

# Statewide Electric Results through November 2020

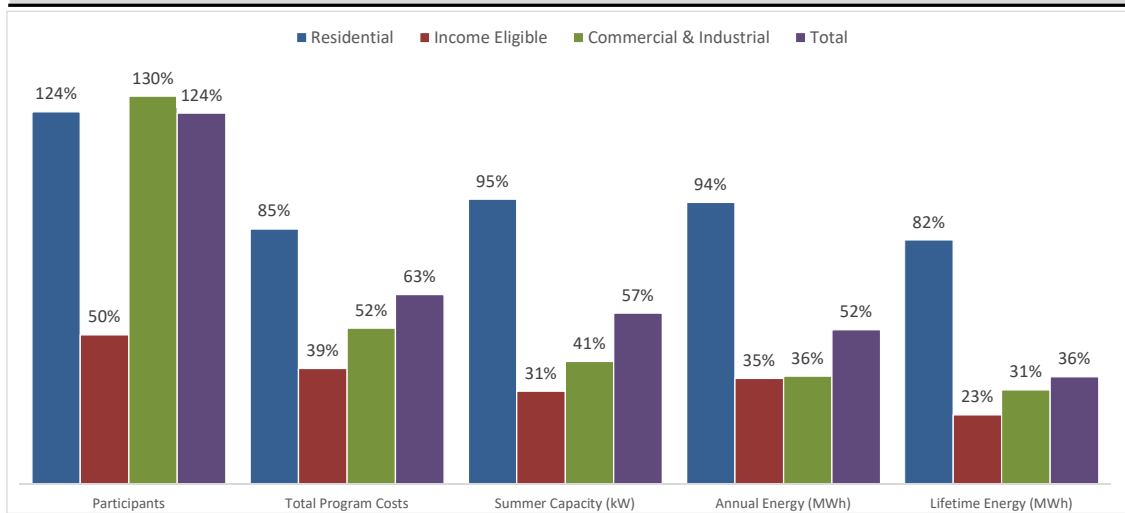
2020 Summary  
(January 1, 2020 through November 30, 2020)

