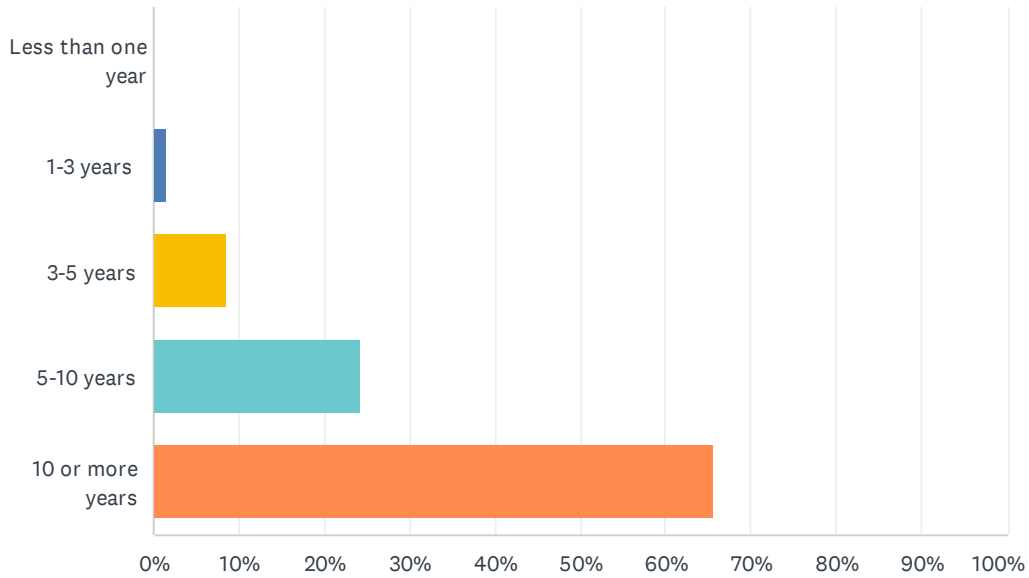


Q1 How long have you worked in the Mass Save Program?

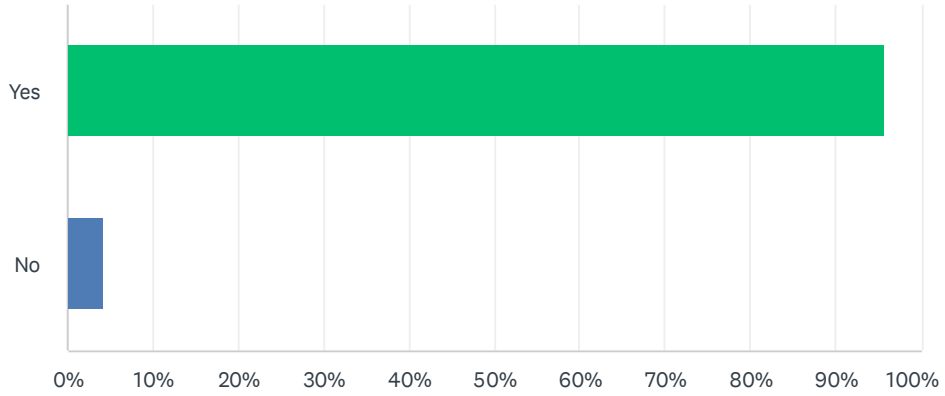
Answered: 70 Skipped: 0



ANSWER CHOICES	RESPONSES	
Less than one year	0.00%	0
1-3 years	1.43%	1
3-5 years	8.57%	6
5-10 years	24.29%	17
10 or more years	65.71%	46
Total Respondents: 70		

Q2 Have you experienced a slowdown in your pipeline with your Lead Vendor/Vendors?

