

# Statewide Electric Results through October 2019

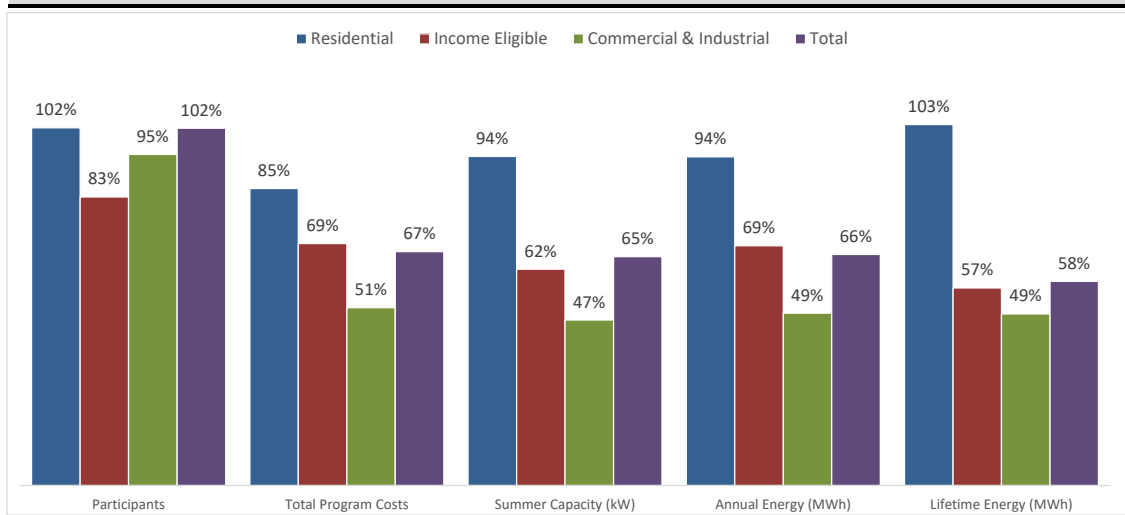
2019 Summary  
(January 1, 2019 through October 31, 2019)

