

Statewide Electric Results through November 2021

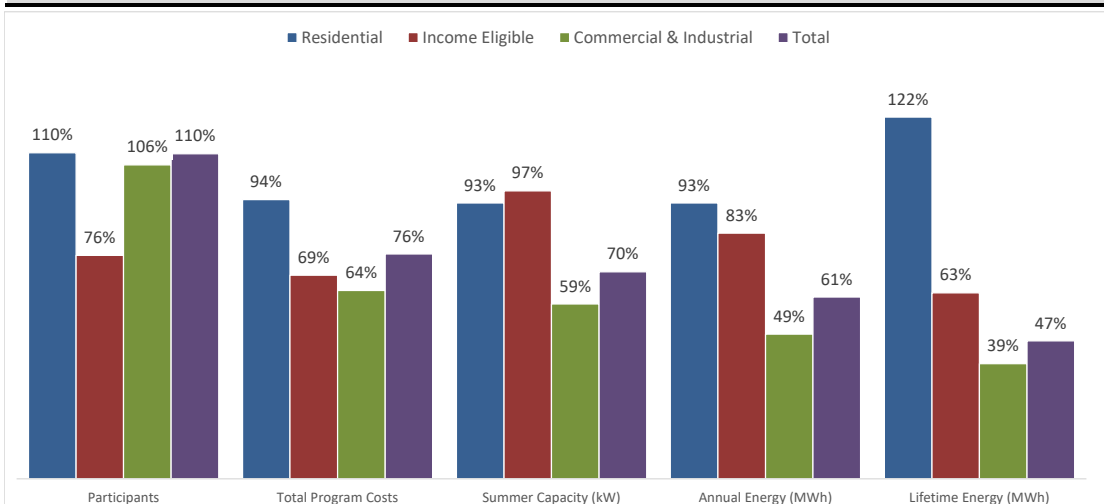
2021 Summary
(January 1, 2021 through November 30, 2021)

11/12 months; 92% of year complete

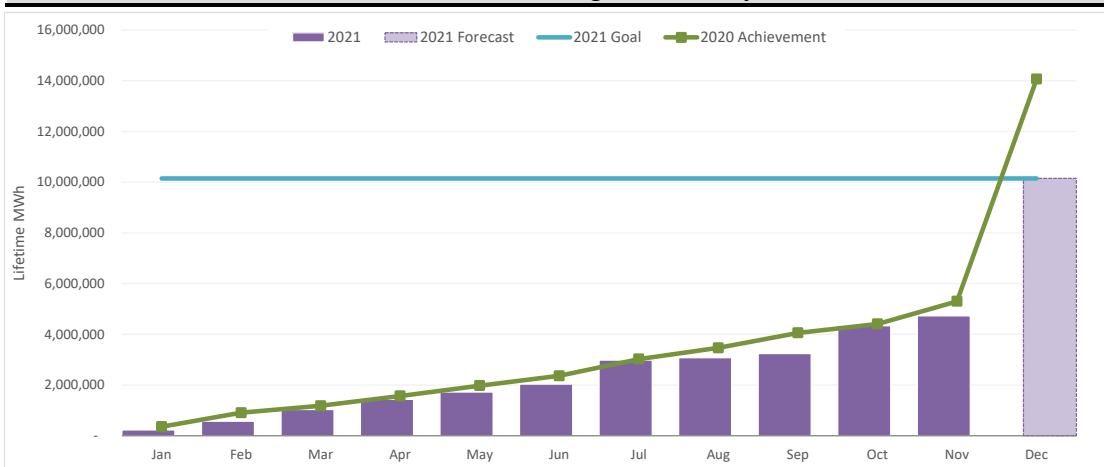
Data Dashboard

Sector	Participants	Total Program Costs	Summer Capacity (kW)	Annual Energy (MWh)	Lifetime Energy (MWh)
2021 Goal	3,716,935	647,702,512	134,387	1,004,333	10,147,236
A - Residential	3,668,328	247,771,589	39,476	262,776	847,715
B - Income Eligible	27,700	69,839,975	2,941	28,857	303,906
C - Commercial & Industrial	20,907	330,090,948	91,970	712,701	8,995,614
2021 Nov YTD	4,085,163	492,156,462	94,050	617,509	4,729,694
A - Residential	4,042,046	233,806,419	36,803	245,019	1,036,898
B - Income Eligible	20,925	48,080,606	2,863	23,964	191,039
C - Commercial & Industrial	22,192	210,269,437	54,384	348,527	3,501,757
YTD as % of Goal	110%	76%	70%	61%	47%
A - Residential	110%	94%	93%	93%	122%
B - Income Eligible	76%	69%	97%	83%	63%
C - Commercial & Industrial	106%	64%	59%	49%	39%

Year-to-Date Actuals as a Percent of Plan Goals



2021 vs 2020 Lifetime Savings Achieved by Month



Forecast above based on achieving 100% of 2021 goals using rate of achievement in 2020. Actual achievement in 2021 may vary in light of the effects of COVID-19 on program delivery.