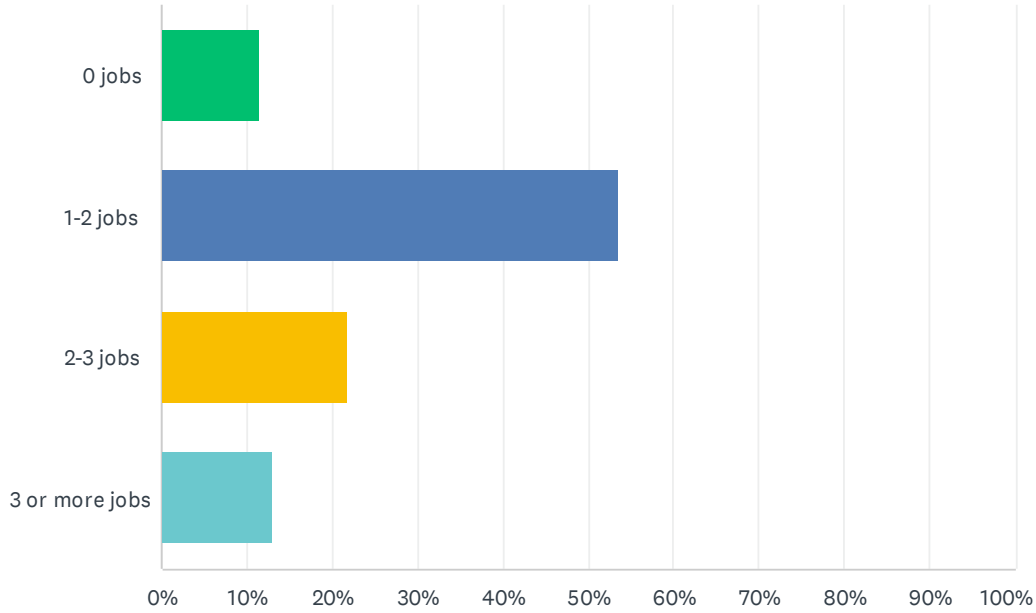
Answered: 70 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	95.71%	67
No	4.29%	3
TOTAL		70

Q3 In the past 3 months how many merit based jobs have you received on a weekly basis from your Lead Vendor/Vendors?

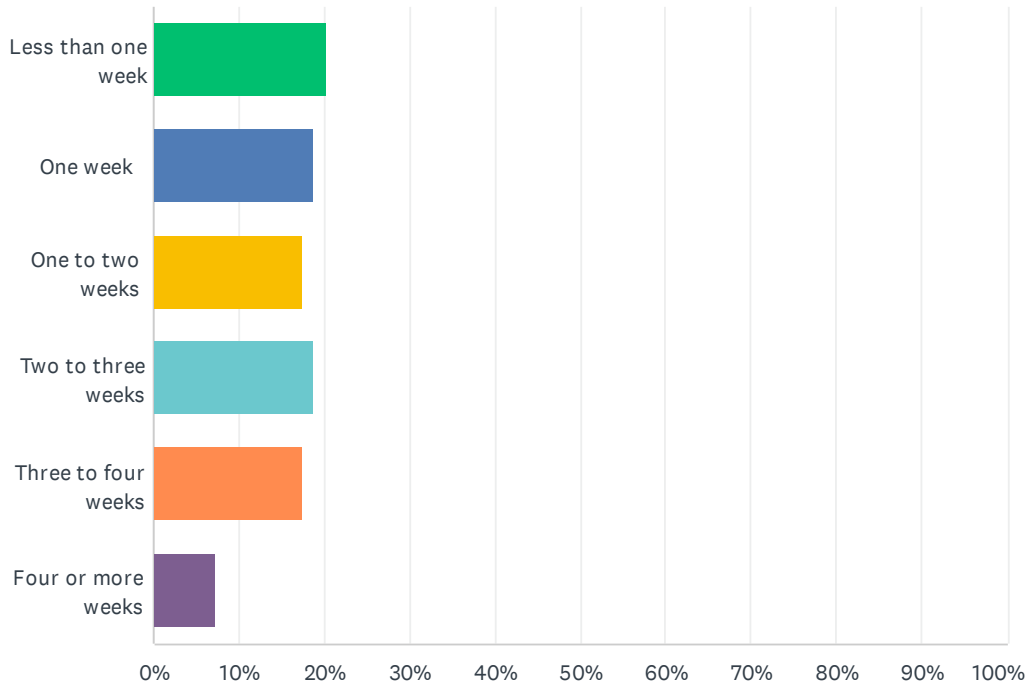
Answered: 69 Skipped: 1



ANSWER CHOICES	RESPONSES
0 jobs	11.59% 8
1-2 jobs	53.62% 37
2-3 jobs	21.74% 15
3 or more jobs	13.04% 9
TOTAL	69

Q4 How far out are you currently booking with Mass Save?