11/12 months; 92% of year complete

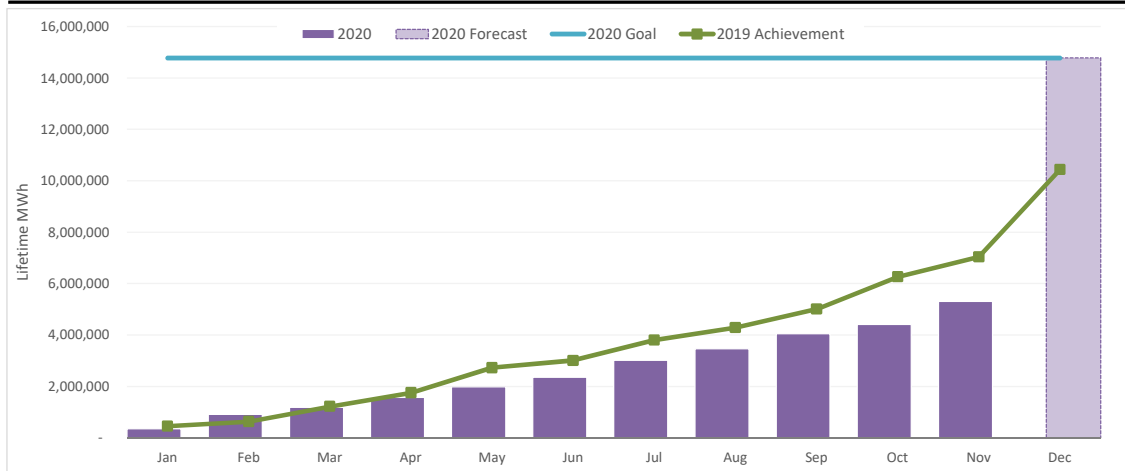
## Data Dashboard

Sector	Participants	Total Program Costs	Summer Capacity (kW)	Annual Energy (MWh)	Lifetime Energy (MWh)
<b>2020 Goal</b>	<b>4,758,594</b>	<b>671,474,339</b>	<b>179,751</b>	<b>1,289,846</b>	<b>14,775,304</b>
A - Residential	4,710,030	258,599,507	54,510	344,691	1,375,650
B - Income Eligible	27,785	75,110,919	5,614	33,520	341,962
C - Commercial & Industrial	20,780	337,763,914	119,628	911,635	13,057,692
<b>2020 Nov YTD</b>	<b>5,898,758</b>	<b>425,156,712</b>	<b>102,603</b>	<b>665,334</b>	<b>5,302,344</b>
A - Residential	5,857,994	220,301,840	51,837	324,482	1,121,662
B - Income Eligible	13,850	28,969,229	1,742	11,849	79,206
C - Commercial & Industrial	26,914	175,885,643	49,023	329,003	4,101,476
<b>YTD as % of Goal</b>	<b>124%</b>	<b>63%</b>	<b>57%</b>	<b>52%</b>	<b>36%</b>
A - Residential	124%	85%	95%	94%	82%
B - Income Eligible	50%	39%	31%	35%	23%
C - Commercial & Industrial	130%	52%	41%	36%	31%

## Year-to-Date Actuals as a Percent of Plan Goals



## 2020 vs 2019 Lifetime Savings Achieved by Month



Forecast above based on achieving 100% of 2020 goals using rate of achievement in 2019. Actual achievement in 2020 may vary in light of the effects of COVID-19 on program delivery.

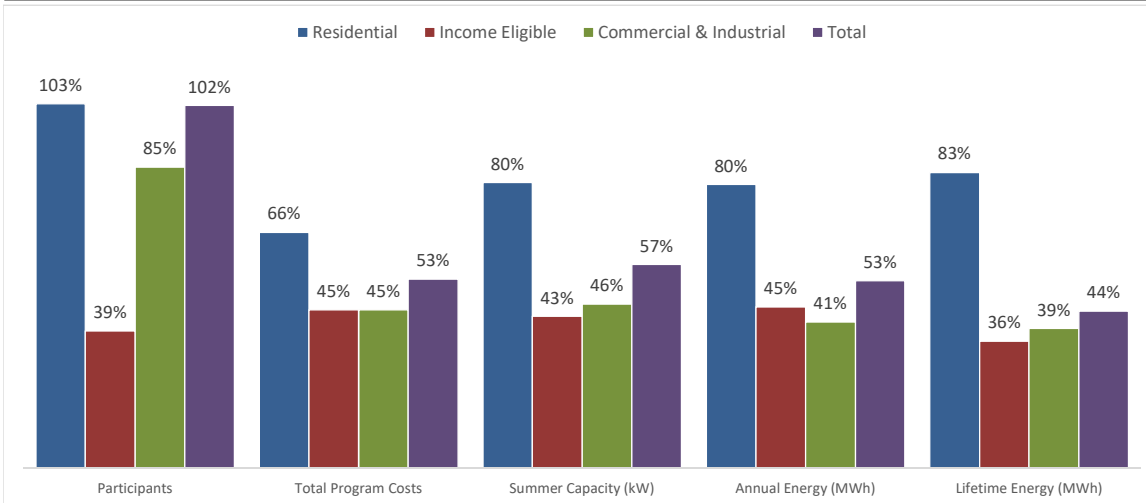
# Statewide Electric Results through November 2020

