CONSULTANT TEAM
2026 WORK PLAN

- January 28, 2026

OVERVIEW

- **First year of C-Team contract (Jan– Dec 2026)**
- **Work divided into several advisory groups**
- **2026 will be heavily focused on 2028-2030 Planning**
- **Other areas of focus include:**
  - Supporting various working groups to focus on priority areas:
    - Equity Working Group
    - C&I Working Group
    - Data, income-eligible sector, outside funding, and HEAT Loans Focus Groups
  - Reviewing final 2025 results and monitoring 2026 program results
  - Collaborating with PAs to support achievement of their goals
- **Assumes travel to two in-person Council meetings**

2026 EEAC CONSULTANT TEAM

- **Team leads the same as 2025**
  - Some new subject matter experts/supporting team members
  - Analytical support across all advisory groups

Gretchen Calcagni
Project Lead

Griff Keating
Planning & Analysis Lead

- **Gretchen Calcagni** Core Member
- **Annalise Stein** Core Member
- **Jeff Schlegel** SME
- **Adam Jacobs** SME
- **Matt Socks** SME
- **Aldo Mazzaferro** SME
- **Mike Borger** SME
- **Dave Ray** SME

Adrian Caesar
C&I Lead/Tech Services Lead

- **Jen Chiodo** Core Member
- **Adam Jacobs** Core Member
- **George Lawrence** SME

- **Gretchen Calcagni** Core Member
- **Jordan Galluzzo** Core Member
- **Ralph Francois** SME

Margie Lynch
Res and Low Income Lead

- **Griff Keating** Core Member
- **Glenn Reed** Core Member

Ralph Prahl
EM&V Lead

- **Jen Chiodo** Core Member
- **Bob Wirtshafter** Core Member
- **Peter Jacobs** Core Member
- **Ken Seiden** Core Member

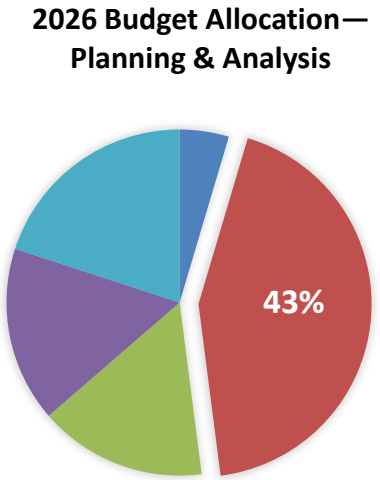
THREE-YEAR PLANNING

Activity/Milestone	Expected Timeframe
Planning Workshops	May-Dec 2026
Listening Sessions	May, Aug 2026
Review of PA Potential Study Inputs	Jun-Oct 2026
Review of PA Potential Study Results	Nov-Jan 2026
Strategic planning	On-going 2026

- **Other planning efforts to include:**
  - Input on the Avoided Energy Supply Cost study (AESC)
  - Work on the strategic evaluation plan
  - Supporting EWG and CIWG input

PLANNING AND ANALYSIS WORK

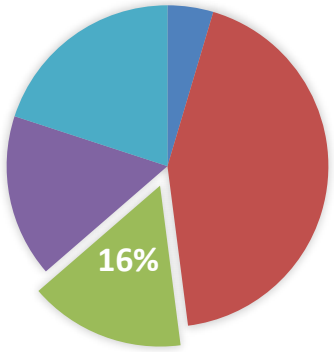
- **Work Categories**
  - Council support
  - Technical analysis
  - Regulatory support
- **Key Focus Areas**
  - 2025 year end review
  - 2026 program achievement
    - Quarterly Measure-level Program Performance Review
  - Analysis of historic benefits of Mass Save
  - Reviewing and assessing PA Potential Studies
  - Supporting Avoided Energy Supply Cost Study
  - Strategic planning for 2028-2030 Plan



RESIDENTIAL AND LOW INCOME WORK

- **Work Categories**
  - Residential Sector Program Support
  - Low Income Sector Program Support
  - Equity
  - Coordinate with EM&V Efforts

