



CONSULTANT TEAM DRAFT 2015 WORK PLAN AND BUDGET

► February 25, 2015

CONTEXT



- ▶ **Builds on last year's plan**
- ▶ **Council's 2015 priorities not yet finalized**
- ▶ **Key efforts towards meeting 2013-2015 Plan goals**
 - Database
 - Multifamily offering
 - Improving customer access to programs
 - Deeper savings
- ▶ **Significant effort on the new Three-Year Plan**
- ▶ **Revisit workplan and budget in June**

2014 ACTUAL VS BUDGET

MA EEAC CONSULTANT TEAM YEAR 2014 ACTUAL VS. BUDGET

	Cross Cutting	Planning & Analysis	C&I	Residential	EM&V	Technical Services	Totals
Full Year 2014 EEAC Approved Budget	\$441,032	\$366,095	\$204,591	\$169,930	\$265,012	\$111,890	\$1,558,550
Year 2014 Costs	\$382,524	\$421,466	\$235,943	\$131,273	\$254,245	\$116,619	\$1,542,070
Budget Remaining	\$58,508	(\$55,371)	(\$31,352)	\$38,657	\$10,768	(\$4,729)	\$16,480
% Budget Remaining	13%	-15%	-15%	23%	4%	-4%	1%

EM&V



- ▶ **Context: Critical engine for providing objective and fact-driven results to ensure reliable savings claims, past and present**
- ▶ **Work Areas**
 - Planning
 - Study implementation
 - Reporting
 - Council and stakeholder engagement
- ▶ **18% of consultant budget**

PLANNING AND ANALYSIS



- ▶ **Context: Achieving or exceeding the 2013-2015 goals; supporting the 2016-2018 Three-Year Plan**
- ▶ **Work Areas**
 - Council Support
 - Inputs and recommendations for 3YP
 - Technical analysis
 - Review reports and data
 - Regulatory support
- ▶ 36% of consultant budget

RESIDENTIAL AND LOW INCOME

- ▶ **Context: Strong residential sector results are critical to achieving overall portfolio results**
- ▶ **Work Areas**
 - Monitor program results while identifying opportunities for continuous improvement
 - Strong focus on 2016-2018 3YP inputs
 - Support the creation of a fully integrated and distinct multi-family effort
 - Build on successful HES initiative, pursuing recommendations to improve depth of savings
 - Support and expand the strong savings from residential products
- ▶ **17% of consultant budget**

COMMERCIAL & INDUSTRIAL



- ▶ **Context: 70% of electric, 50% of gas portfolio; critical role in achieving 3YP goals, but currently underperforming**
- ▶ **Work Areas**
 - Approaches for increasing energy productivity
 - Additional cross-cutting C&I approaches
 - Comprehensive segment strategies
 - Strong focus on 2016-2018 3YP inputs
- ▶ **23% of consultant budget**

HIGH-LEVEL BUDGET PROPOSAL

	By Task	Amt.	Hours
Planning & Analysis	Brief and Support the Council, attend meetings	\$128,200	672
	Support the Council on Regulatory Issues & DPU Proceedings	\$75,900	445
	Provide Technical Analysis	\$107,300	630
	Support Three-Year Plan	\$235,056	1,296
	Sub-Total	\$546,456	3,043
Residential	Multi-family Retrofit	\$59,265	364
	Home Energy Services	\$60,535	371
	Residential Products	\$65,260	383
	Innovation	\$29,435	176
	Develop Input and Recommendations for the 2016-2018 Plan	\$39,185	241
Sub-Total	\$253,680	1,535	
C&I	Approaches for Increasing Energy Productivity	\$83,175	480
	Additional Cross-cutting Approaches	\$80,150	465
	Comprehensive Segment Strategies	\$95,650	552
	Develop Input and Recommendations for the 2016-2018 Plan	\$91,370	510
	Sub-Total	\$350,345	2,007
EM&V	EM&V Planning	\$73,010	401
	EM&V Study Implementation	\$70,885	396
	EM&V Reporting	\$65,290	364
	Council and Stakeholder Engagement	\$38,270	218
	EM&V Policy Issues	\$32,249	188
	Sub-Total	\$279,704	1,567
Technical Services	EEAC Meeting Minutes	\$7,665	84
	Website Updates, Revisions & Maintenance	\$46,920	331
	Monthly Consultant Team Report	\$7,440	48
	Year 2014 Annual Report	\$24,475	185
	Sub-Total	\$86,500	648
TOTAL		\$1,516,685	8,800

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- ▶ For more information see:
- ▶ <http://ma-eeac.org/wordpress/wp-content/uploads/MA-EEAC-Consultant-Team-Year-2015-Workplan1.pdf>
- ▶ **Thank You**