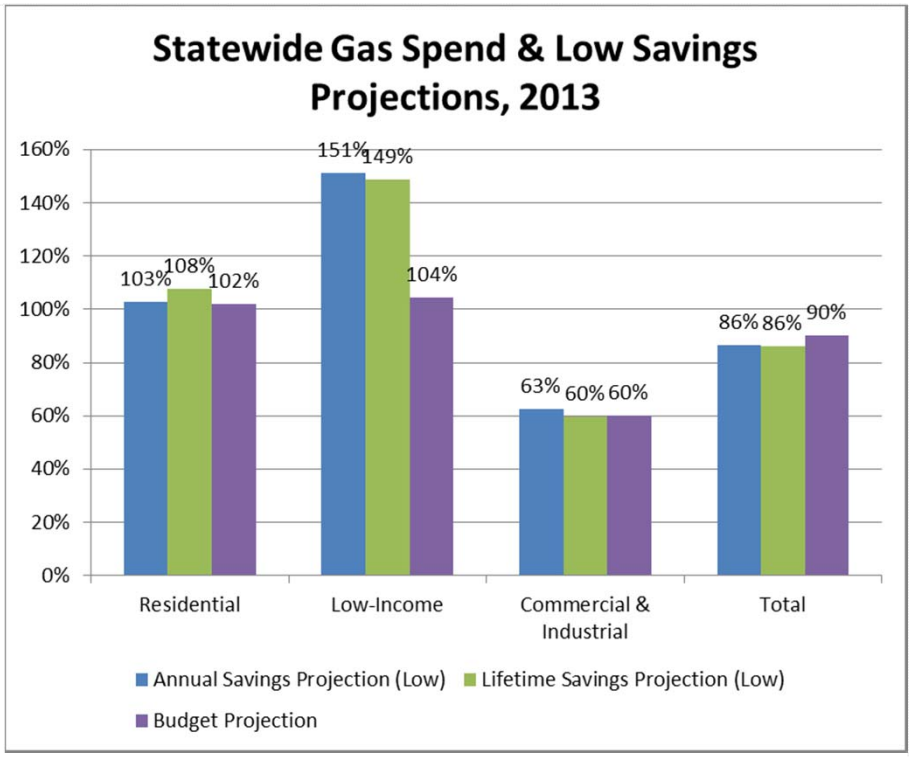
Statewide Overview- Electric



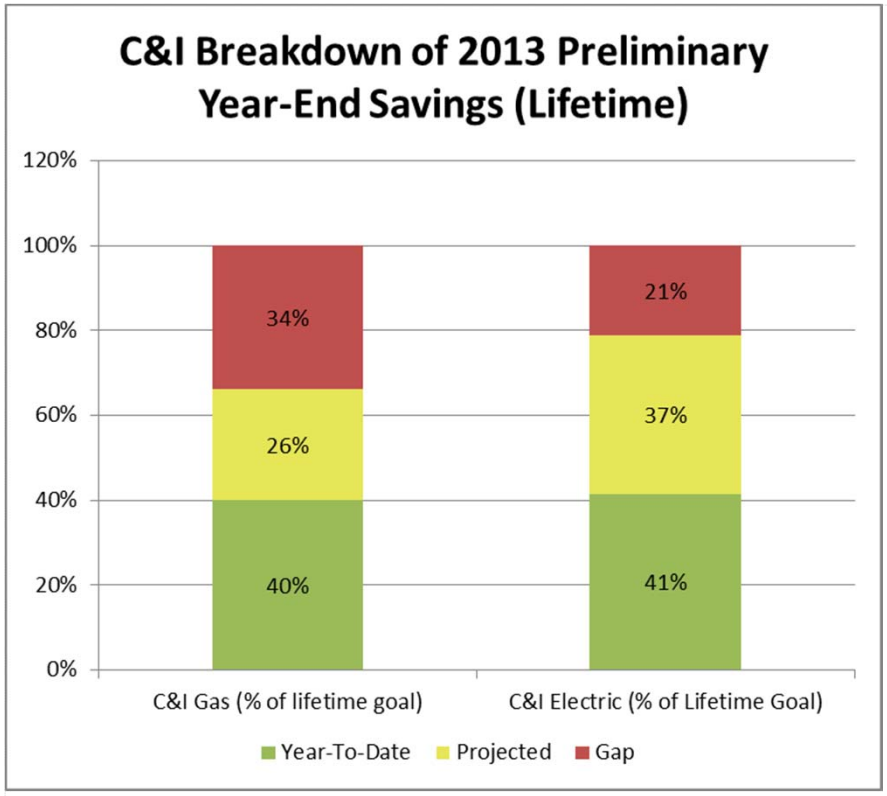


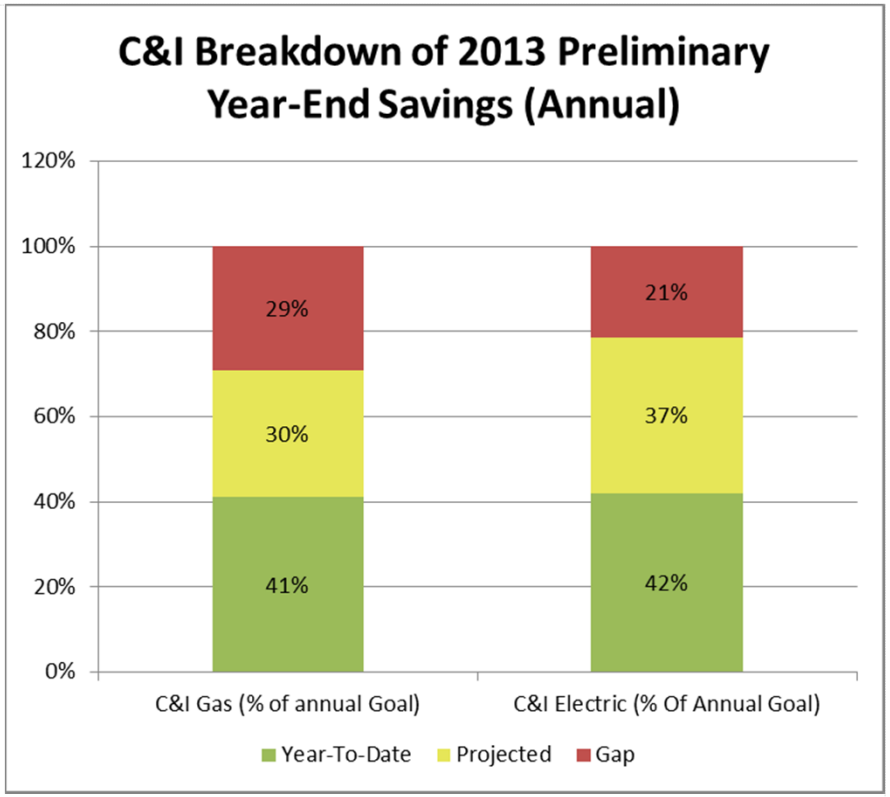
Statewide Overview- Gas





C&I Breakdown – Annual & Lifetime





Expectations by PA

- National Grid Electric and Gas
  - Electric savings below target, based primarily on C&I (Resi exceeded targets)
  - Gas savings close to 100%
  - Expects to be able to make up savings in 2014/2015
- Northeast Utilities
  - Expects to meet portfolio goals
  - Budget likely under planned
- Cape Light Compact
  - C&I not going to meet goal or budget based on slow start of street lighting project; expect to meet three-year goal once this project is fully ramped up
- Columbia Gas
  - Portfolio somewhat under goal, based primarily on residential
  - Low-income to exceed goal

Expectations by PA

- Unitil
  - Electric and Gas C&I expect to hit target if all in-process projects close before year-end
  - 2013 savings can be made up in 2014 if current projects close in 2014
- Berkshire Gas
  - Expects to meet or exceed goal
  - Budget in line with results
- New England Gas
  - Expects to be under goal in residential and C&I and to meet goal in low-income