

Greater Lawrence Update

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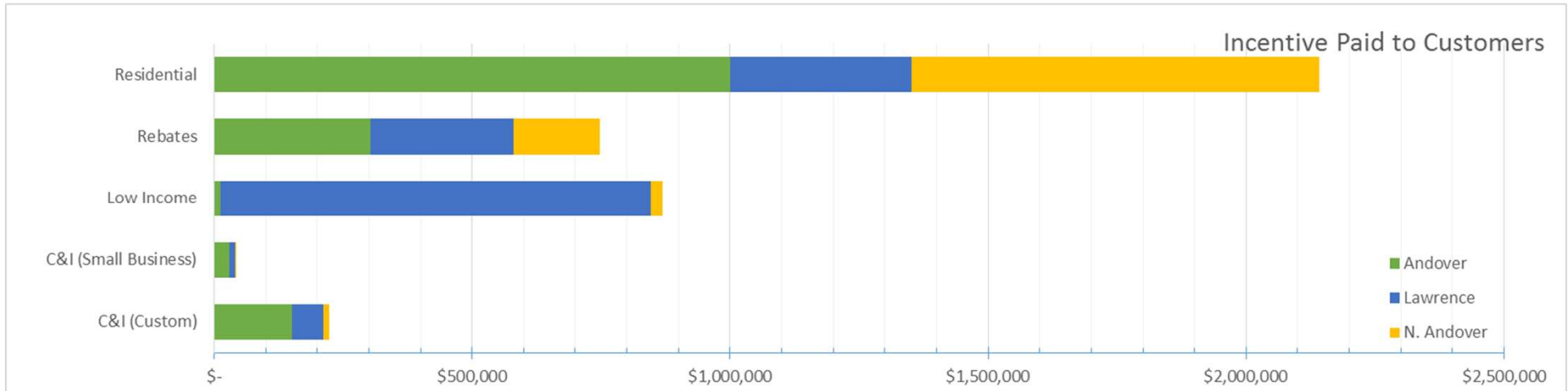
Completed Installations

Completed Installations					
	April		Post-Incident Total		
	Participants	Incentives	Participants	Incentives	Therm Savings
Residential	135	\$ 474,906	909	\$ 2,141,558	125,236
Low Income	22	\$ 97,834	108	\$ 869,687	25,286
C&I (Small Business)	15	\$ 385	50	\$ 43,523	8,555
C&I (Custom)	3	\$ 31,709	15	\$ 223,669	156,214
Total Custom	175	\$ 604,834	1082	\$ 3,278,437	315,292
Rebates	124	\$ 133,660	762	\$ 747,698	93,735
Total Participants	299	\$ 738,494	1844	\$ 4,026,135	409,027

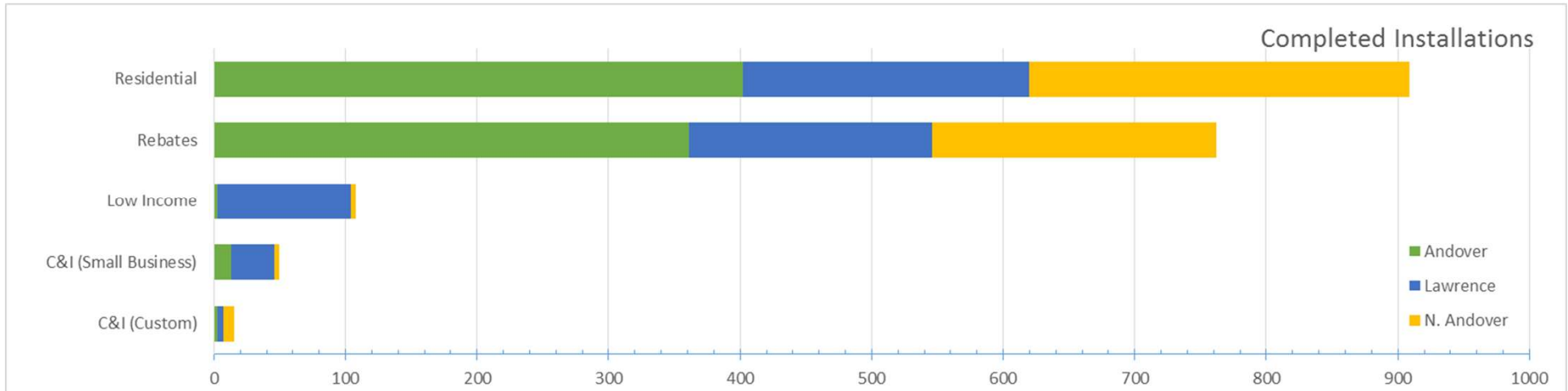
Assessments & Site Visits

Energy Assessments & Site Visits		
	April	Post-Incident Total
Residential	304	1239
Low Income	12	104
C&I (Small Business)	151	356
C&I (Custom)	10	40
Total Assessments	477	1739

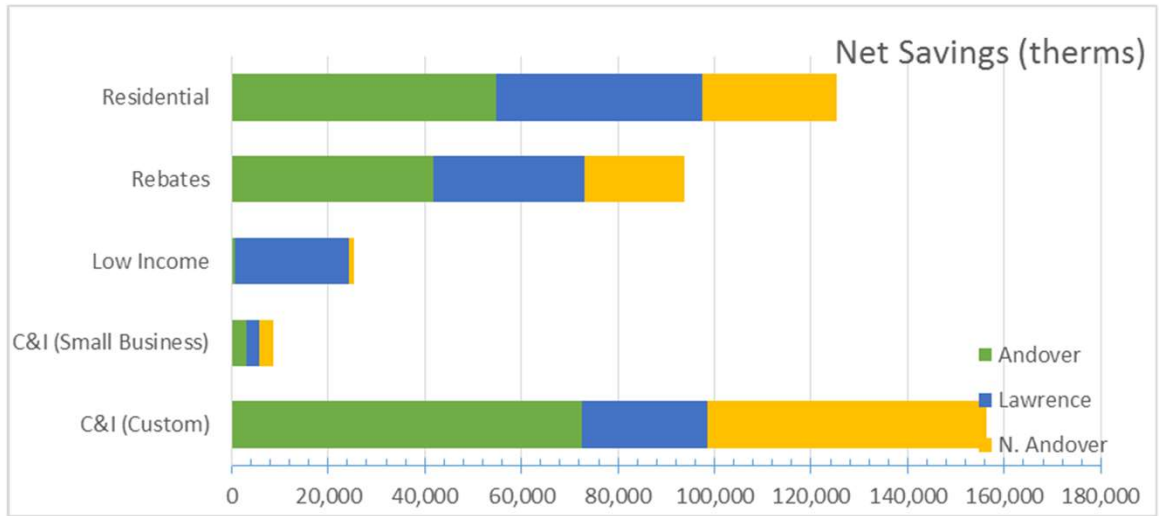
Incentives Paid to Customers



Completed Jobs



Savings



Other Highlights

Coordination with Restoration Efforts

The Company is replacing heating and hot water equipment for the last 600 or so customers impacted by the gas service outage. The third party firm managing this process has been trained to encourage participation in EE and collect leads. About 1/3 of customers are agreeing to have HEA following installation of new equipment.

Workforce Development

Continued planning with Green Jobs Academy to offer weatherization installer training program for 24 area residents. CMA will fully fund scholarships. Advertising and informational session for prospective students planned for early summer; training to be held late summer.