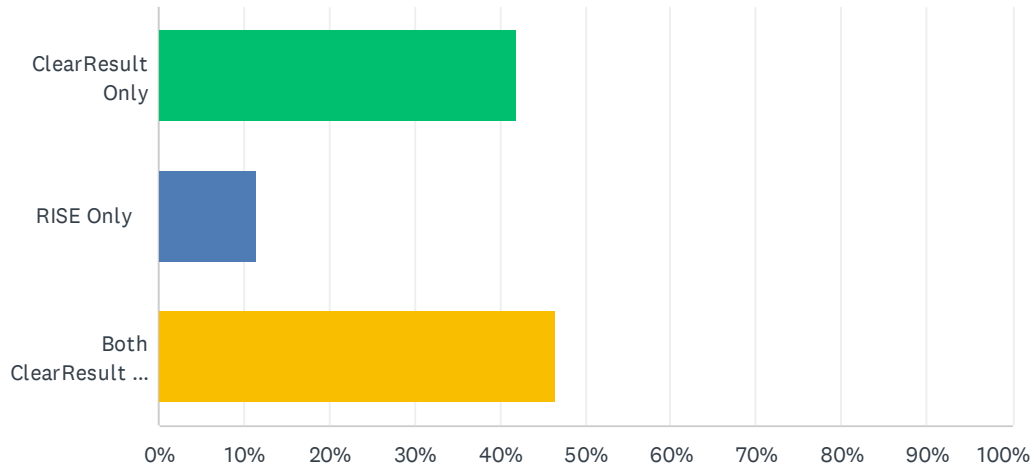
Answered: 69 Skipped: 1



ANSWER CHOICES	RESPONSES	
Less than one week	20.29%	14
One week	18.84%	13
One to two weeks	17.39%	12
Two to three weeks	18.84%	13
Three to four weeks	17.39%	12
Four or more weeks	7.25%	5
TOTAL		69

Q5 Which Lead Vendor do you work for?

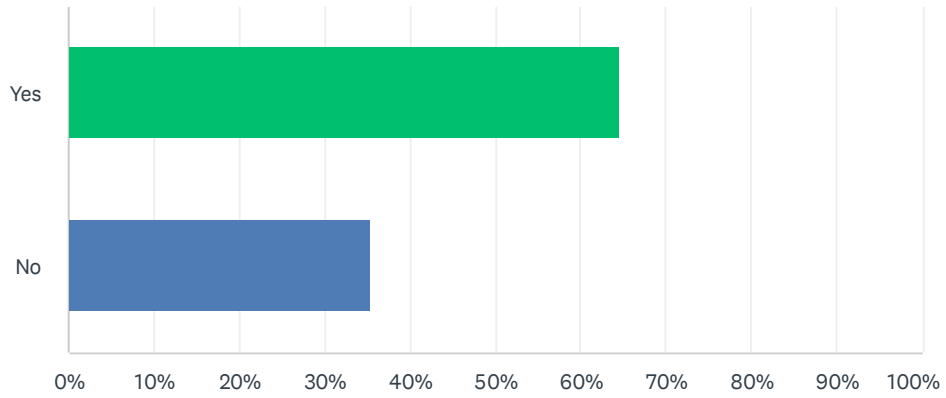
Answered: 69 Skipped: 1



ANSWER CHOICES	RESPONSES	
ClearResult Only	42.03%	29
RISE Only	11.59%	8
Both ClearResult and RISE	46.38%	32
TOTAL		69

Q6 With regards to the RFQ, did you understand how to bid?

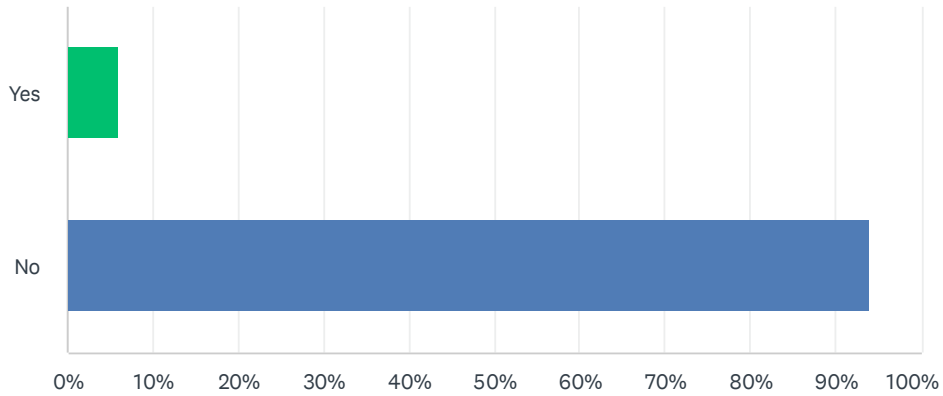
Answered: 68 Skipped: 2



ANSWER CHOICES	RESPONSES	
Yes	64.71%	44
No	35.29%	24
TOTAL		68

Q7 Do you feel the RFQ was done in a fair and equitable manner?

