

**Massachusetts Energy Efficiency Advisory Council**  
 Meeting Minutes (DRAFT)  
 Tuesday, November 13, 2012

**Councilors Present:**

<b>Voting</b>	<b>Present (designee)</b>	<b>Non-Voting</b>	<b>Present (designee)</b>
Nancy Seidman	Sharon Weber	Elizabeth Cellucci	X
Martha Coakley	Matt Saunders	James Carey	X
Penn Loh	X	Penni Conner	Tilak Subrahmanian
Mark Sylvia	Tina Halfpenny	Michael Ferrante	
Debra Hall	X	Alisha Frazee	
Charles Harak		Maggie Downey	X
Elliot Jacobson	X	Cindy L. Carroll	Tom Palma
Jeremy McDiarmid	X	John Ghiloni	
Rick Mattila	X	Paul Gromer	
Robert Rio	X	Andrew Newman	
Deirdre Manning	X	Richard Oswald	
		Michael Sommer	X
		Carol White	X
		Eric Winkler	

DOER: Steve Venezia

Consultants: Eric Belliveau, Jeff Schlegel, Mike Guerard

**Present:**

JoAnn Bodemer	Marc Breslow	Larry Chretien
Pat Coleman	Christina Dietrich	Jack Habib
Shaela Collins	Frank Gundal	Lisa Shea
Jodi Hanover	Natalie Hildt	Lyn Huckabee
Sue Kaplan	Matt Nelson	Charlie Olsson
Amy Vavak	Alissa Whiteman	Beth Lonergan
Monica Kachru	Petra Hall	Lynn Westerlind
Kristin Ruck	Aisling O'Shea	Chris Goulding
Alex Papali		

Halfpenny called the meeting to order at 2:05pm and welcomed everybody.

**Public comment**

No public comment.

**General Updates:**

*December 11 Council Meeting*

Halfpenny suggested that the December meeting of the EEAC be cancelled. No objections were raised and the December meeting will not be held. Venezia noted, however, that the EEAC Executive Committee will meet in December, and that he would send notice when a date is set.

### *Future Meeting Dates and Times*

Halfpenny opened group discussion on whether changes should be made in 2013 to the standard EEAC meeting time of the second Tuesday of the month from 2:00– 5:00pm. White suggested that schedule may not be automatically set on a monthly basis, and potentially set on as-needed basis. Weber noted that it is better to have a set schedule and then cancel if not needed. Group discussion centered on keeping the second Tuesday slot but adjusting start and end time. Rio and Manning led a consensus to moving the time to 12:30 – 3:30pm.

### *Update on New Councilor Appointments*

Belliveau presented an update on the ongoing process to establish a system to select a new council representative from energy efficiency service providers based in MA with less than 10 employees. He reported that the Optimal team has been working with DOER, DPU and other stakeholders to establish a voting process that fulfills the legislated intent, and that significant progress has been made. Halfpenny noted that the potential pool of candidates and those or eligible to vote can be primarily sourced from PAs who have contact information for Mass Save vendors and allies.

### *2013 – 2015 Plans: DPU Procedural Schedule and Process*

Venezia reported on the initial DPU schedule, and updated deadlines resulting from the impacts of Hurricane Sandy. He indicated that petitions to intervene have already been submitted, including ENE, AIM and CLU, and the discovery process has begun, with requests for information having already been issued. He also indicated a Technical Session is anticipated, but that a date has not been set.

### **2012 Q3 Quarterly Reports, including 2012 Year-End Forecast**

Gundal and Abdou presented on behalf of the PAs the results to date in 2012 and the forecast for year-end. They reported that electric savings are at 50% of goal and gas savings are at 56% of goal, which is appreciably higher than saving achieved at this point in the year, compared to the last two years. They presented highlights of each of the program areas. Abdou highlighted that the revised forecast for end-of-year will be close to 100% for gas and electric residential programs, and that the low-income gas targets will be exceeded by close to 20%, while electric low-income may only achieve in the low-90% range. Gundal reported that C&I is also forecasting end-of-year results potentially hitting 100% of target. Halfpenny observed that these numbers represent impressive results toward the ambitious 2012 goals and a strong finish to the current three year plan.

