
Presentation to the EEAC

August 10, 2012
Benefits/Energy Savings Goals/Deeper Savings

- PAs reviewing savings goals following additional analysis of costs, bill impacts, CECP objectives, 2011 results, final EM&V studies
- PAs are committed to achieving deep savings in 2013-2015
  - Substantial ongoing work in C&IMC, RMC, & Low-Income Best Practices
  - RMC and C&IMC discussing possible initiative to partner with colleges and technical schools to expand technical capacity in thermal applications
  - C&IMC elaborating on efforts for small & medium business customers, including commercial real estate, municipal and healthcare facilities
- Discussions regarding the goals set forth in CECP ongoing among PAs; PAs look forward to discussions on CECP with DEP and DOER
  - PAs believe that goals are aligned with CECP tonnage goals; under review
  - Distinction exists between GCA and CECP; GWSA and GCA are separate statutes and GWSA, by itself, does not govern the savings goals that must be set for GCA purposes
Program Costs

- PAs are performing additional analyses on cost drivers, and are participating in ongoing discussions with the consultants
  - Ad hoc working group established; check in weekly
  - Consultants and PAs preparing a template for facilitating review of core cost drivers; draft will be complete next week
  - PAs and Consultants to share materials related to costs based on template; a reciprocal discussion
  - PAs and consultants exploring electric C&I customer incentives as a key element of cost review; fewer differences on EM&V, technical assistance, marketing, and performance incentive pool
PA Differences, Benefits, Bill Impacts

- PAs working on parameters for cost analyses to explain cost to achieve target levels of savings (several scenarios already provided)- to be provided with September 6th submission
- PAs are exploring assumptions to ensure consistency where appropriate, with understanding that there are differences between PA territories
  - Filing of 2011 Annual Reports filed and completion of 2011 EM&V are major milestones that create a common data set for review and discussion
- Discussions further facilitated by draft TRM, due on 8/15 to consultants; will also be shared with LEAN
- PAs continue to seek the greatest level of benefits for customers- management committees highly engaged
- Bill Impact Working Group Subcommittee will meet at DPU on August 16 to discuss DPU staff proposal
  - PAs will update Council on results of meeting
Participants, Database, Marketing

- Participant definitions have been discussed for each electric and gas residential, low-income, and C&I program in order to achieve consistency, keeping in mind different tracking systems at each PA
  - Summary sheets for consistent definitions are in draft form and will be finalized prior to September 6
- Discussions are ongoing with DOER and other stakeholders on database exploration, including with respect to specific RCS data
- PAs continuing strong marketing campaign, and will utilize results of umbrella study in marketing plans; PAs looking forward to meeting with DOER to share ideas
Performance Incentives

- Consultants and PAs discussing PI, with core commitment to the current overall model
- Performance metrics to be determined
  - Low-Income Best Practices discussions underway
- Performance incentives tied closely to savings goals
- Current structure was carefully negotiated and reviewed by the DPU; generally is working well
Codes & Standards

- Code compliance study was completed in July
- PAs are meeting with DOER on August 10 on C&S development
- PAs are working on savings estimates, which have been challenging to put together; PAs intend to send a memo to DOER on August 17th that will highlight savings potential and a recommended path for attribution and evaluation
- PAs to develop webinar to present to Council at end of the month, with an overall intent of providing a more detailed C&S plan, with representation from contractors who have been helping with the C&S work (HMG, Kema, NMR, NEEP etc)
Procedural

- RMC, C&IMC, and Low-Income Best Practices meeting regularly to address items from resolution and public comments and consider updated efforts for 2013-2015
- PAs engaged in weekly meetings on Plan
- Critical path developed to keep on track for Sept. 6
- Any results of DPU 11-120 will be incorporated into Plan as time allows
- Changes from recently passed energy bill will be incorporated into the Plan as necessary