Statewide Electric Results through November 2021

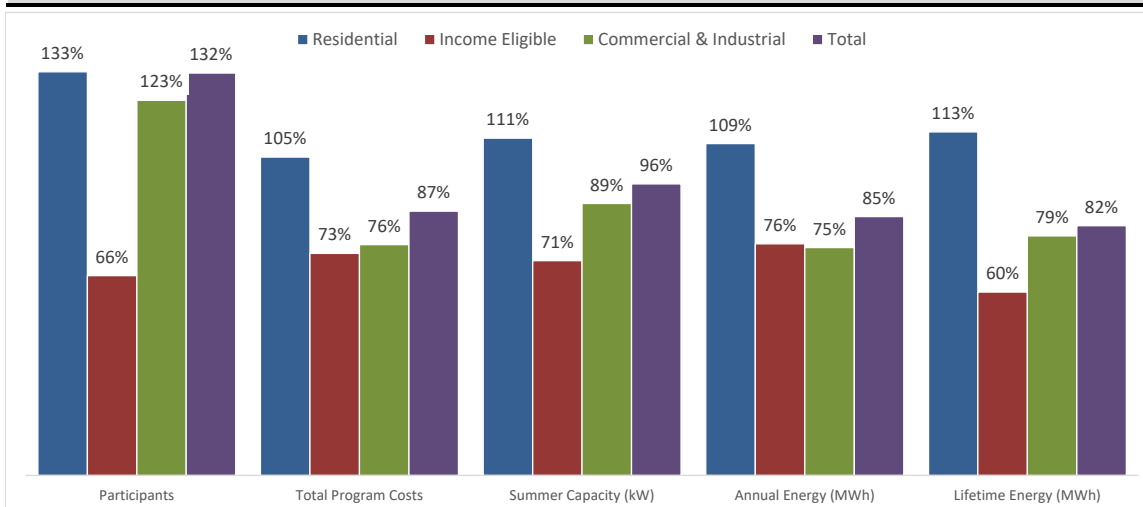
Three-Year Cumulative Summary (January 1, 2019 through November 30, 2021)

35/36 months; 97% of term complete

Data Dashboard

Sector	Participants	Total Program Costs	Summer Capacity (kW)	Annual Energy (MWh)	Lifetime Energy (MWh)
2019-2021 Planned	14,179,621	1,954,198,492	477,785	3,425,051	35,636,583
A - Residential	14,034,012	766,933,568	155,687	1,016,296	4,027,756
B - Income Eligible	83,085	216,173,281	13,961	98,573	997,678
C - Commercial & Industrial	62,524	971,091,643	308,137	2,310,182	30,611,150
Cumulative Plan-Term to Date (2021 Nov YTD)	18,738,845	1,695,646,160	457,414	2,911,425	29,228,578
A - Residential	18,607,296	801,954,221	172,419	1,107,821	4,543,590
B - Income Eligible	54,501	157,651,392	9,847	74,956	601,042
C - Commercial & Industrial	77,048	736,040,547	275,148	1,728,647	24,083,946
Cumulative Plan-Term to Date % of Planned	132%	87%	96%	85%	82%
A - Residential	133%	105%	111%	109%	113%
B - Income Eligible	66%	73%	71%	76%	60%
C - Commercial & Industrial	123%	76%	89%	75%	79%

Cumulative Actuals as a Percent of Plan Goals



Statewide Gas Results through November 2021

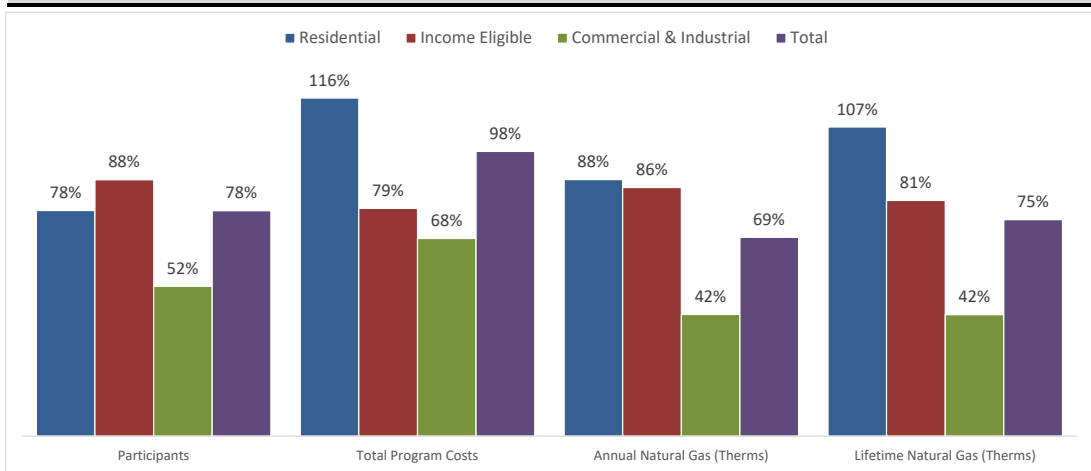
2021 Summary (January 1, 2021 through November 30, 2021)