10/12 months; 83% of year complete

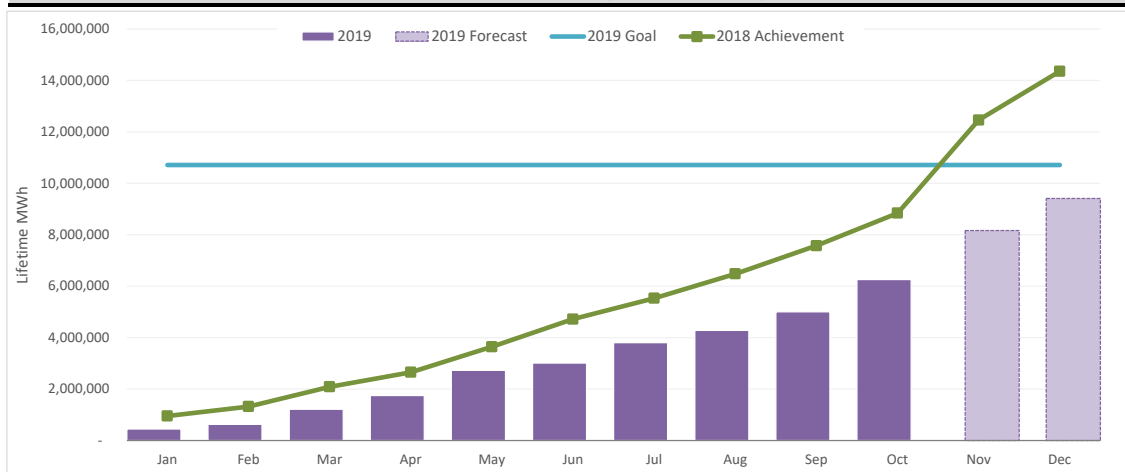
## Data Dashboard

Sector	Participants	Total Program Costs	Summer Capacity (kW)	Annual Energy (MWh)	Lifetime Energy (MWh)
<b>2019 Goal</b>	<b>5,704,092</b>	<b>635,021,641</b>	<b>163,646</b>	<b>1,130,873</b>	<b>10,714,044</b>
A - Residential	5,655,654	260,562,473	61,701	408,830	1,804,390
B - Income Eligible	27,600	71,222,387	5,406	36,197	351,809
C - Commercial & Industrial	20,838	303,236,781	96,539	685,846	8,557,844
<b>2019 Oct YTD</b>	<b>5,834,040</b>	<b>425,110,018</b>	<b>107,156</b>	<b>747,759</b>	<b>6,263,754</b>
A - Residential	5,791,503	221,452,914	58,108	384,607	1,863,780
B - Income Eligible	22,790	49,326,998	3,345	24,843	198,935
C - Commercial & Industrial	19,747	154,330,106	45,703	338,308	4,201,039
<b>YTD as % of Goal</b>	<b>102%</b>	<b>67%</b>	<b>65%</b>	<b>66%</b>	<b>58%</b>
A - Residential	102%	85%	94%	94%	103%
B - Income Eligible	83%	69%	62%	69%	57%
C - Commercial & Industrial	95%	51%	47%	49%	49%

## Year-to-Date Actuals as a Percent of Plan Goals



## 2019 vs 2018 Lifetime Savings Achieved by Month



Current forecast based on achieving 100% of 2019 goals using rate of achievement in 2018.

# Statewide Electric Results through October 2019

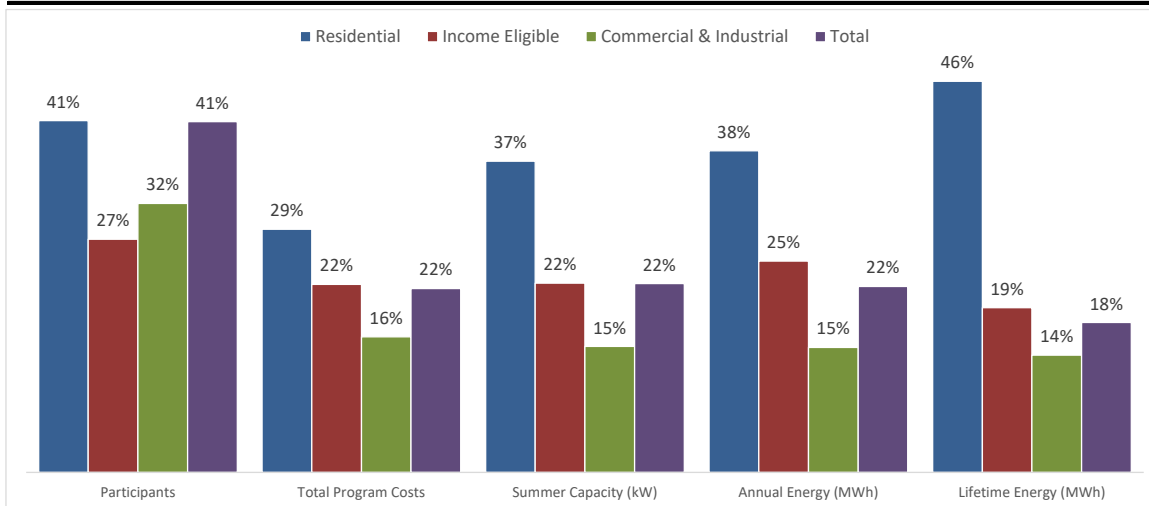
## Three-Year Cumulative Summary (January 1, 2019 through October 31, 2019)

