

Greater Lawrence Update

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Columbia Gas[®]
of Massachusetts
A NiSource Company



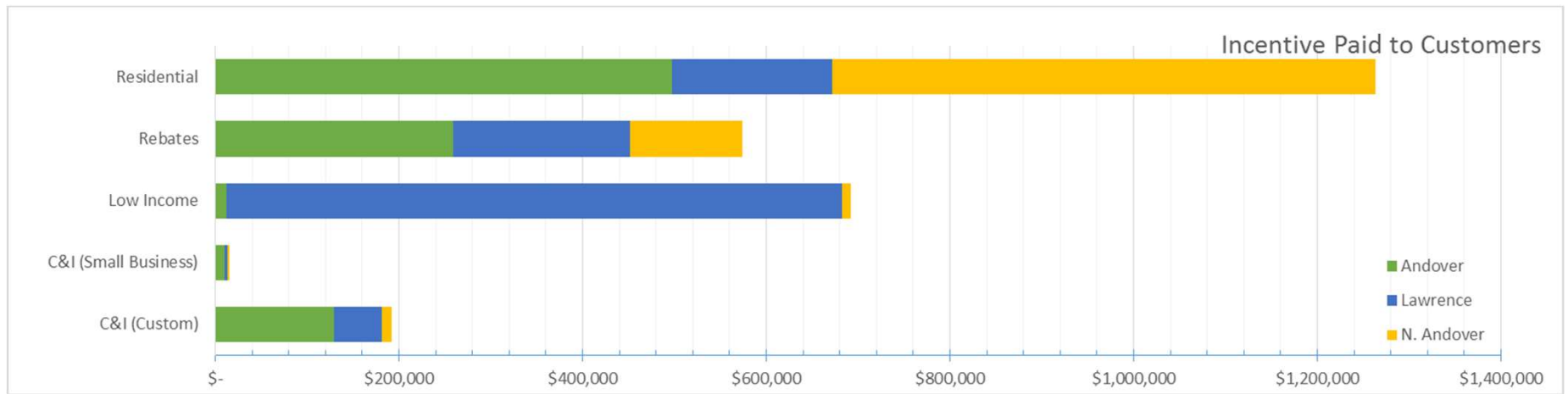
Greater Lawrence – Andover, North Andover and Lawrence

Energy Assessments					
	February	Cumulative through February			
Residential	117	426			
Low Income	24	77			
C&I (Small Business)	108	131			
C&I (Custom)	12	12			
Total Assessments	261	646			

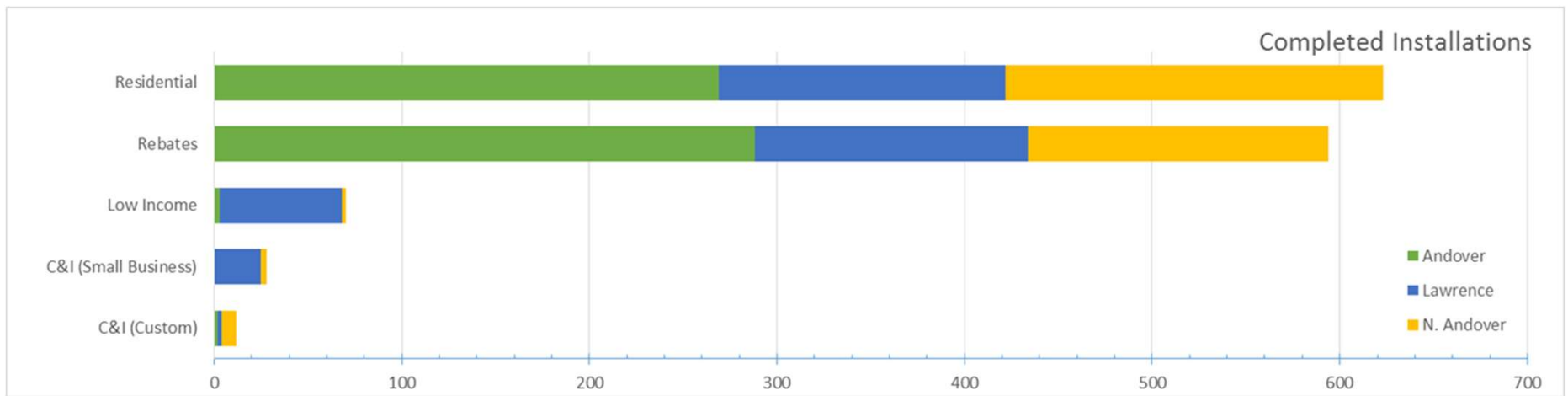
Greater Lawrence Completed EE Jobs

Completed Installations					
	February		Cumulative through February		
	Participants	Incentives	Participants	Incentives	Therm Savings
Residential	51	\$ 331,426	623	\$ 1,263,477	61,668
Low Income	16	\$ 356,905	70	\$ 691,976	17,696
C&I (Small Business)	1	\$ -	28	\$ 15,729	4,423
C&I (Custom)	6	\$ 27,646	12	\$ 191,960	47,349
Total Custom	74	\$ 715,977	733	\$ 2,163,142	131,136
Rebates	225	\$ 155,046	594	\$ 574,205	67,197
Total Participants	299	\$ 871,023	1,327	\$ 2,737,347	198,334

Incentives Paid to Customers



Completed Jobs



Savings