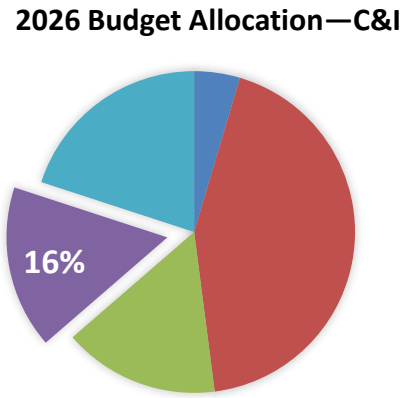
2026 Budget Allocation—Res and Low Income



- **Key Focus Areas**
  - Low income program operations and capacity
  - Heat pump installation and weatherization (Wx) goals
  - Enhanced customer supports for decarbonization (e.g., Home Energy Assessments)
  - Enhanced offerings for moderate-income customers and renters, particularly in designated equity communities and through turnkey delivery

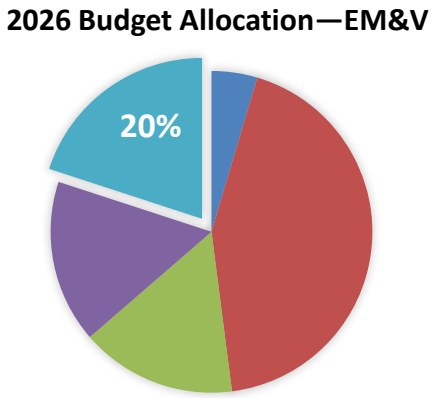
COMMERCIAL & INDUSTRIAL WORK

- **Work Categories**
  - C&I Program Support
  - Equity
  - Coordinate with EM&V Efforts
- **Key Focus Areas**
  - Commercial & Industrial Electrification
  - Improve custom process & participation
  - Enhanced offerings for small business rental customers
  - C&I Stakeholder Working Group
  - School Decarbonization Initiative
  - Existing Building Commissioning (EBCx) Rollout
  - Optimize programs using evaluation findings and program data



EM&V WORK

- **Work Categories**
  - EM&V Planning
  - Study Implementation
  - EM&V Reporting
  - Stakeholder Engagement



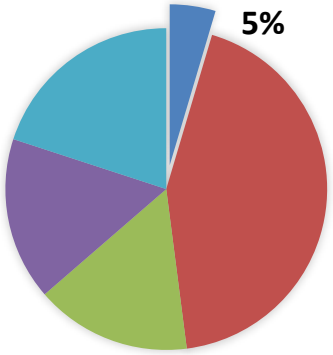
- **Key Focus Areas**
  - Research supporting Council's priorities including strategic electrification, equity, and moderate-income
  - EM&V policy changes adopted by the EEAC
  - Building out Embedded Evaluation track
  - Implementing studies laid out in the 2025-2027 SEP; developing additional studies as needed

TECHNICAL SERVICES WORK

- **On-going administrative tasks that support the Council's information sharing**

- **Work Areas**
  - Meeting minutes
  - Consultant Team Quarterly Reports and Work Plans
  - EEAC website maintenance, updates, and document posting
    - Budget earmarked in 2026 to make structural improvements to website in first half of the year

2026 Budget Allocation—Tech Services



DELIVERABLES

- **Work Plan focuses on topics to be covered and issues to be tracked**
- **Known deliverables include:**
  - Analysis and presentations on final 2025 results
  - Analysis and presentations on continued roll out of 2025-2027 Plan and progress to date
  - Sector-specific presentations
  - Regular Tech. Services activities
  - Workshop briefing materials
- **Flexible approach to deliverables will allow Consultants to prioritize developments as they arise**

HIGH-LEVEL BUDGET PROPOSAL

- Consultant Team requests 2026 of $1.66M
- C-Team only invoices for time and materials spent

	Strategic Planning	Planning & Implementation	EM&V	Technical Services	Total
2025 Approved Budget	$462,796	$614,378	$302,979	$71,012	**$1,451,165**
2025 Spent Budget	Detail forthcoming	Detail forthcoming	Detail forthcoming	Detail forthcoming	**$1,267,624**
2026 New Budget Request	$602,510	$649,075	$329,635	$75,865	**$1,657,085**

THANK YOU

Questions?