

Statewide Electric Results through October 2020

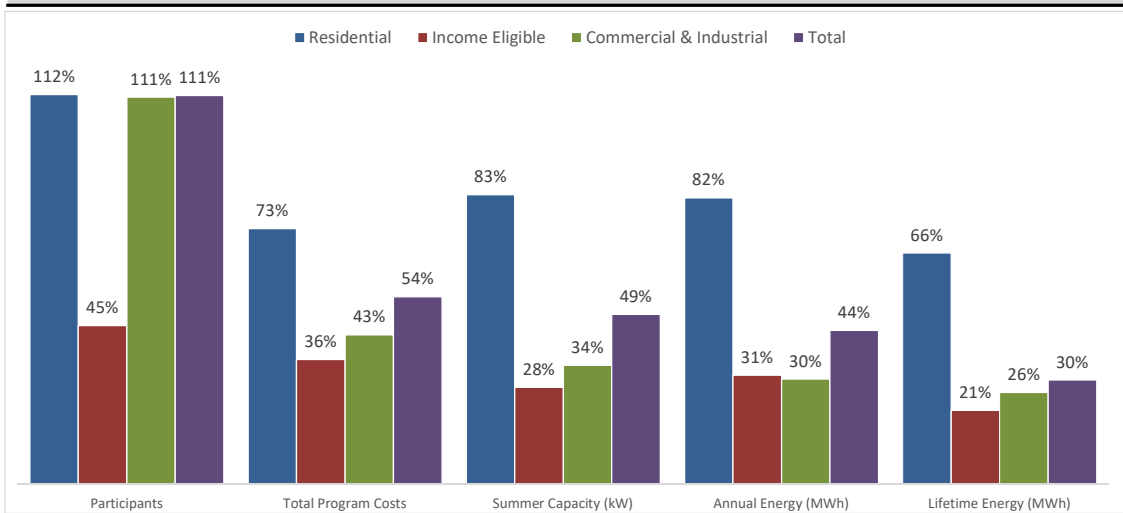
2020 Summary
(January 1, 2020 through October 31, 2020)

10/12 months; 83% of year complete

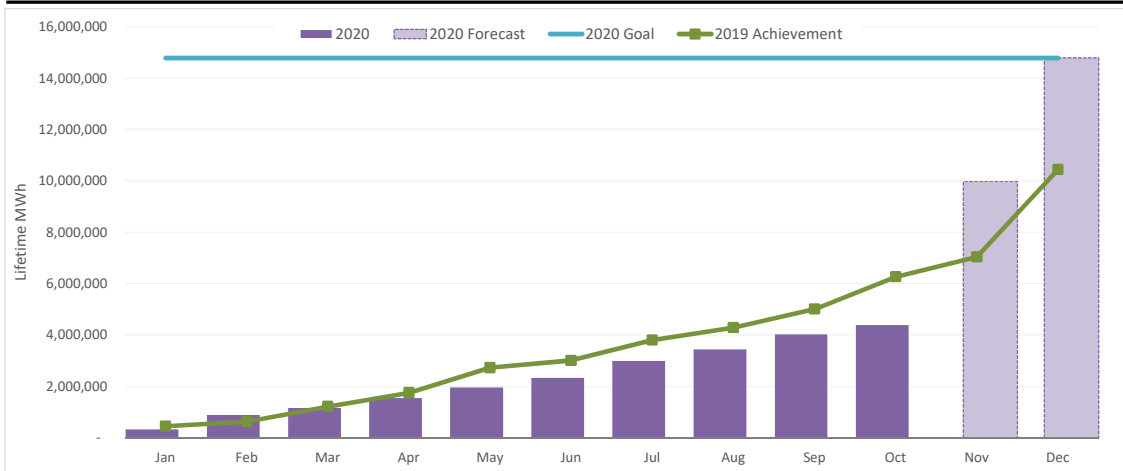
Data Dashboard

Sector	Participants	Total Program Costs	Summer Capacity (kW)	Annual Energy (MWh)	Lifetime Energy (MWh)
2020 Goal	4,758,594	671,474,339	179,751	1,289,846	14,775,304
A - Residential	4,710,030	258,599,507	54,510	344,691	1,375,650
B - Income Eligible	27,785	75,110,919	5,614	33,520	341,962
C - Commercial & Industrial	20,780	337,763,914	119,628	911,635	13,057,692
2020 Oct YTD	5,291,242	360,244,459	87,341	567,357	4,409,006
A - Residential	5,255,623	189,053,617	45,154	282,353	909,440
B - Income Eligible	12,597	26,757,799	1,554	10,455	71,923
C - Commercial & Industrial	23,022	144,433,043	40,633	274,549	3,427,644
YTD as % of Goal	111%	54%	49%	44%	30%
A - Residential	112%	73%	83%	82%	66%
B - Income Eligible	45%	36%	28%	31%	21%
C - Commercial & Industrial	111%	43%	34%	30%	26%

Year-to-Date Actuals as a Percent of Plan Goals



2020 vs 2019 Lifetime Savings Achieved by Month



Forecast above based on achieving 100% of 2020 goals using rate of achievement in 2019. Actual achievement in 2020 may vary in light of the effects of COVID-19 on program delivery.

