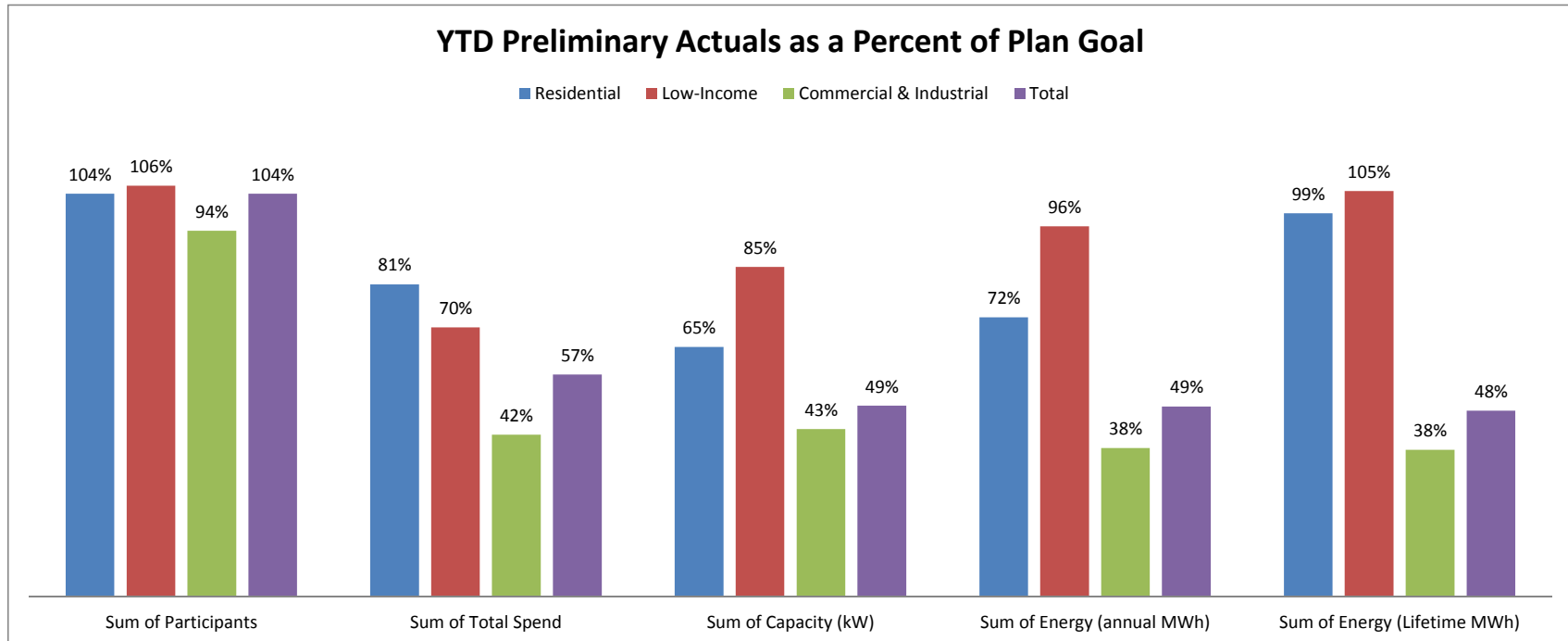


DECEMBER 2013 STATEWIDE ELECTRIC DATA DASHBOARD (DATA THROUGH OCTOBER 31, 2013)

| Row Labels | Values | | | | |
|-------------------------|---------------------|-----------------------|----------------------|----------------------------|------------------------------|
| | Sum of Participants | Sum of Total Spend | Sum of Capacity (kW) | Sum of Energy (annual MWh) | Sum of Energy (Lifetime MWh) |
| Electric | | | | | |
| Goal | 2,204,880 | \$ 481,862,833 | 173,352 | 1,195,186 | 13,146,628 |
| Residential | 2,160,523 | \$ 153,782,491 | 42,973 | 329,791 | 1,892,380 |
| Low-Income | 27,879 | \$ 54,136,833 | 3,332 | 28,837 | 265,017 |
| Commercial & Industrial | 16,477 | \$ 273,943,509 | 127,046 | 836,559 | 10,989,232 |
| Oct YTD | 2,293,340 | 276,264,829 | 85,549 | 586,890 | 6,315,882 |
| Residential | 2,248,182 | 124,044,014 | 27,719 | 237,827 | 1,873,576 |
| Low-Income | 29,588 | 37,636,338 | 2,837 | 27,581 | 277,529 |
| Commercial & Industrial | 15,570 | 114,584,478 | 54,993 | 321,482 | 4,164,777 |
| YTD as % of goal | 104% | 57% | 49% | 49% | 48% |
| Residential | 104% | 81% | 65% | 72% | 99% |
| Low-Income | 106% | 70% | 85% | 96% | 105% |
| Commercial & Industrial | 94% | 42% | 43% | 38% | 38% |



DECEMBER 2013 STATEWIDE GAS DATA DASHBOARD (DATA THROUGH OCTOBER 31, 2013)

| Row Labels | Values | | | |
|-------------------------|---------------------|-----------------------|----------------------|------------------------|
| | Sum of Participants | Sum of Total Spend | Sum of Annual Therms | Sum of Lifetime Therms |
| Gas | | | | |
| Goal | 549,188 | \$ 168,480,416 | 22,662,498 | 303,524,964 |
| Residential | 537,690 | \$ 84,785,881 | 10,290,782 | 116,613,304 |
| Low-Income | 6,645 | \$ 34,408,975 | 1,397,743 | 27,514,929 |
| Commercial & Industrial | 4,854 | \$ 49,285,560 | 10,973,973 | 159,396,731 |
| Oct YTD | 475,393 | 99,864,217 | 14,066,674 | 185,624,348 |
| Residential | 464,986 | 58,700,180 | 9,042,133 | 103,816,134 |
| Low-Income | 6,922 | 25,704,971 | 1,699,367 | 32,183,506 |
| Commercial & Industrial | 3,485 | 15,459,066 | 3,325,174 | 49,624,708 |
| YTD as % of goal | 87% | 59% | 62% | 61% |
| Residential | 86% | 69% | 88% | 89% |
| Low-Income | 104% | 75% | 122% | 117% |
| Commercial & Industrial | 72% | 31% | 30% | 31% |