10/36 months; 28% of term complete

### Data Dashboard

Sector	Participants	Total Program Costs	Summer Capacity (kW)	Annual Energy (MWh)	Lifetime Energy (MWh)
<b>2019-2021 Planned</b>	<b>14,180,868</b>	<b>1,969,947,218</b>	<b>483,613</b>	<b>3,425,965</b>	<b>35,626,332</b>
A - Residential	14,035,012	776,293,081	159,182	1,019,094	4,061,277
B - Income Eligible	83,285	223,611,461	15,073	100,198	1,028,973
C - Commercial & Industrial	62,571	970,042,675	309,358	2,306,673	30,536,082
<b>Cumulative Plan-Term to Date (2019 Oct YTD)</b>	<b>5,834,040</b>	<b>425,110,018</b>	<b>107,156</b>	<b>747,759</b>	<b>6,263,754</b>
A - Residential	5,791,503	221,452,914	58,108	384,607	1,863,780
B - Income Eligible	22,790	49,326,998	3,345	24,843	198,935
C - Commercial & Industrial	19,747	154,330,106	45,703	338,308	4,201,039
<b>Cumulative Plan-Term to Date % of Planned</b>	<b>41%</b>	<b>22%</b>	<b>22%</b>	<b>22%</b>	<b>18%</b>
A - Residential	41%	29%	37%	38%	46%
B - Income Eligible	27%	22%	22%	25%	19%
C - Commercial & Industrial	32%	16%	15%	15%	14%

### Cumulative Actuals as a Percent of Plan Goals



# Statewide Gas Results through October 2019

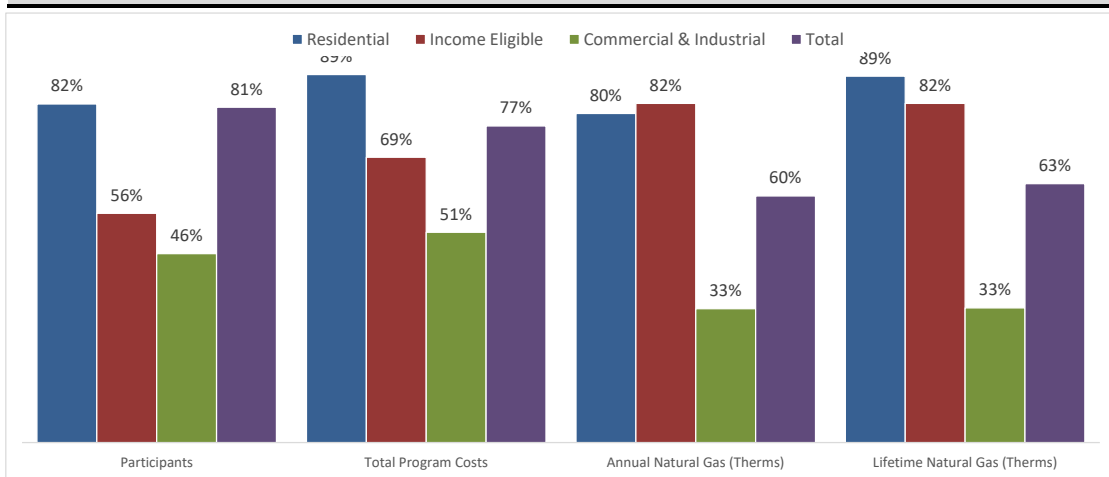
2019 Summary  
(January 1, 2019 through October 31, 2019)

