

Statewide Electric Results through January 2021

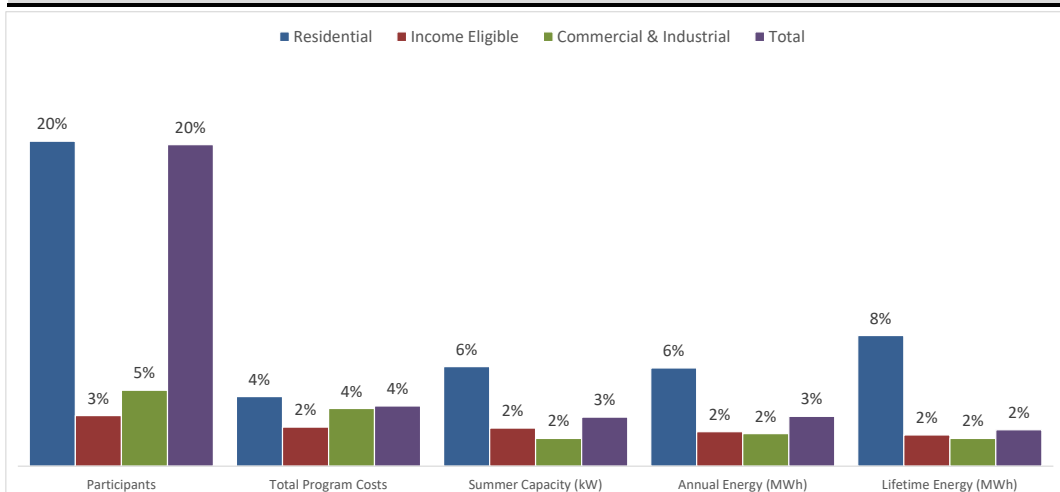
2021 Summary
(January 1, 2021 through January 31, 2021)

1/12 months; 8% of year complete

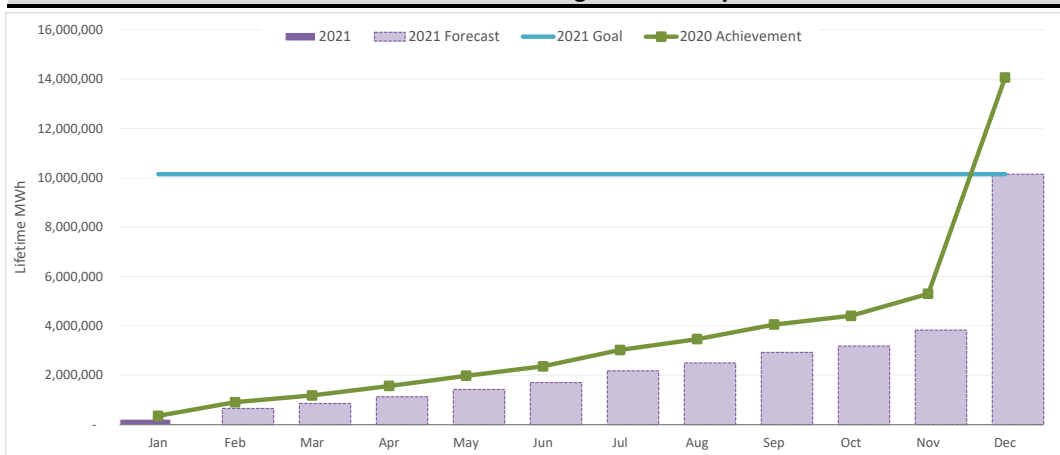
Data Dashboard

Sector	Participants	Total Program Costs	Summer Capacity (kW)	Annual Energy (MWh)	Lifetime Energy (MWh)
2021 Goal	3,716,935	647,702,512	134,387	1,004,333	10,147,236
A - Residential	3,668,328	247,771,589	39,476	262,776	847,715
B - Income Eligible	27,700	69,839,975	2,941	28,857	303,906
C - Commercial & Industrial	20,907	330,090,948	91,970	712,701	8,995,614
2021 Jan YTD	741,503	24,186,476	4,097	31,041	229,332
A - Residential	739,649	10,687,654	2,439	16,010	68,667
B - Income Eligible	870	1,696,069	70	616	5,890
C - Commercial & Industrial	984	11,802,754	1,588	14,416	154,775
YTD as % of Goal	20%	4%	3%	3%	2%
A - Residential	20%	4%	6%	6%	8%
B - Income Eligible	3%	2%	2%	2%	2%
C - Commercial & Industrial	5%	4%	2%	2%	2%

Year-to-Date Actuals as a Percent of Plan Goals



2021 vs 2020 Lifetime Savings Achieved by Month



Forecast above based on achieving 100% of 2021 goals using rate of achievement in 2020. Actual achievement in 2021 may vary in light of the effects of COVID-19 on program delivery.