## Three-Year Cumulative Summary (January 1, 2019 through November 30, 2020)

23/36 months; 64% of term complete

Data Dashboard					
Sector	Participants	Total Program Costs	Summer Capacity (kW)	Annual Energy (MWh)	Lifetime Energy (MWh)
<b>2019-2021 Planned</b>	<b>14,180,868</b>	<b>1,969,947,218</b>	<b>483,613</b>	<b>3,425,965</b>	<b>35,626,332</b>
A - Residential	14,035,012	776,293,081	159,182	1,019,094	4,061,277
B - Income Eligible	83,285	223,611,461	15,073	100,198	1,028,973
C - Commercial & Industrial	62,571	970,042,675	309,358	2,306,673	30,536,082
<b>Cumulative Plan-Term to Date (2020 Nov YTD)</b>	<b>14,479,996</b>	<b>1,047,171,067</b>	<b>277,165</b>	<b>1,806,514</b>	<b>15,737,519</b>
A - Residential	14,394,812	515,350,159	127,935	813,443	3,381,124
B - Income Eligible	32,155	99,644,455	6,432	45,455	367,556
C - Commercial & Industrial	53,029	432,176,454	142,798	947,616	11,988,839
<b>Cumulative Plan-Term to Date % of Planned</b>	<b>102%</b>	<b>53%</b>	<b>57%</b>	<b>53%</b>	<b>44%</b>
A - Residential	103%	66%	80%	80%	83%
B - Income Eligible	39%	45%	43%	45%	36%
C - Commercial & Industrial	85%	45%	46%	41%	39%

## Cumulative Actuals as a Percent of Plan Goals



# Statewide Gas Results through November 2020

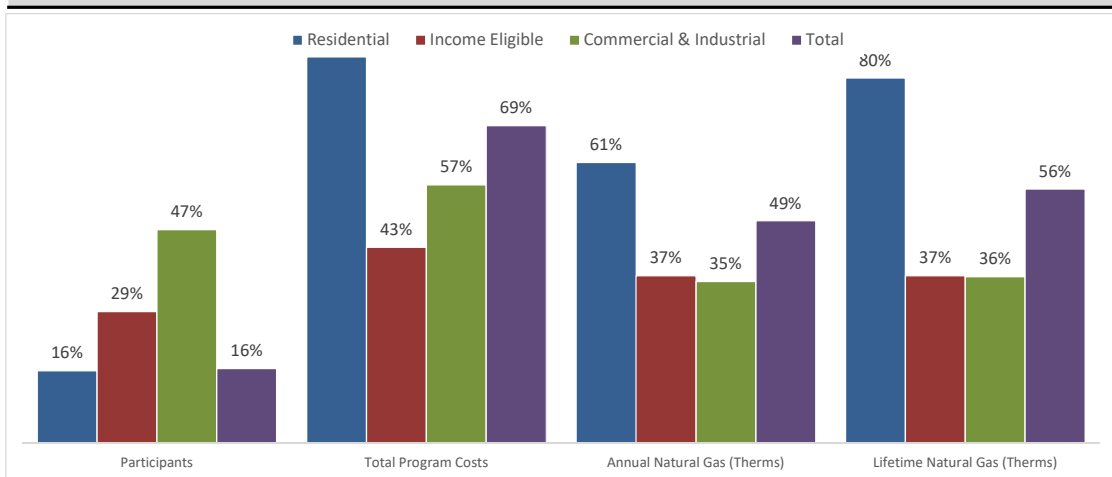
2020 Summary  
(January 1, 2020 through November 30, 2020)

