

C&I DEEP ENERGY RETROFIT

▶ July 20, 2022

PROGRAM HIGHLIGHTS

- ▶ **Strategic approach to both energy efficiency and electrification**
- ▶ **Two-tiers of DER incentives tied to GHG reduction**
- ▶ **Building stronger relationships with C&I customers**
- ▶ **Support through 3-year engagement**
 - TA Study & Implementation Plan
 - Regular interaction to gauge and reward progress
 - Commissioning upon Installation
- ▶ **Platform of existing Custom C&I Offering**

ONGOING DISCUSSION

- ▶ **Measurement vs. Installation Verification & Commissioning**
 - Consistent with Filed Plan
 - Savings based on Custom Calculations
- ▶ **Level of Engagement with DER Customers**
 - Frequency
 - Opportunity for Feedback to include usage data
- ▶ **Post-Offering Evaluation of Calculated Savings**

EXAMPLES OF BEST PRACTICES

- ▶ **Facility DER Project Lead / Champion**
- ▶ **Focus on Whole Building Optimization**
 - Wx and Electrification after the TA Study
 - Controls and Commissioning
 - Behavioral and Operational Factors
- ▶ **Regularly scheduled engagement**
 - Provide feedback on progress to date
 - Maintain momentum with TA Study project list
 - Ongoing monitoring of savings over time
- ▶ **Dashboard for Facility Feedback**

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THANK YOU

Questions?