

Quarterly Report Gas PA Update

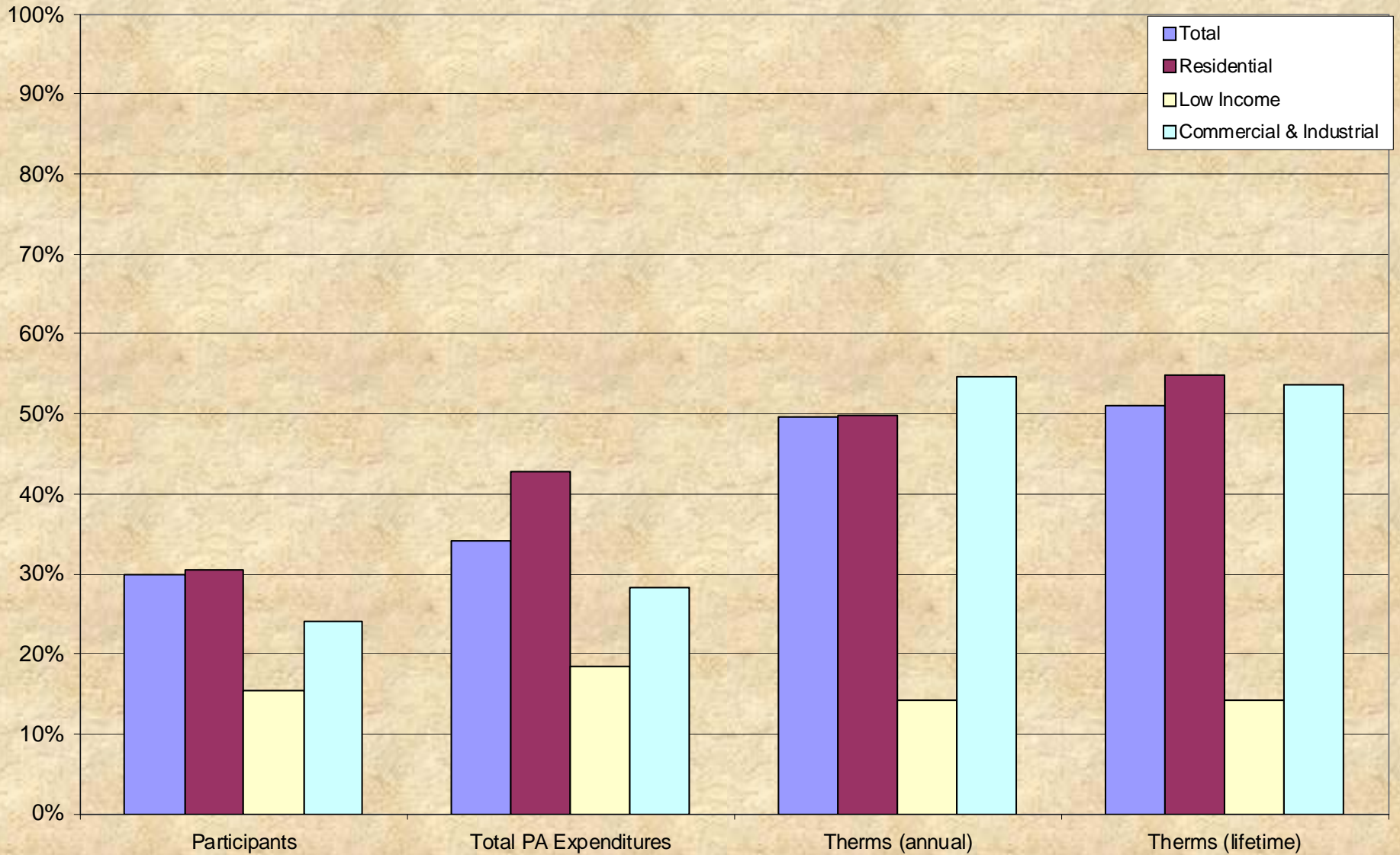
2nd Quarter Overview

August 10, 2010

Portfolio Summary - Statewide

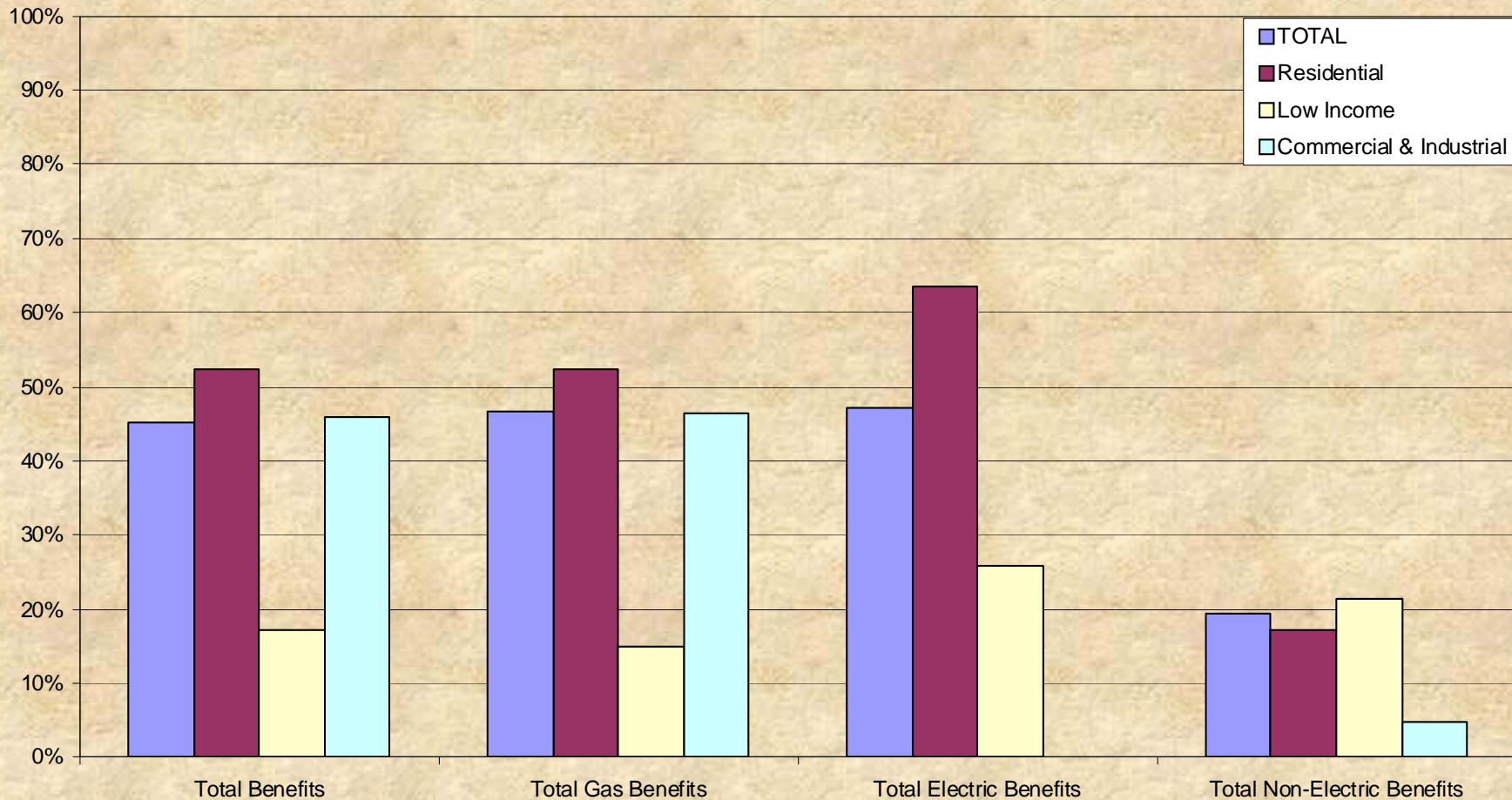
- Overall - Gas
 - Participation - 30%
 - Spending - 34%
 - Annual Therms – 50%
 - Lifetime Therms – 51%
 - Electric Benefits – 47%
 - Non-Electric Benefits – 19%
 - Gas Benefits – 47%
 - Total Benefits – 45%

Statewide Gas Programs - Q2, 2010
YTD Preliminary Actuals as a Percent of Plan Goal