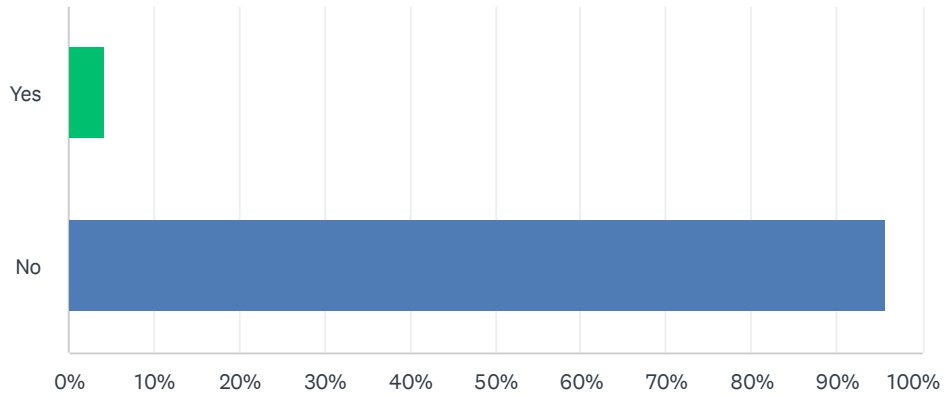
Answered: 68 Skipped: 2



ANSWER CHOICES	RESPONSES	
Yes	5.88%	4
No	94.12%	64
TOTAL		68

Q8 Are you satisfied with the new pricing determined by the RFQ?

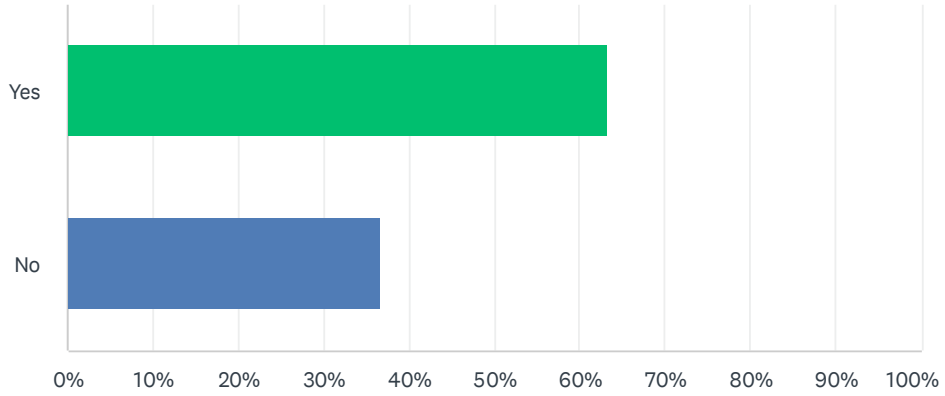
Answered: 69 Skipped: 1



ANSWER CHOICES	RESPONSES	
Yes	4.35%	3
No	95.65%	66
TOTAL		69

Q9 If the new pricing stays in effect, are you in danger of going out of business?

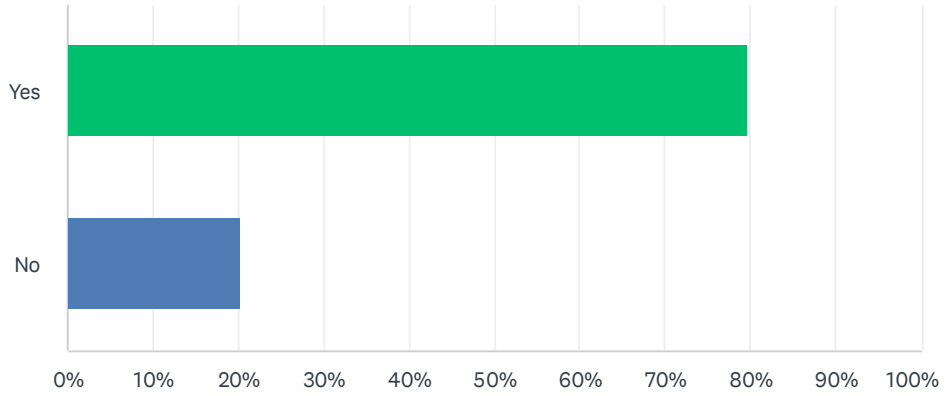
Answered: 68 Skipped: 2



ANSWER CHOICES	RESPONSES	
Yes	63.24%	43
No	36.76%	25
TOTAL		68

Q10 In the past year have you reduced the number of trucks and crews you have operating?

Answered: 69 Skipped: 1



ANSWER CHOICES	RESPONSES	
Yes	79.71%	55
No	20.29%	14
TOTAL		69