11/12 months; 92% of year complete

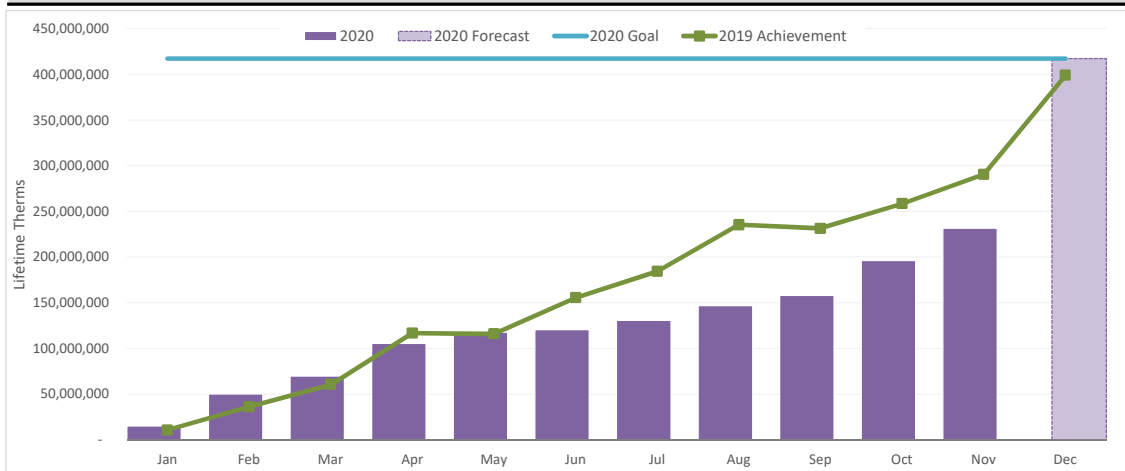
## Data Dashboard

Sector	Participants	Total Program Costs	Annual Natural Gas (Therms)	Lifetime Natural Gas (Therms)
<b>2020 Goal</b>	<b>814,293</b>	<b>262,731,946</b>	<b>32,336,710</b>	<b>417,237,421</b>
A - Residential	792,335	149,343,434	16,382,843	183,436,773
B - Income Eligible	14,515	58,084,810	2,321,535	45,471,340
C - Commercial & Industrial	7,443	55,303,702	13,632,332	188,329,307
<b>2020 Nov YTD</b>	<b>133,007</b>	<b>182,392,623</b>	<b>15,722,299</b>	<b>231,711,197</b>
A - Residential	125,354	126,229,825	10,055,567	146,484,205
B - Income Eligible	4,179	24,897,107	849,618	16,660,602
C - Commercial & Industrial	3,474	31,265,692	4,817,114	68,566,389
<b>YTD as % of Goal</b>	<b>16%</b>	<b>69%</b>	<b>49%</b>	<b>56%</b>
A - Residential	16%	85%	61%	80%
B - Income Eligible	29%	43%	37%	37%
C - Commercial & Industrial	47%	57%	35%	36%

## Year-to-Date Actuals as a Percent of Plan Goals



## 2020 vs 2019 Lifetime Savings Achieved by Month



Forecast above based on achieving 100% of 2020 goals using rate of achievement in 2019. Actual achievement in 2020 may vary in light of the effects of COVID-19 on program delivery.

# Statewide Gas Results through November 2020

## Three-Year Cumulative Summary (January 1, 2019 through November 30, 2020)

**23/36 months; 64% of term complete**

### Data Dashboard

Sector	Participants	Total Program Costs	Annual Natural Gas (Therms)	Lifetime Natural Gas (Therms)
<b>2019-2021 Planned</b>	<b>2,441,046</b>	<b>786,361,030</b>	<b>96,462,193</b>	<b>1,249,959,422</b>
A - Residential	2,376,761	448,227,874	48,684,533	550,138,816
B - Income Eligible	42,070	173,267,914	6,905,391	135,447,341
C - Commercial & Industrial	22,215	164,865,242	40,872,269	564,373,265
<b>Cumulative Plan-Term to Date</b>	<b>841,031</b>	<b>463,329,518</b>	<b>43,442,105</b>	<b>630,612,876</b>
A - Residential	816,892	302,930,842	26,155,479	365,966,893
B - Income Eligible	15,593	81,787,240	3,250,106	64,258,371
C - Commercial & Industrial	8,546	78,611,436	14,036,520	200,387,612
<b>Cumulative Plan-Term to Date % of Planned</b>	<b>34%</b>	<b>59%</b>	<b>45%</b>	<b>50%</b>
A - Residential	34%	68%	54%	67%
B - Income Eligible	37%	47%	47%	47%
C - Commercial & Industrial	38%	48%	34%	36%

### Cumulative Actuals as a Percent of Plan Goals

