IMPLICATIONS FOR IMPLEMENTATION

- **Some dissatisfaction with air-source heat pumps performance over winter is a concern**
  - What is driving this and what can be changed in the program to address it?
- **Strong relationship between system complexity and heat pump price**
  - Should we promote simpler installations in the market?
- **Incentives remain important to ensuring adoption and positive economics**
  - How do we balance declining incentives with ensuring robust adoption?
- **C&I electrification requires substantial planning**
  - Are the current study offerings appropriately supporting this?