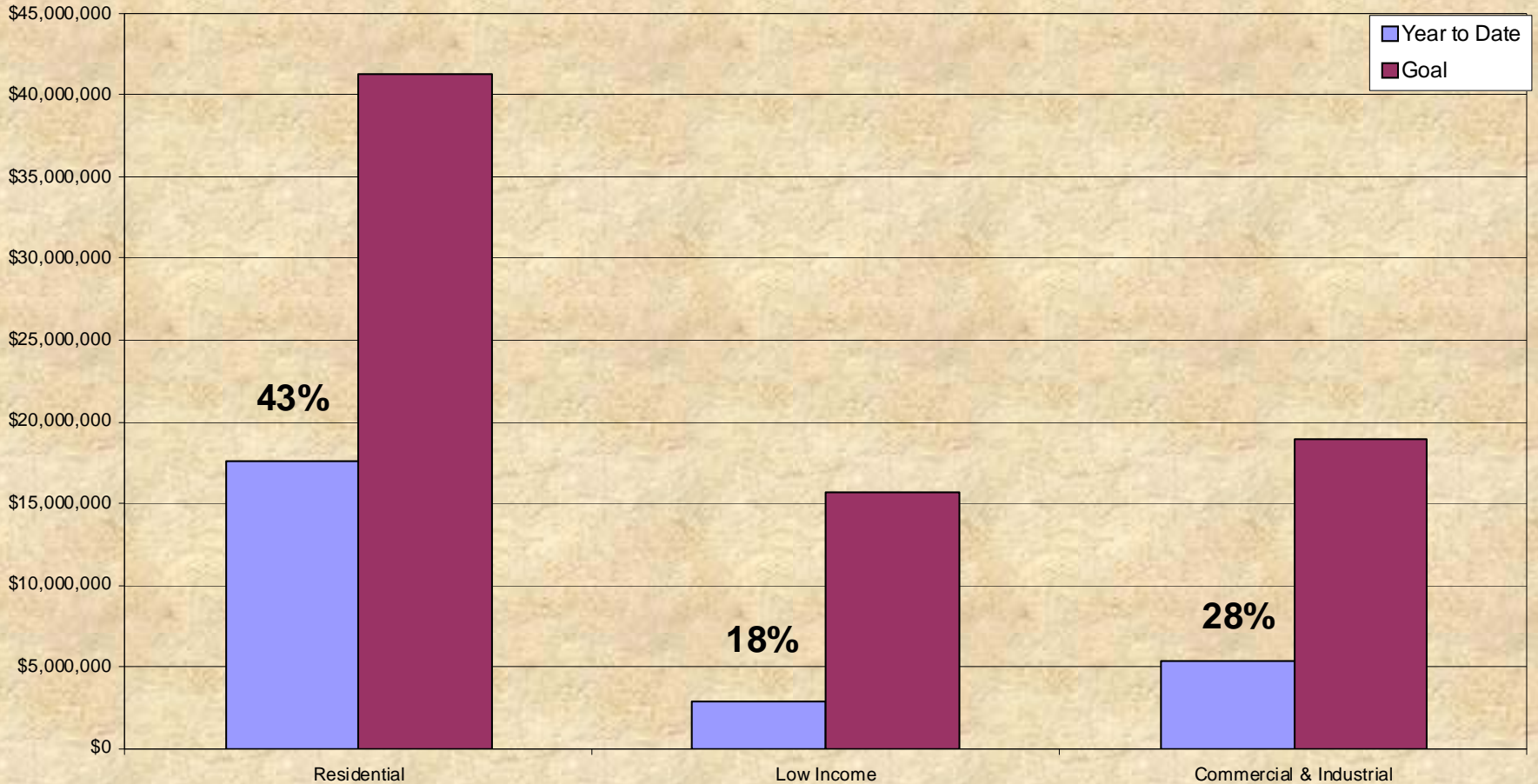
NOTES: This data is preliminary and subject to revision and check. Costs and savings will not align until year end and it is important to understand that savings and costs do not accrue linearly throughout the program year.

Statewide Gas Programs - Q2, 2010
YTD Preliminary Actual Benefits as a Percent of Plan Goal



NOTES: This data is preliminary and subject to revision and check.

Statewide Gas Programs - Q2, 2010 YTD Preliminary Costs as compared to Plan Budget



NOTES: Costs are those booked for PPA, Marketing, Customer Incentive, STAT, and Evaluation. General Administration costs (DOER assessment, EEAC consultant fees, LEAN costs) have been removed from this table as the EEAC and DPU will be receiving separate updates on the status of those costs. Not all PAs were able to break out specific second quarter expenses vs. YTD. This data is preliminary and subject to revision and check.

Residential Programs

- Overall:
 - Participation – 30%
 - Spending – 43%
 - Annual Therms – 50%
 - Lifetime Therms – 55%
 - Electric Benefits – 64%
 - Non-Electric Benefits – 17%
 - Gas Benefits – 52%
 - Total Benefits – 52%

Residential Highlights

- Gas-Electric integration opportunities discussions underway
- Like Electric, Metrics – Still Pending Approval by DPU
- Active participation in Mass Save redesign efforts for 2011
- Like Electric, All budgets and production being closely monitored
- Planning stage for GasNetworks Heating Professional Fall Conference – September 23
 - Largest HVAC training conference in New England
- Heading into peak season for many gas programs

Low Income Programs

- Overall:
 - Participation – 15%
 - Spending – 18%
 - Annual Therms – 14%
 - Lifetime Therms – 14%
 - Electric Benefits – 26%
 - Non-Electric Benefits – 22%
 - Gas Benefits – 15%
 - Total Benefits – 17%

Low Income Highlights

- Behind in 2nd Quarter Targets,
- Agencies spending ARRA funding first
- Assurances by stakeholders that 3rd and 4th Quarters will be strong to deliver savings and participant targets
- First L-I MF projects identified and are in queue

C&I Programs

- Overall:
 - Participation – 24%
 - Spending – 28%
 - Annual Therms – 55%
 - Lifetime Therms – 54%
 - Non-Electric Benefits – 5%
 - Gas Benefits – 46%
 - Total Benefits – 46%

C&I Program Highlights

- Integration efforts and initiatives continue
 - Working Groups
 - WBA
 - EAP
 - CHP
 - Common screening tools being developed
 - Joint delivery of projects to customers has begun
 - Multifamily Integrator Contract Awarded
- EM&V Initiated
 - Data Sets
- Most PAs on-track to deliver at or near savings target
- Economy is still a major hurdle