Statewide Electric Results through October 2020

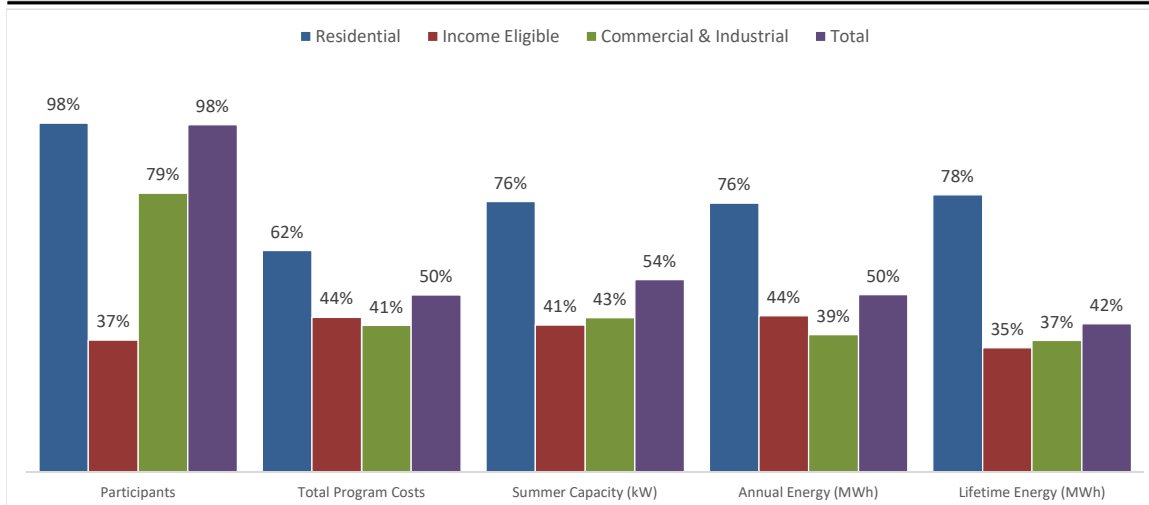
Three-Year Cumulative Summary (January 1, 2019 through October 31, 2020)

22/36 months; 61% of term complete

Data Dashboard

Sector	Participants	Total Program Costs	Summer Capacity (kW)	Annual Energy (MWh)	Lifetime Energy (MWh)
2019-2021 Planned	14,180,868	1,969,947,218	483,613	3,425,965	35,626,332
A - Residential	14,035,012	776,293,081	159,182	1,019,094	4,061,277
B - Income Eligible	83,285	223,611,461	15,073	100,198	1,028,973
C - Commercial & Industrial	62,571	970,042,675	309,358	2,306,673	30,536,082
Cumulative Plan-Term to Date (2020 Oct YTD)	13,872,480	982,258,814	261,903	1,708,537	14,844,181
A - Residential	13,792,441	484,101,935	121,252	771,315	3,168,902
B - Income Eligible	30,902	97,433,025	6,243	44,060	360,273
C - Commercial & Industrial	49,137	400,723,853	134,408	893,162	11,315,007
Cumulative Plan-Term to Date % of Planned	98%	50%	54%	50%	42%
A - Residential	98%	62%	76%	76%	78%
B - Income Eligible	37%	44%	41%	44%	35%
C - Commercial & Industrial	79%	41%	43%	39%	37%

Cumulative Actuals as a Percent of Plan Goals



Statewide Gas Results through October 2020

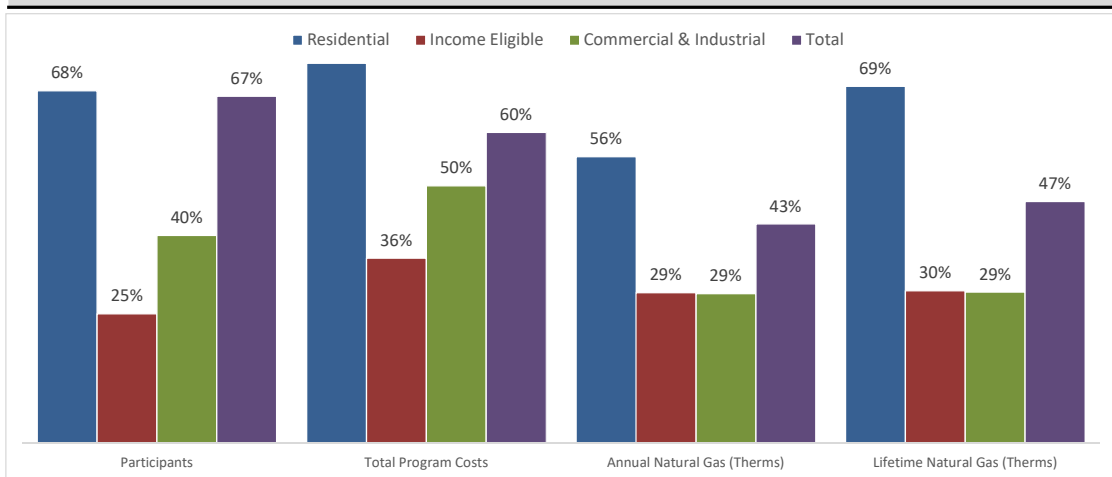
2020 Summary
(January 1, 2020 through October 31, 2020)

