May 28th, 2015

Energy Efficiency Advisory Council

RE: Public Comment – Residential

I have been an HPC for a little over a year and although I fully support the Energy Conservation effort, there are aspects of the implementation of the program that I find problematic and outright unfair.

On my oral and written testimony to you on February 26, 2015, I gave a few examples of these disparities. Today I will focus solely on the recommendations to resolve some of the more pressing discrepancies.

1. HPCs should be represented on the Residential Management Committee (RMC) where decisions are made.
   The current platform is a modification of when the Lead Vendor had a monopoly on all the work and sub-contracted most of the work. As it now stands both HPCs and IICs charge the same money for the same work with one big difference: a lot of the ICCs overhead is covered by the Lead Vendor, while the HPCs have to get their own leads, hire Auditors and hire office people to do a substantial amount of work that ICCs are not required to do.

2. Inspections should be done by a third party and not by the LV.
   At the end of the day, the LV is our competitor. Having someone with the same focus and the same criteria can only be done by independent workers.

3. Leads should be shared with all parties in a method approved by the RMC.
There is no logical reason why leads that are paid for by rate payer’s money should be given to some and not to others.

All we ask for is a level playing field. Overhead comes out of the bottom line and increasing it by any means has the same result as underpaying for services.

Half of the HPCs have left the program because they realize that they cannot make a profit. We are the people that can bring the most savings to the program, provider the best experience to the consumers, offer more energy savings devices and develop better ways to do things.

Please give us a voice before the rest of us are forced to go away. The program will not realize as many savings without us.

Respectfully,

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