

| Equity Investments 2022-2024 10/4/2021 | | | |
|--|----------------|----------------------------|-------------------------------------|
| Metric | Investments** | Net Lifetime MMBtu Savings | Participants |
| Moderate Income* | \$ 136,074,730 | 8,769,488 | 19,085.00 |
| Renters and Landlords* | \$ 44,306,061 | 4,016,133 | 27,412.00 |
| Income Eligible Renters & Landlords | \$ 208,238,560 | 11,221,235 | 87,351.38 |
| Language Isolated Customers*** | \$ 9,141,743 | N/A | N/A |
| Small Businesses | \$ 185,108,288 | 10,722,738 | 17,574.00 |
| Pre-weatherization barriers, MR | \$ 22,965,893 | N/A | N/A |
| Pre-weatherization barriers, IE | \$ 6,331,445 | N/A | N/A |
| Partnerships | \$ 6,300,000 | N/A | 20+ teams across 30+ municipalities |
| Workforce Development | \$ 49,585,533 | N/A | N/A |
| Total | \$ 668,052,254 | 34,729,594 | 151,422 |

* There will be some overlap of Moderate Income and renter/landlord and Pre-Wx incentives.

** Investments above are Incentive spending except for Partnerships and WFD.

*** Includes projected marketing spend, language access plan, and costs associated with interpretation services for customers

**** Includes 20 teams across 30+ municipalities.