10/12 months; 83% of year complete

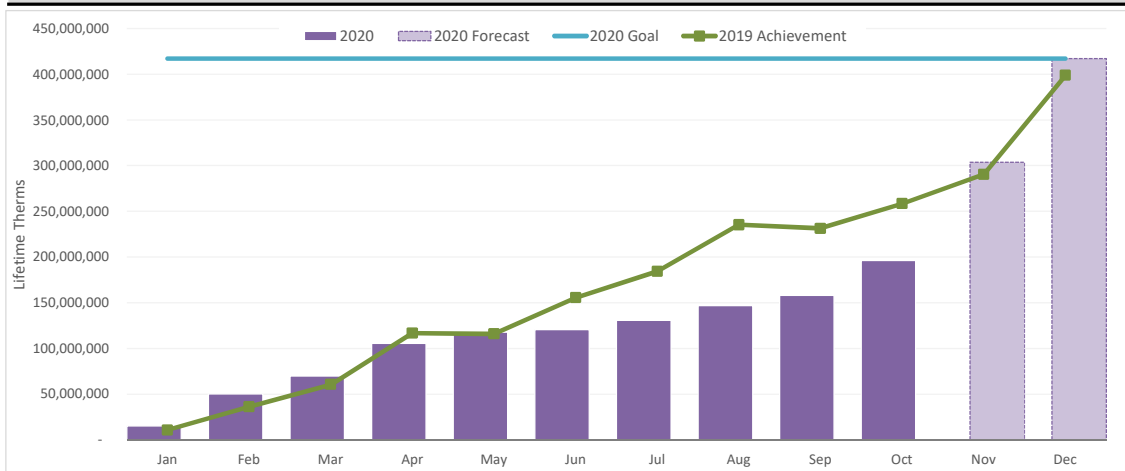
Data Dashboard

Sector	Participants	Total Program Costs	Annual Natural Gas (Therms)	Lifetime Natural Gas (Therms)
2020 Goal	814,293	262,731,946	32,336,710	417,237,421
A - Residential	792,335	149,343,434	16,382,843	183,436,773
B - Income Eligible	14,515	58,084,810	2,321,535	45,471,340
C - Commercial & Industrial	7,443	55,303,702	13,632,332	188,329,307
2020 Oct YTD	549,300	158,802,122	13,768,359	196,048,928
A - Residential	542,648	110,233,876	9,125,037	127,228,016
B - Income Eligible	3,646	20,891,533	678,963	13,472,475
C - Commercial & Industrial	3,006	27,676,713	3,964,359	55,348,437
YTD as % of Goal	67%	60%	43%	47%
A - Residential	68%	74%	56%	69%
B - Income Eligible	25%	36%	29%	30%
C - Commercial & Industrial	40%	50%	29%	29%

Year-to-Date Actuals as a Percent of Plan Goals



2020 vs 2019 Lifetime Savings Achieved by Month



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Statewide Gas Results through October 2020

Three-Year Cumulative Summary (January 1, 2019 through October 31, 2020)

22/36 months; 61% of term complete

Data Dashboard

Sector	Participants	Total Program Costs	Annual Natural Gas (Therms)	Lifetime Natural Gas (Therms)
2019-2021 Planned	2,441,046	786,361,030	96,462,193	1,249,959,422
A - Residential	2,376,761	448,227,874	48,684,533	550,138,816
B - Income Eligible	42,070	173,267,914	6,905,391	135,447,341
C - Commercial & Industrial	22,215	164,865,242	40,872,269	564,373,265
Cumulative Plan-Term to Date	1,257,324	439,739,017	41,488,165	594,950,607
A - Residential	1,234,186	286,934,894	25,224,949	346,710,704
B - Income Eligible	15,060	77,781,667	3,079,451	61,070,244
C - Commercial & Industrial	8,078	75,022,457	13,183,765	187,169,659
Cumulative Plan-Term to Date % of Planned	52%	56%	43%	48%
A - Residential	52%	64%	52%	63%
B - Income Eligible	36%	45%	45%	45%
C - Commercial & Industrial	36%	46%	32%	33%

Cumulative Actuals as a Percent of Plan Goals