10/12 months; 83% of year complete

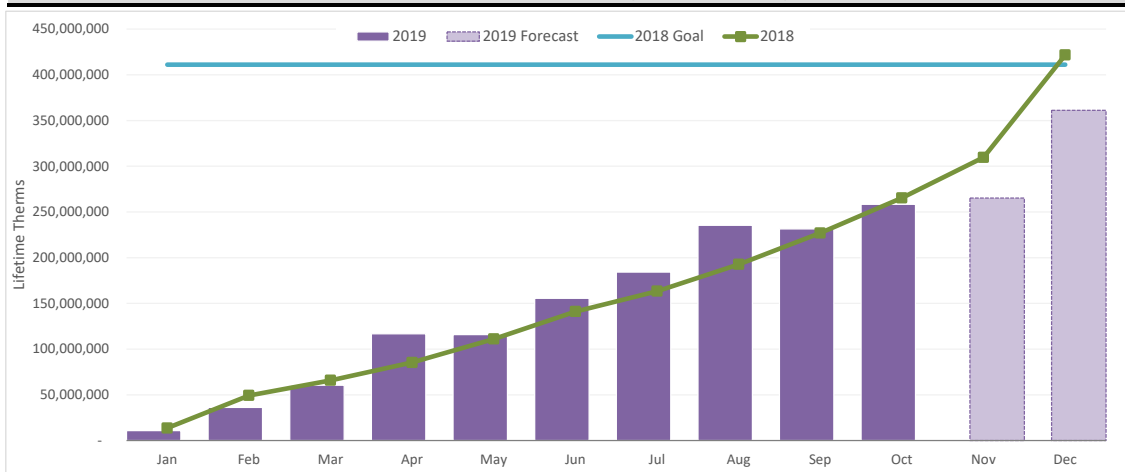
## Data Dashboard

Sector	Participants	Total Program Costs	Annual Natural Gas (Therms)	Lifetime Natural Gas (Therms)
<b>2019 Goal</b>	<b>809,767</b>	<b>259,494,054</b>	<b>31,540,461</b>	<b>411,083,504</b>
A - Residential	788,792	147,605,389	15,797,811	180,553,615
B - Income Eligible	13,701	57,507,747	2,296,352	45,024,648
C - Commercial & Industrial	7,274	54,380,919	13,446,298	185,505,242
<b>2019 Oct YTD</b>	<b>659,604</b>	<b>199,590,779</b>	<b>18,893,983</b>	<b>258,445,832</b>
A - Residential	648,639	131,939,206	12,630,343	160,716,247
B - Income Eligible	7,628	39,870,275	1,892,257	37,088,573
C - Commercial & Industrial	3,337	27,781,298	4,371,383	60,641,012
<b>YTD as % of Goal</b>	<b>81%</b>	<b>77%</b>	<b>60%</b>	<b>63%</b>
A - Residential	82%	89%	80%	89%
B - Income Eligible	56%	69%	82%	82%
C - Commercial & Industrial	46%	51%	33%	33%

## Year-to-Date Actuals as a Percent of Plan Goals



## 2019 vs 2018 Lifetime Savings Achieved by Month



Current forecast based on achieving 100% of 2019 goals using rate of achievement in 2018.

# Statewide Gas Results through October 2019

## Three-Year Cumulative Summary (January 1, 2019 through October 31, 2019)

10/36 months; 28% of term complete

### Data Dashboard

Sector	Participants	Total Program Costs	Annual Natural Gas (Therms)	Lifetime Natural Gas (Therms)
<b>2019-2021 Planned</b>	<b>2,441,046</b>	<b>785,530,471</b>	<b>96,462,193</b>	<b>1,249,959,422</b>
A - Residential	2,376,761	448,390,668	48,684,533	550,138,816
B - Income Eligible	42,070	172,725,571	6,905,391	135,447,341
C - Commercial & Industrial	22,215	164,414,231	40,872,269	564,373,265
<b>Cumulative Plan-Term to Date</b>	<b>659,604</b>	<b>199,590,779</b>	<b>18,893,983</b>	<b>258,445,832</b>
A - Residential	648,639	131,939,206	12,630,343	160,716,247
B - Income Eligible	7,628	39,870,275	1,892,257	37,088,573
C - Commercial & Industrial	3,337	27,781,298	4,371,383	60,641,012
<b>Cumulative Plan-Term to Date % of Planned</b>	<b>27%</b>	<b>25%</b>	<b>20%</b>	<b>21%</b>
A - Residential	27%	29%	26%	29%
B - Income Eligible	18%	23%	27%	27%
C - Commercial & Industrial	15%	17%	11%	11%

### Cumulative Actuals as a Percent of Plan Goals