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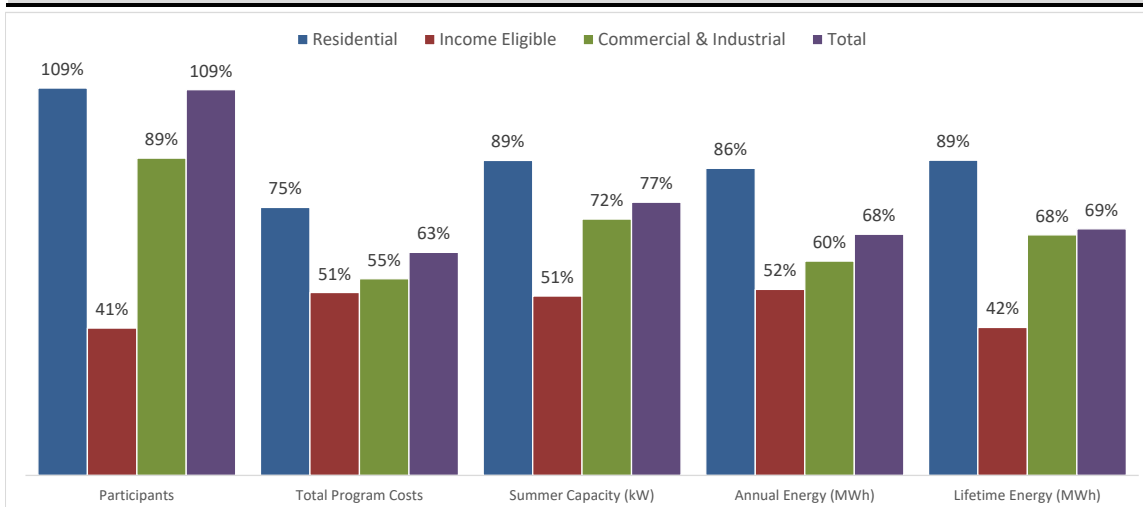
Three-Year Cumulative Summary (January 1, 2019 through January 31, 2021)

25/36 months; 69% of term complete

Data Dashboard

Sector	Participants	Total Program Costs	Summer Capacity (kW)	Annual Energy (MWh)	Lifetime Energy (MWh)
2019-2021 Planned	14,179,621	1,954,198,492	477,785	3,425,051	35,636,583
A - Residential	14,034,012	766,933,568	155,687	1,016,296	4,027,756
B - Income Eligible	83,085	216,173,281	13,961	98,573	997,678
C - Commercial & Industrial	62,524	971,091,643	308,137	2,310,182	30,611,150
Cumulative Plan-Term to Date (2021 Jan YTD)	15,395,185	1,227,676,174	367,461	2,324,957	24,728,216
A - Residential	15,304,899	578,835,455	138,055	878,812	3,575,358
B - Income Eligible	34,446	111,266,855	7,053	51,608	415,894
C - Commercial & Industrial	55,840	537,573,864	222,353	1,394,536	20,736,964
Cumulative Plan-Term to Date % of Planned	109%	63%	77%	68%	69%
A - Residential	109%	75%	89%	86%	89%
B - Income Eligible	41%	51%	51%	52%	42%
C - Commercial & Industrial	89%	55%	72%	60%	68%

Cumulative Actuals as a Percent of Plan Goals



Statewide Gas Results through January 2021

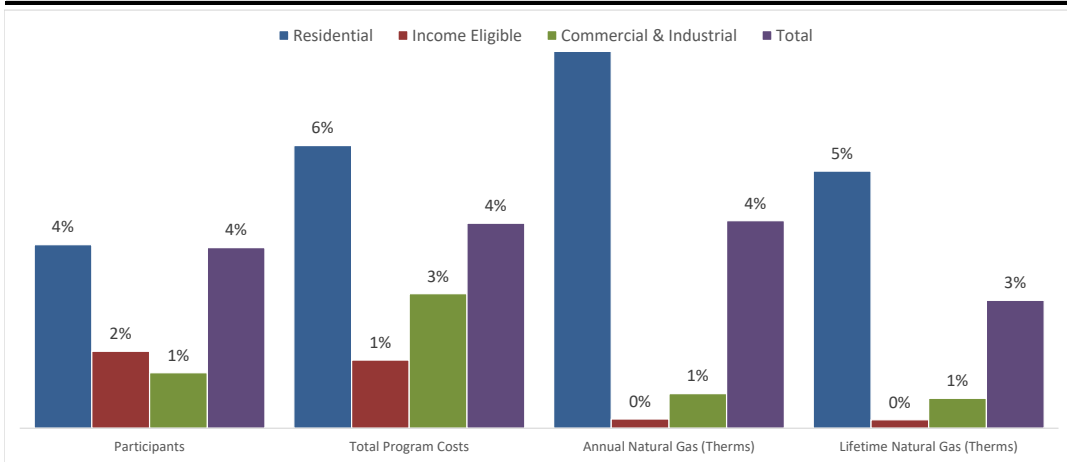
2021 Summary
(January 1, 2021 through January 31, 2021)