11/12 months; 92% of year complete

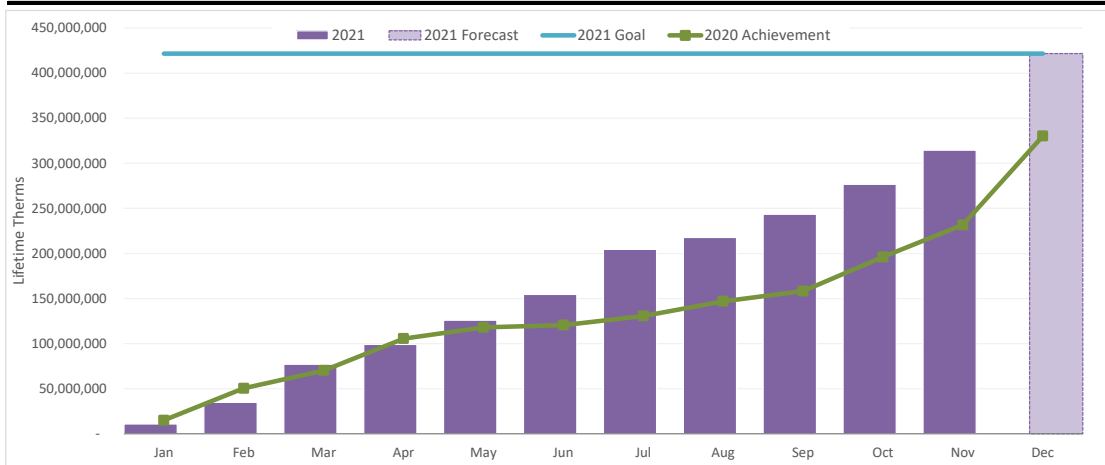
Data Dashboard

Sector	Participants	Total Program Costs	Annual Natural Gas (Therms)	Lifetime Natural Gas (Therms)
2021 Goal	816,986	263,968,245	32,585,022	421,638,497
A - Residential	795,634	151,344,075	16,503,880	186,148,428
B - Income Eligible	13,854	57,292,119	2,287,504	44,951,353
C - Commercial & Industrial	7,498	55,332,051	13,793,639	190,538,716
2021 Nov YTD	634,746	258,965,262	22,335,039	314,541,536
A - Residential	618,635	176,310,683	14,592,415	198,321,090
B - Income Eligible	12,238	44,980,600	1,959,886	36,527,371
C - Commercial & Industrial	3,873	37,673,978	5,782,738	79,693,075
YTD as % of Goal	78%	98%	69%	75%
A - Residential	78%	116%	88%	107%
B - Income Eligible	88%	79%	86%	81%
C - Commercial & Industrial	52%	68%	42%	42%

Year-to-Date Actuals as a Percent of Plan Goals



2021 vs 2020 Lifetime Savings Achieved by Month



Forecast above based on achieving 100% of 2021 goals using rate of achievement in 2020. Actual achievement in 2021 may vary in light of the effects of COVID 19 on program delivery.

Statewide Gas Results through November 2021

Three-Year Cumulative Summary (January 1, 2019 through November 30, 2021)

35/36 months; 97% of term complete

Data Dashboard

Sector	Participants	Total Program Costs	Annual Natural Gas (Therms)	Lifetime Natural Gas (Therms)
2019-2021 Planned	2,441,046	785,911,462	96,462,193	1,249,959,422
A - Residential	2,376,761	448,354,363	48,684,533	550,138,816
B - Income Eligible	42,070	172,493,683	6,905,391	135,447,341
C - Commercial & Industrial	22,215	165,063,417	40,872,269	564,373,265
Cumulative Plan-Term to Date	1,934,276	791,936,768	72,323,444	1,043,634,269
A - Residential	1,891,226	522,178,566	43,741,919	610,591,425
B - Income Eligible	30,041	138,799,857	5,789,584	111,499,489
C - Commercial & Industrial	13,009	130,958,344	22,791,942	321,543,355
Cumulative Plan-Term to Date % of Planned	79%	101%	75%	83%
A - Residential	80%	116%	90%	111%
B - Income Eligible	71%	80%	84%	82%
C - Commercial & Industrial	59%	79%	56%	57%

Cumulative Actuals as a Percent of Plan Goals