### **2013–2015 Plans**

#### *PA Presentation of Revisions since September 19<sup>th</sup> Draft Plans*

The PAs presented on updates to the Plan, including efforts to achieve consistency with the Term Sheets. Lonergan led the PAs' presentation of residential/low-income sector updates to the Plan. Key areas of change included working with DOER on advancing enhancements in Home Energy Services; updated incentive tables to reflect best information at the time of filing; work with the residential consultants to include information on working collaboratively with the Clean Energy Center in HES;

coordination with LEAN to clarify language on best practices and Efficient Neighborhoods+; and for residential Products, a plan to implement a more detailed way to track early retirement system replacements and differentiate from end of life replacements. Gundal presented the C&I sector updates. The three key areas highlighted included Goals (budgets and savings) and the fine-tuning of those inputs across PAs; Stakeholder input, featuring a commitment to further enhance facilitating identification and adoption of new ideas; and Codes & Standards. Kachru presented updates to the EM&V section, and highlighted the Job Growth Study that was completed in time for the Plan filing that showed a minimum of 2,300 FTE workers directly involved in MA energy efficiency implementation-related activities. Kachru reported there were plans for nearly \$70 million for EM&V over the three years of the Plan, and that planning summits would be held in early 2013 for each of the three research areas to strategically identify evaluation needs. She also reported on the status of discussions on Bill Impacts.

#### *EEAC Consultant Review*

Schlegel led the Consultants' review of the revised Plan and stated at the outset that the Consultant Team recommended that the EEAC approve the November 2nd final Statewide Three-Year Plan, and that the expectation was that the PAs' Individual Plans will be fully consistent with the Statewide Plan, although the Team had not reviewed all of the Individual Plans in detail equal to the Statewide version. Schlegel then provided a detailed comparison between the Term Sheets and the final plan relating to savings, benefits, budget and cost per unit of energy saved, showing almost direct alignment. He then highlighted several areas where the Plan showed more responsiveness to Council priorities in all sectors, as well as specific areas requiring particular emphasis, including Action Plans; statewide database; alignment with GCA and CECP objectives; stakeholder process improvements; and non-energy impact issues. Schlegel presented that the current EM&V process is working reasonably well, and strongly recommended that the EM&V budget not be cut dramatically.

Upon completion of the PA and Consultant reviews, various council members provided comments in support of Halfpenny's observation that the final plan represents a significant achievement. McDiarmid stated the Statewide Plan was a very challenging process for all parties but the positive outcome made it well worth the effort. He relayed appreciation to the PAs for their responsiveness to Council resolutions and priorities, and noted this was a positive step forward and looked forward to future successes. Saunders echoed appreciation for the intense and healthy discussion process that challenged all to create a quality product. Jacobson recognized the quality of the outcome and expressed hope that future efforts expand the base of trust and cooperation moving forward. Loh offered thanks to the primary negotiators from all parties who succeeded in this heavy lift, also expressing hope that this sets the stage for continual improvement to the efficiency and quality of these joint efforts. He noted that the hard-to-reach elements of the plan were particularly appreciated, and that they help set the stage for the next big leap in expanding participation. Rio cited past polling of his members that indicated 50/50 awareness of energy efficiency opportunities, and that now most are aware, as evidence of the success of ongoing efforts to improve. Weber stated that the benefit levels are impressive, and that she is pleased to be supporting awareness among municipalities on how to benefit from the programs.

**2013 – 2015 Performance Metrics**

As certain elements of the Performance Metrics were still in flux, coverage of the Performance Metrics was abbreviated. For the Consultant Team, Guerard presented a brief overview of the current status of the metrics. It was decided, per recommendation from Halfpenny, Saunders and McDiarmid, that the Executive Committee would convene the following week to finalize the metrics with the PAs and Consultant Team.

**Council Resolution on 2013–2015 Plans**

Schlegel led a process to review the draft resolution document. After deliberations and a minor modification to one sentence, the council voted on the resolution. Halfpenny motioned to approve the resolution based on the modification, Saunders seconded, and all approved. DOER was directed to submit the resolution to the DPU.

**Adjourn**

Halfpenny thanked everyone and adjourned the meeting.