1/12 months; 8% of year complete

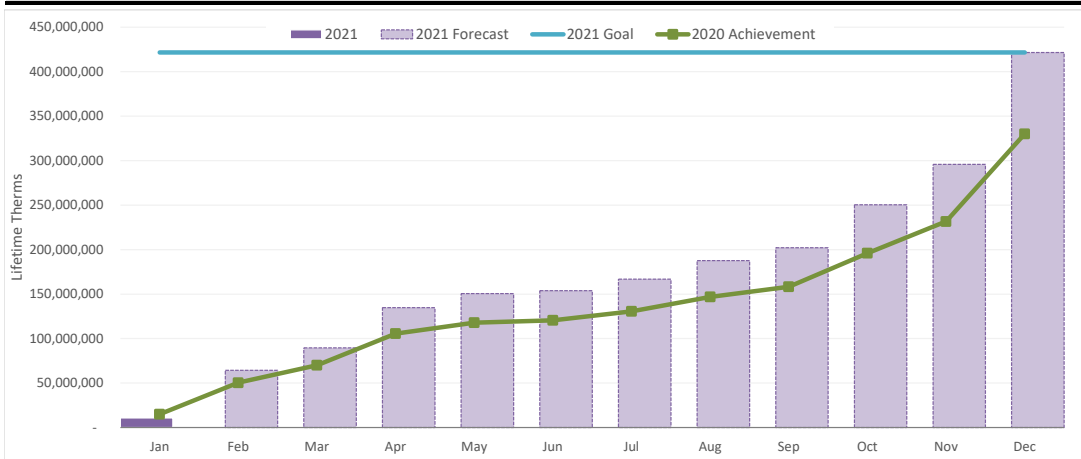
Data Dashboard

Sector	Participants	Total Program Costs	Annual Natural Gas (Therms)	Lifetime Natural Gas (Therms)
2021 Goal	816,986	263,968,245	32,585,022	421,638,497
A - Residential	795,634	151,344,075	16,503,880	186,148,428
B - Income Eligible	13,854	57,292,119	2,287,504	44,951,353
C - Commercial & Industrial	7,498	55,332,051	13,793,639	190,538,716
2021 Jan YTD	29,452	10,800,873	1,349,618	10,766,926
A - Residential	29,156	8,537,100	1,250,227	9,553,832
B - Income Eligible	213	778,504	4,172	75,589
C - Commercial & Industrial	83	1,485,269	95,219	1,137,505
YTD as % of Goal	4%	4%	4%	3%
A - Residential	4%	6%	8%	5%
B - Income Eligible	2%	1%	0%	0%
C - Commercial & Industrial	1%	3%	1%	1%

Year-to-Date Actuals as a Percent of Plan Goals



2021 vs 2020 Lifetime Savings Achieved by Month



Forecast above based on achieving 100% of 2021 goals using rate of achievement in 2020. Actual achievement in 2021 may vary in light of the effects of COVID-19 on program delivery.

Statewide Gas Results through January 2021

Three-Year Cumulative Summary (January 1, 2019 through January 31, 2021)

25/36 months; 69% of term complete

Data Dashboard

Sector	Participants	Total Program Costs	Annual Natural Gas (Therms)	Lifetime Natural Gas (Therms)
2019-2021 Planned	2,441,046	785,911,462	96,462,193	1,249,959,422
A - Residential	2,376,761	448,354,363	48,684,533	550,138,816
B - Income Eligible	42,070	172,493,683	6,905,391	135,447,341
C - Commercial & Industrial	22,215	165,063,417	40,872,269	564,373,265
Cumulative Plan-Term to Date	1,328,982	543,772,379	51,338,023	739,859,659
A - Residential	1,301,747	354,404,983	30,399,731	421,824,167
B - Income Eligible	18,016	94,597,762	3,833,870	75,047,707
C - Commercial & Industrial	9,219	94,769,635	17,104,423	242,987,785
Cumulative Plan-Term to Date % of Planned	54%	69%	53%	59%
A - Residential	55%	79%	62%	77%
B - Income Eligible	43%	55%	56%	55%
C - Commercial & Industrial	41%	57%	42%	43%

Cumulative Actuals as a Percent of Plan Goals

