November 19, 2025

C&I Update

WE ARE MASS SAVE®:

Berkshire Gas
An Avangrid company

Cape Light Compact

EVERSOURCE

Liberty

nationalgrid

Unitil

Existing Building Commissioning (EBCx)

Status

- Contract executed with lead vendor
- Vendor recruiting Qualified Service Providers (commissioning agents)
- PAs working with vendor to finalize EBCx Guidebook
- Technical Assistance (TA) firm developing savings calculator

Key Decision Points

- How to streamline technical review
  - Tier 1 (<2.5M kWh/yr) deemed
  - Tier 2 (custom/savings calculators)
- Maintaining Plan commitments while managing budget
  - Targeting 150-300 customers
  - Comprehensiveness
  - Persistence
  - Financial support

Decarbonization studies (CBAs)

Decarbonization Studies	Small (<40,000 ft^2)	Medium (40-100,000 ft^2)	Large (>100,000 ft^2)	Total
Enrollments	33	51	53	137
Studies Completed	13	13	19	45

Q2 to Q3 progress:

- 75% increase in CBA enrollments
- 165% increase in CBA completions
- CBA and PPP templates on Mass Save website.

Offer for decarbonization roadmaps under development

Cost controls for large electrification projects

Increased interest requires thoughtful incentive structure

Incentive rates progressively decrease as projects get larger.

Set maximum incentive