MA ENERGY EFFICIENCY ADVISORY COUNCIL

→ CONSULTANT TEAM

COUNCILOR REVIEW AND COMMENTS ON THE SEPTEMBER 25TH PA DRAFT 2016-2018 PLAN

▶ **October 16, 2015**

www.ma-eeac.org

OVERVIEW

- **The second draft of the PA 2016-2018 Plan was distributed on September 25**
- **Terms sheets reflect higher savings goals and lower costs to achieve savings than the first draft of the Plan**
  - The PAs developed a revised scenario to address declining electric annual savings (forthcoming)
- **The September draft of the Plan includes PA responses to many councilor and stakeholder recommendations**
- **These slides introduce comments received from individual councilors (the councilors will have the opportunity to share their comments directly)**

NATURE OF COUNCILOR COMMENTS BY DOCUMENT

- **Term sheets**
  - Primary issue has been the declining electric annual savings
    - PAs have developed a revised scenario & trajectory (which can be addressed in Attachment A of the term sheets)
- **Plan text**
  - Many comments on the Plan text, especially the program descriptions and PA responses to EEAC recommendations
  - Technical comments on other sections of the Plan
- **EEAC Resolution**
  - Draft Resolution was posted on Wednesday, October 14
  - Intended to be brief and concise, reflecting councilor input and feedback as well as Council discussions at prior meetings
  - Individual councilors have provided additional input and comments on the Resolution (to discuss later in the meeting)

SUMMARY OF COUNCILOR COMMENTS ON THE PLAN (1)

- **Appreciation for the higher savings and lower costs to achieve savings compared to the April Draft Plan**
  - Responsive to councilor desires for higher savings, lower costs
- **Plan trajectory of declining electric annual savings**
  - See the revised PA scenario for the term sheet attachment, which, if adopted, will also result in changes in the Plan tables
- **Encourage the PAs to strive for greater consistency**
  - Consistency in the nature and level of program offerings available to customers across the various service territories
  - Consistency in program savings, costs, and benefits across PAs
- **Desire for PAs and Council to work collaboratively throughout the three-year roll-out of the Plan,** consistent with statute, through continued quarterly reports and updates on specific topics at Council meetings

SUMMARY OF COUNCILOR COMMENTS ON THE PLAN (2)

- **More complete PA responses to the Council's program recommendations, with clearer commitments**
  - Examples: multifamily, coordination with housing agencies, mid-sized customers, C&I behavior, strategic energy management, non-profits, increase in demand reductions, etc.
- **Renter and moderate income initiatives** to be rolled out in 2016 Q1, to address underserved market segments, with quarterly reports and key metrics
- **Enhanced multifamily efforts,** including leveraging multifamily refinancing events and a performance-based retrofit product, plus increased coordination with housing agencies, with tracking and reporting
- **New and emerging technologies,** including MTAC process, with semi-annual updates on progress

SUMMARY OF COUNCILOR COMMENTS ON THE PLAN (3)

- **Commitment to CHP and CHP targets,** with tracking and reporting of CHP savings and spending vs. targets
- **More detail on the mid-size customer strategy,** including special focus on underserved segments (e.g., small hospitals, non-profits, small/medium businesses, etc.), with tracking and reporting
- **Semi-annual updates to the Council on C&I program progress** (including segment-specific C&I approaches, street lighting, multifamily, C&I behavior/SEM, LED conversion, etc) and innovations
- **Meaningful, reliable data are particularly useful for new or significantly-changed initiatives**
- **See the *italics* text in the draft resolution for proposals to address many of these issues, often through effective tracking, reporting, and collaboration**

SUMMARY OF COUNCILOR COMMENTS ON THE PLAN (4)

- **Better data collection, tracking, and reporting**
  - Well-defined key indicators/metrics, with consistent data
  - Mass Save Data is not a satisfactory resolution of data issues
  - Continued requests for geographic/zip code data
- **Comments (technical and other) on other sections**
  - Interpretation and application of EM&V results
  - Comments on C&I performance, driven by differences in the C&I program offerings and implementation across PAs, plus related interest in a separate C&I performance incentive
  - Different views about the reliability and use of potential studies
  - GWSA and GHG emissions reductions, change to the use of adjusted gross energy savings, clarifying the presentation of emission reduction equivalents, and proposed analysis of energy efficiency impacts that provide emissions reductions

MA ENERGY EFFICIENCY ADVISORY COUNCIL

→ CONSULTANT TEAM

QUESTIONS?

Thank You

- October 16, 2015